

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2014

Commission file no: 0-22955

BAY BANKS OF VIRGINIA, INC.  
(Exact name of registrant as specified in its charter)

VIRGINIA  
(State or other jurisdiction of incorporation or organization)

54-1838100  
(I.R.S. Employer Identification No.)

100 SOUTH MAIN STREET, KILMARNOCK, VIRGINIA 22482  
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: 804.435.1171

Securities registered under Section 12(b) of the Exchange Act: None

Securities registered under Section 12(g) of the Exchange Act:  
Common Stock (\$5.00 Par Value)  
(Title of Class)

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.  
YES [ ] NO [ X ]

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act.  
YES [ ] NO [ X ]

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES [ X ] NO [ ]

Indicate by check mark whether registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

YES [ X ] NO [ ]

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. [ ]

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer [ ] Accelerated filer [ ]  
Non-accelerated filer [ ] (Do not check if a smaller reporting company) Smaller Reporting Company [ X ]

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). YES [ ] NO [ X ]

The aggregate market value of voting stock held by non-affiliates of the registrant at June 30, 2014, based on the closing sale price of the registrant's common stock on June 30, 2014, was \$24,746,860.

The number of shares outstanding of the registrant's common stock as of March 23, 2015 was 4,802,856.

DOCUMENTS INCORPORATED BY REFERENCE

Portions of the registrant's definitive Proxy Statement for its Annual Meeting of Shareholders to be held on May 18, 2015 are incorporated by reference into Part III of this Form 10-K.

BAY BANKS OF VIRGINIA, INC.

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## **PART I**

### **ITEM 1: BUSINESS**

#### **GENERAL**

Bay Banks of Virginia, Inc. (the “Company”) is a bank holding company that conducts substantially all of its operations through its subsidiaries, Bank of Lancaster (the “Bank”) and Bay Trust Company (the “Trust Company”). Bay Banks of Virginia, Inc. was incorporated under the laws of the Commonwealth of Virginia on June 30, 1997, in connection with the holding company reorganization of the Bank of Lancaster. The Bank opened for business in 1930 and has partnered with the communities it serves to ensure responsible growth and development since that time.

The Bank is a state-chartered bank, headquartered in Kilmarnock, Virginia, and a member of the Federal Reserve System. The Bank has offices in Virginia throughout the Northern Neck and Middle Peninsulas and in the Greater Richmond area of central Virginia. It serves businesses, professionals and consumers with a wide variety of financial services, including retail and commercial banking, investment services, and mortgage banking. Products include checking accounts, savings accounts, money market accounts, cash management accounts, certificates of deposit, individual retirement accounts, commercial and industrial loans, residential mortgages, commercial mortgages, home equity loans, consumer installment loans, investment accounts, insurance, credit cards, online banking, telephone banking, and mobile banking.

The Bank currently has two offices located in Kilmarnock, Virginia, two offices in Richmond, Virginia, and one office each in White Stone, Warsaw, Montross, Callao, Burgess, and Colonial Beach, Virginia. The Bank also has a residential mortgage loan production office in Hartfield, Virginia. The Bank expects to close one of the Kilmarnock offices and open a third office in Richmond, Virginia in 2015. A substantial amount of the Bank's deposits are interest bearing, and the majority of the Bank's loan portfolio is secured by real estate. Deposits of the Bank are insured by the Deposit Insurance Fund of the Federal Deposit Insurance Corporation (the “FDIC”).

The Company's primary marketplace is the Northern Neck Peninsula of Virginia, plus Middlesex County, which is located across the Rappahannock River from the Northern Neck. The Northern Neck includes the counties of Lancaster, Northumberland, Richmond, and Westmoreland. The main demographic in the Company's primary market area is smaller, retired households with relatively high per capita incomes. Health care, tourism, and related services are the major employment sectors in the Northern Neck and Middlesex County. The Company expanded operations into the Richmond, Virginia market in 2014 with an eye toward higher density business and consumer demographics. The Company considers the city of Richmond and the counties of Henrico, Hanover and Chesterfield, Virginia to be its service area in the Greater Richmond area. The city of Richmond serves as the capital of Virginia and the economic center of the Richmond-Petersburg metropolitan statistical area. The area reflects a generally high quality of life as exemplified by relatively low cost of living, minimal traffic congestion, a physically attractive topography, and a diverse economy that experiences neither the highs nor the lows of national business cycles.

The Company had total assets of \$390.5 million, deposits of \$307.6 million, and shareholders' equity of \$39.2 million as of December 31, 2014. Its headquarters are located in Kilmarnock, Virginia and its telephone number is 804-435-1171 or 800-435-1140. The Company's website is [www.baybanks.com](http://www.baybanks.com). Information contained on the Company's website is not a part of or incorporated into this report or any other filing the Company makes with the Securities and Exchange Commission (“SEC”).

On December 31, 2012, the Company sold a total of 2,200,000 shares of its common stock at a purchase price of \$4.25 per share to certain accredited investors in a private placement exempt from registration under the Securities Act of 1933 pursuant to Section 4(a)(2) thereof and Rule 506 of Regulation D promulgated thereunder. The Company received gross proceeds of \$9.35 million from such private placement.

**Bay Services Company, Inc.** The Bank has one wholly owned subsidiary, Bay Services Company, Inc., a Virginia corporation organized in 1994 (“Bay Services”). Bay Services owns an interest in a land title insurance agency, Bankers Title of Shenandoah, and an investment and insurance services company, Infinex Investments, Inc. Bankers Title of Shenandoah sells title insurance to mortgage loan customers, including customers of the Bank of Lancaster and the other financial institutions that have an ownership interest in the agency. Infinex Investments, Inc. provides the Bank's non-deposit products department, Investment Advantage, with insurance and investment products for marketing within the Bank's market areas.

**Bay Trust Company.** The Trust Company provides management services for personal and corporate trusts, including estate planning, estate settlement, and trust administration. Products include estate planning and settlement, revocable and irrevocable living trusts, testamentary trusts, custodial accounts, investment management accounts, and managed, as well as self-directed rollover Individual Retirement Accounts.

Through the Bank of Lancaster and Bay Trust Company, Bay Banks of Virginia provides a wide variety of financial services to its customers in its market areas. The primary products and services are summarized as follows.

**Mortgage Loans on Real Estate.** The Bank's mortgage loans on real estate comprise the largest segment of its loan portfolio. The majority of the Bank's real estate loans are mortgages on owner-occupied one-to-four family residential properties, including both fixed-rate and adjustable-rate structures. Residential mortgages are underwritten and documented within the guidelines of the regulations of the Board of Governors of the Federal Reserve System (the “Federal Reserve”). Home equity lines of credit are also offered. Construction loans with a twelve-month term are another component of the Bank's portfolio. Underwritten at 80% loan to value, and to qualified builders and

individuals, these loans are disbursed as construction progresses and verified by Bank inspection. The Bank also offers commercial loans that are secured by real estate. These mortgages are also typically written at a maximum of 80% loan to value.

The Company also offers secondary market residential loan origination. Through the Bank, customers may apply for home mortgages that are underwritten in accordance with the guidelines of either the Federal Home Loan Mortgage Corporation or the Federal National Mortgage Association (“FNMA” or “Fannie Mae”). These loans are then sold into the secondary market on a loan-by-loan basis, usually directly to FNMA. The Bank earns origination and servicing fees from this service.

Commercial and Industrial Loans. Commercial lending activities include small business loans, asset based loans, and other secured and unsecured loans and lines of credit. Commercial and industrial loans may entail greater risk than residential mortgage loans, and are therefore underwritten with strict risk management standards. Among the criteria for determining the borrower's ability to repay is a cash flow analysis of the business and business collateral.

Consumer Loans. As part of its full range of services, the Bank's consumer lending services include automobile and boat financing, home improvement loans, credit cards and unsecured personal loans. These consumer loans historically entail greater risk than loans secured by real estate, but also generate a higher return.

Consumer Deposit Services. Consumer deposit products include checking accounts, savings accounts, money market accounts, certificates of deposit, online banking, mobile banking and electronic statements. The Bank's Golden Advantage program offers special products and services to customers age 55 and over.

Business Banking Services. The Bank offers a variety of services to commercial customers. These services include analysis checking, cash management deposit accounts, wire services, direct deposit payroll service, online banking, telephone banking, remote deposit, and a full line of commercial lending options. The Bank also offers Small Business Administration loan products under the 504 Program, which provides long term funding for commercial real estate and long-lived equipment. This allows commercial customers obtain favorable rate loans for the development of business opportunities, while providing the Bank with a partial guarantee of the outstanding loan balance.

## **COMPETITION**

The Company's marketplace is highly competitive. The Company is subject to competition from a variety of commercial banks and financial service companies, large national and regional financial institutions, large regional credit unions, mortgage companies, consumer finance companies, mutual funds and insurance companies. Competition for loans and deposits is affected by numerous factors, including interest rates, institutional reputation, and the economy.

## **SUPERVISION AND REGULATION**

Bank holding companies and banks are extensively regulated under both federal and state laws. The following description briefly addresses certain historic and current provisions of federal and state laws and certain regulations, proposed regulations and the potential impacts on the Company and the Bank. To the extent statutory or regulatory provisions or proposals are described in this report, the description is qualified in its entirety by reference to the particular statutory or regulatory provisions or proposals.

### **The Company**

*General.* As a bank holding company registered under the Bank Holding Company Act of 1956 (the “BHCA”), the Company is subject to supervision, regulation, and examination by the Federal Reserve. The Company is also registered under the bank holding company laws of Virginia and is subject to supervision, regulation, and examination by the Virginia State Corporation Commission (the “SCC”).

*Permitted Activities.* A bank holding company is limited to managing or controlling banks, furnishing services to or performing services for its subsidiaries, and engaging in other activities that the Federal Reserve determines by regulation or order to be so closely related to banking or managing or controlling banks as to be a proper incident thereto. In determining whether a particular activity is permissible, the Federal Reserve must consider whether the performance of such an activity reasonably can be expected to produce benefits to the public that outweigh possible adverse effects. Possible benefits include greater convenience, increased competition, and gains in efficiency. Possible adverse effects include undue concentration of resources, decreased or unfair competition, conflicts of interest, and unsound banking practices. Despite prior approval, the Federal Reserve may order a bank holding company or its subsidiaries to terminate any activity or to terminate ownership or control of any subsidiary when the Federal Reserve has reasonable cause to believe that a serious risk to the financial safety, soundness or stability of any bank subsidiary of that bank holding company may result from such an activity.

*Banking Acquisitions; Changes in Control.* The BHCA requires, among other things, the prior approval of the Federal Reserve in any case where a bank holding company proposes to (i) acquire direct or indirect ownership or control of more than 5% of the outstanding voting stock of any bank or bank holding company (unless it already owns a majority of such voting shares), (ii) acquire all or substantially all of the assets of another bank or bank holding company, or (iii) merge or consolidate with any other bank holding company. In determining whether to approve a proposed bank acquisition, the Federal Reserve will consider, among other factors, the effect of the acquisition on competition, the public benefits expected to be received from the acquisition, the projected capital ratios and levels on a post-acquisition basis, and the

acquiring institution's performance under the Community Reinvestment Act of 1977 and its compliance with fair housing and other consumer protection laws.

Subject to certain exceptions, the BHCA and the Change in Bank Control Act, together with the applicable regulations, require Federal Reserve approval (or, depending on the circumstances, no notice of disapproval) prior to any person or company's acquiring "control" of a bank or bank holding company. A conclusive presumption of control exists if an individual or company acquires the power, directly or indirectly, to direct the management or policies of an insured depository institution or to vote 25% or more of any class of voting securities of any insured depository institution. A rebuttable presumption of control exists if a person or company acquires 10% or more but less than 25% of any class of voting securities of an insured depository institution and either the institution has registered its securities with the Securities and Exchange Commission under Section 12 of the Securities Exchange Act of 1934 (the "Exchange Act") or no other person will own a greater percentage of that class of voting securities immediately after the acquisition. The Company's common stock is registered under Section 12 of the Exchange Act.

In addition, Virginia law requires the prior approval of the SCC for (i) the acquisition of more than 5% of the voting shares of a Virginia bank or any holding company that controls a Virginia bank, or (ii) the acquisition by a Virginia bank holding company of a bank or its holding company domiciled outside Virginia.

*Source of Strength.* Federal Reserve policy has historically required bank holding companies to act as a source of financial and managerial strength to their subsidiary banks. The Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act") codified this policy as a statutory requirement. Under this requirement, the Company is expected to commit resources to support the Bank, including at times when the Company may not be in a financial position to provide such resources. Any capital loans by a bank holding company to any of its subsidiary banks are subordinate in right of payment to depositors and to certain other indebtedness of such subsidiary banks. In the event of a bank holding company's bankruptcy, any commitment by the bank holding company to a federal bank regulatory agency to maintain the capital of a subsidiary bank will be assumed by the bankruptcy trustee and entitled to priority of payment.

*Safety and Soundness.* There are a number of obligations and restrictions imposed on bank holding companies and their subsidiary banks by law and regulatory policy that are designed to minimize potential loss to the depositors of such depository institutions and the FDIC insurance fund in the event of a depository institution default. For example, under the Federal Deposit Insurance Company Improvement Act of 1991, to avoid receivership of an insured depository institution subsidiary, a bank holding company is required to guarantee the compliance of any subsidiary bank that may become "undercapitalized" with the terms of any capital restoration plan filed by such subsidiary with its appropriate federal bank regulatory agency up to the lesser of (i) an amount equal to 5% of the institution's total assets at the time the institution became undercapitalized, or (ii) the amount that is necessary (or would have been necessary) to bring the institution into compliance with all applicable capital standards as of the time the institution fails to comply with such capital restoration plan.

Under the Federal Deposit Insurance Act ("FDIA"), the federal bank regulatory agencies have adopted guidelines prescribing safety and soundness standards. These guidelines establish general standards relating to internal controls and information systems, internal audit systems, loan documentation, credit underwriting, interest rate exposure, asset growth and compensation, fees and benefits. In general, the guidelines require, among other things, appropriate systems and practices to identify and manage the risk and exposures specified in the guidelines.

*Capital Requirements.* The Federal Reserve imposes certain capital requirements on bank holding companies under the BHCA, including a minimum leverage ratio and a minimum ratio of "qualifying" capital to risk-weighted assets. These requirements are described below under "The Bank – Capital Requirements – Basel III Capital Requirements." Subject to its capital requirements and certain other restrictions, the Company is able to borrow money to make a capital contribution to the Bank, and such loans may be repaid from dividends paid by the Bank to the Company.

*Limits on Dividends and Other Payments.* The Company is a legal entity, separate and distinct from its subsidiaries. A portion of the revenues of the Company may result from dividends paid to it by the Bank. There are various legal limitations applicable to the payment of dividends by the Bank to the Company and to the payment of dividends by the Company to its shareholders. The Bank is subject to various statutory restrictions on its ability to pay dividends to the Company. Under current regulations, prior approval from the Federal Reserve is required if cash dividends declared in any given year exceed net income for that year, plus retained net profits of the two preceding years. The payment of dividends by the Bank or the Company may be limited by other factors, such as requirements to maintain capital above regulatory guidelines. Bank regulatory agencies have the authority to prohibit the Bank or the Company from engaging in an unsafe or unsound practice in conducting their business. The payment of dividends, depending on the financial condition of the Bank, or the Company, could be deemed to constitute such an unsafe or unsound practice.

Under the FDIA, insured depository institutions such as the Bank, are prohibited from making capital distributions, including the payment of dividends, if, after making such distributions, the institution would become "undercapitalized" (as such term is used in the statute). Based on the Bank's current financial condition, the Company does not expect this provision will have any impact on its ability to receive dividends from the Bank. The Company's non-bank subsidiary, Bay Trust Company, may pay dividends to the Company on a non-regulated basis.

In addition to dividends it may receive from the Bank, the Company receives management fees from its affiliated companies for expenses incurred related to external financial reporting and audit fees, investor relations expenses, board of directors fees and legal fees related to corporate actions. These fees are charged to each subsidiary based upon various specific allocation methods measuring the estimated usage of such services by that subsidiary. The fees are eliminated from the financial statements in the consolidation process.

## The Bank

*General.* The Bank is supervised and regularly examined by the Federal Reserve and the SCC. The various laws and regulations administered by the bank regulatory agencies affect corporate practices, such as the payment of dividends, incurrence of debt and acquisition of financial institutions and other companies; they also affect business practices, such as the payment of interest on deposits, the charging of interest on loans, types of business conducted and location of offices. Certain of these law and regulations are referenced above under “The Company.”

### *Capital Requirements.*

2014 Capital Requirements. The Federal Reserve and the other federal banking agencies have issued risk-based and leverage capital guidelines applicable to U.S. banking organizations. In addition, those regulatory agencies may from time to time require that a banking organization maintain capital above the minimum levels because of its financial condition or actual or anticipated growth. Under the risk-based capital requirements of the Federal Reserve that were effective through December 31, 2014, the Company and the Bank were required to maintain a minimum ratio of total capital (which is defined as core capital and supplementary capital less certain specified deductions from total capital such as reciprocal holdings of depository institution capital instruments and equity investments) to risk-weighted assets of at least 8.0%. In determining the amount of risk-weighted assets, all assets, including certain off-balance sheet activities, recourse obligations, residual interests and direct credit substitutes, were multiplied by a risk-weight factor, assigned by the capital regulation, based on the risks believed inherent in the type of asset. At least half of the total capital was required to be “Tier 1 capital,” which consisted principally of common and certain qualifying preferred shareholders’ equity (including grandfathered trust preferred securities), less certain intangibles and other adjustments. The remainder (“Tier 2 capital”) consisted of cumulative preferred stock, long-term perpetual preferred stock, a limited amount of subordinated and other qualifying debt (including certain hybrid capital instruments), and a limited amount of the general loan loss allowance. The Tier 1 to risk-weighted assets ratio of the Company was 13.86% as of December 31, 2014, thus exceeding the minimum requirement. The Tier 1 and total capital to risk-weighted assets ratios of the Bank were 9.07% and 13.30%, respectively, as of December 31, 2014, also exceeding the minimum requirements.

Each of the federal bank regulatory agencies also established a minimum leverage capital ratio of Tier 1 capital to average adjusted assets (“Tier 1 leverage ratio”) that was effective through December 31, 2014. The guidelines required a minimum Tier 1 leverage ratio of 3.0% for bank holding companies and banking organizations with the highest supervisory rating. All other banking organizations were required to maintain a minimum Tier 1 leverage ratio of 4% unless a different minimum was specified by an appropriate regulatory authority. In addition, for a depository institution to have been considered “well capitalized” under the regulatory framework for prompt corrective action, its Tier 1 leverage ratio must have been at least 5.0%. The guidelines also provide that banking organizations experiencing internal growth or making acquisitions would have been expected to maintain strong capital positions substantially above the minimum supervisory levels without significant reliance on intangible assets. The Federal Reserve has not advised the Company or the Bank of any specific minimum leverage ratio applicable to either entity. As of December 31, 2014, the Tier 1 leverage ratio of the Company and the Bank were 10.35% and 9.07%, respectively, well above the minimum requirements.

Basel III Capital Requirements. On June 7, 2012, the Federal Reserve issued a series of proposed rules intended to revise and strengthen its risk-based and leverage capital requirements and its method for calculating risk-weighted assets. The rules were proposed to implement the Basel III regulatory capital reforms from the Basel Committee on Banking Supervision and certain provisions of the Dodd-Frank Act. On July 2, 2013, the Federal Reserve approved certain revisions to the proposals and finalized new capital requirements for banking organizations.

Effective January 1, 2015, the final rules require the Company and the Bank to comply with the following new minimum capital ratios: (i) a new common equity Tier 1 capital ratio of 4.5% of risk-weighted assets; (ii) a Tier 1 capital ratio of 6% of risk-weighted assets (increased from the prior requirement of 4%); (iii) a total capital ratio of 8% of risk-weighted assets (unchanged from the prior requirement); and (iv) a leverage ratio of 4% of total assets (unchanged from the prior requirement). These are the initial capital requirements, which will be phased in over a four-year period. When fully phased in on January 1, 2019, the rules will require the Company and the Bank to maintain (i) a minimum ratio of common equity Tier 1 to risk-weighted assets of at least 4.5%, plus a 2.5% “capital conservation buffer” (which is added to the 4.5% common equity Tier 1 ratio as that buffer is phased in, effectively resulting in a minimum ratio of common equity Tier 1 to risk-weighted assets of at least 7% upon full implementation), (ii) a minimum ratio of Tier 1 capital to risk-weighted assets of at least 6.0%, plus the 2.5% capital conservation buffer (which is added to the 6.0% Tier 1 capital ratio as that buffer is phased in, effectively resulting in a minimum Tier 1 capital ratio of 8.5% upon full implementation), (iii) a minimum ratio of total capital to risk-weighted assets of at least 8.0%, plus the 2.5% capital conservation buffer (which is added to the 8.0% total capital ratio as that buffer is phased in, effectively resulting in a minimum total capital ratio of 10.5% upon full implementation), and (iv) a minimum leverage ratio of 4%, calculated as the ratio of Tier 1 capital to average assets.

The capital conservation buffer requirement will be phased in beginning January 1, 2016, at 0.625% of risk-weighted assets, increasing by the same amount each year until fully implemented at 2.5% on January 1, 2019. The capital conservation buffer is designed to absorb losses during periods of economic stress. Banking institutions with a ratio of common equity Tier 1 to risk-weighted assets above the minimum but below the conservation buffer will face constraints on dividends, equity repurchases, and compensation based on the amount of the shortfall.

With respect to the Bank, the rules also revised the “prompt corrective action” regulations pursuant to Section 38 of the FDIA by (i) introducing a common equity Tier 1 capital ratio requirement at each level (other than critically undercapitalized), with the required ratio

being 6.5% for well-capitalized status; (ii) increasing the minimum Tier 1 capital ratio requirement for each category, with the minimum ratio for well-capitalized status being 8.0% (as compared to the prior requirement of 6.0%); and (iii) eliminating the current provision that provides that a bank with a composite supervisory rating of 1 may have a 3.0% Tier 1 leverage ratio and still be well-capitalized. These new thresholds were effective for the Bank as of January 1, 2015. The minimum total capital to risk-weighted assets ratio (10.0%) and minimum leverage ratio (5.0%) for well-capitalized status were unchanged by the final rules.

The new capital requirements also include changes in the risk weights of assets to better reflect credit risk and other risk exposures. These include a 150% risk weight (up from 100%) for certain high volatility commercial real estate acquisition, development and construction loans and nonresidential mortgage loans that are 90 days past due or otherwise on nonaccrual status, a 20% (up from 0%) credit conversion factor for the unused portion of a commitment with an original maturity of one year or less that is not unconditionally cancellable, a 250% risk weight (up from 100%) for mortgage servicing rights (“MSRs”) and deferred tax assets that are not deducted from capital, and increased risk-weights (from 0% to up to 600%) for equity exposures.

Based on management’s understanding and interpretation of these new capital rules, it believes that, as of December 31, 2014, the Company and the Bank would meet all capital adequacy requirements under such rules on a fully phased-in basis as if such requirements were in effect as of such date.

*Deposit Insurance.* The deposits of the Bank are insured up to applicable limits by the Deposit Insurance Fund (“DIF”) of the FDIC and are subject to deposit insurance assessments to maintain the DIF. On April 1, 2011, the deposit insurance assessment base changed from total deposits to average total assets minus average tangible equity, pursuant to a rule issued by the FDIC as required by the Dodd-Frank Act.

The Federal Deposit Insurance Act (the “FDIA”), as amended by the Federal Deposit Insurance Reform Act and the Dodd-Frank Act, requires the FDIC to set a ratio of deposit insurance reserves to estimated insured deposits of at least 1.35%. The FDIC utilizes a risk-based assessment system that imposes insurance premiums based upon a risk matrix that takes into account a bank’s capital level and supervisory rating. On February 27, 2009, the FDIC introduced three possible adjustments to an institution’s initial base assessment rate: (i) a decrease of up to five basis points for long-term unsecured debt, including senior unsecured debt (other than debt guaranteed under the Temporary Liquidity Guarantee Program) and subordinated debt and, for small institutions, a portion of Tier 1 capital; (ii) an increase not to exceed 50% of an institution’s assessment rate before the increase for secured liabilities in excess of 25% of domestic deposits; and (iii) for non-Risk Category I institutions, an increase not to exceed 10 basis points for brokered deposits in excess of 10% of domestic deposits.

On May 22, 2009, the FDIC issued a final rule that levied a special assessment applicable to all insured depository institutions totaling 5 basis points of each institution’s total assets less Tier 1 capital as of June 30, 2009, not to exceed 10 basis points of domestic deposits. The special assessment was part of the FDIC’s efforts to rebuild the DIF. Deposit insurance expense during 2009 for the Company included an additional \$152 thousand related to the special assessment. On November 12, 2009, the FDIC issued a rule that required all insured depository institutions, with limited exceptions, to prepay their estimated quarterly risk-based assessments for the fourth quarter of 2009 and for all of 2010, 2011, and 2012. In the fourth quarter of 2009, the Company paid \$1.6 million in prepaid risk-based assessments, all of which had been expensed in the appropriate periods through May 2013.

In addition, all FDIC insured institutions are required to pay assessments to the FDIC at an annual rate of approximately one basis point of insured deposits to fund interest payments on bonds issued by the Financing Corporation, an agency of the federal government established to recapitalize the predecessor to the Savings Association Insurance Fund. These assessments will continue until the Financing Corporation bonds mature in 2017 through 2019.

*Transactions with Affiliates.* Pursuant to Sections 23A and 23B of the Federal Reserve Act and Regulation W, the authority of the Bank to engage in transactions with related parties or “affiliates” or to make loans to insiders is limited. Loan transactions with an affiliate generally must be collateralized and certain transactions between the Bank and its affiliates, including the sale of assets, the payment of money or the provision of services, must be on terms and conditions that are substantially the same, or at least as favorable to the Bank, as those prevailing for comparable nonaffiliated transactions. In addition, the Bank generally may not purchase securities issued or underwritten by affiliates.

Loans to executive officers, directors or to any person who directly or indirectly, or acting through or in concert with one or more persons, owns, controls or has the power to vote more than 10% of any class of voting securities of a bank (a “10% Shareholders”), are subject to Sections 22(g) and 22(h) of the Federal Reserve Act and their corresponding regulations (Regulation O) and Section 13(k) of the Exchange Act relating to the prohibition on personal loans to executives (which exempts financial institutions in compliance with the insider lending restrictions of Section 22(h) of the Federal Reserve Act). Among other things, these loans must be made on terms substantially the same as those prevailing on transactions made to unaffiliated individuals and certain extensions of credit to those persons must first be approved in advance by a disinterested majority of the entire board of directors. Section 22(h) of the Federal Reserve Act prohibits loans to any of those individuals where the aggregate amount exceeds an amount equal to 15% of an institution’s unimpaired capital and surplus plus an additional 10% of unimpaired capital and surplus in the case of loans that are fully secured by readily marketable collateral, or when the aggregate amount on all of the extensions of credit outstanding to all of these persons would exceed the Bank’s unimpaired capital and unimpaired surplus. Section 22(g) of the Federal Reserve Act identifies limited circumstances in which the Bank is permitted to extend credit to executive officers.

*Prompt Corrective Action.* Federal banking regulators are authorized and, under certain circumstances, required to take certain actions against banks that fail to meet their capital requirements. The federal bank regulatory agencies have additional enforcement authority with respect to undercapitalized depository institutions. “Well capitalized” institutions may generally operate without supervisory restriction.

With respect to “adequately capitalized” institutions, such banks cannot normally pay dividends or make any capital contributions that would leave it undercapitalized, they cannot pay a management fee to a controlling person if, after paying the fee, it would be undercapitalized, and they cannot accept, renew or roll over any brokered deposit unless the bank has applied for and been granted a waiver by the FDIC.

Immediately upon becoming “undercapitalized,” a depository institution becomes subject to the provisions of Section 38 of the FDIA, which: (i) restrict payment of capital distributions and management fees; (ii) require that the appropriate federal banking agency monitor the condition of the institution and its efforts to restore its capital; (iii) require submission of a capital restoration plan; (iv) restrict the growth of the institution’s assets; and (v) require prior approval of certain expansion proposals. The appropriate federal banking agency for an undercapitalized institution also may take any number of discretionary supervisory actions if the agency determines that any of these actions is necessary to resolve the problems of the institution at the least possible long-term cost to the DIF, subject in certain cases to specified procedures. These discretionary supervisory actions include: (i) requiring the institution to raise additional capital; (ii) restricting transactions with affiliates; (iii) requiring divestiture of the institution or the sale of the institution to a willing purchaser; and (iv) any other supervisory action that the agency deems appropriate. These and additional mandatory and permissive supervisory actions may be taken with respect to significantly undercapitalized and critically undercapitalized institutions. The Bank meets the definition of being “well capitalized” as of December 31, 2014.

As described above in “The Bank – Capital Requirements – Basel III Capital Requirements,” the new capital requirement rules issued by the Federal Reserve incorporate new requirements into the prompt corrective action framework.

*Community Reinvestment Act (“CRA”).* The Bank is subject to the requirements of the Community Reinvestment Act of 1977. The CRA imposes on financial institutions an affirmative and ongoing obligation to meet the credit needs of the local communities they serve, including low and moderate income neighborhoods. The CRA requires the appropriate federal banking agency, in connection with its examination of a bank, to assess the bank’s record in meeting such credit needs. Furthermore, such assessment is also required of banks that have applied, among other things, to merge or consolidate with or acquire the assets or assume the liabilities of an insured depository institution, or to open or relocate a branch. In the case of a bank holding company applying for approval to acquire a bank or another bank holding company, the record of each subsidiary bank of the applicant bank holding company is subject to assessment in considering the application. Under the CRA, institutions are assigned a rating of “outstanding,” “satisfactory,” “needs to improve,” or “substantial non-compliance.” The Bank received a “satisfactory” CRA rating in its most recent examination.

*Privacy Legislation.* Several recent laws, including the Right To Financial Privacy Act, and related regulations issued by the federal bank regulatory agencies, provide new protections against the transfer and use of customer information by financial institutions. A financial institution must provide to its customers information regarding its policies and procedures with respect to the handling of customers’ personal information. Each institution must conduct an internal risk assessment of its ability to protect customer information. These privacy provisions generally prohibit a financial institution from providing a customer’s personal financial information to unaffiliated parties without prior notice and approval from the customer.

*USA Patriot Act of 2001.* In October 2001, the USA Patriot Act of 2001 (“Patriot Act”) was enacted in response to the September 11, 2001 terrorist attacks in New York, Pennsylvania, and Northern Virginia. The Patriot Act is intended to strengthen U.S. law enforcement and the intelligence communities’ abilities to work cohesively to combat terrorism. The continuing impact on financial institutions of the Patriot Act and related regulations and policies is significant and wide ranging. The Patriot Act contains sweeping anti-money laundering and financial transparency laws, and imposes various regulations, including standards for verifying customer identification at account opening, and rules to promote cooperation among financial institutions, regulators and law enforcement entities to identify persons who may be involved in terrorism or money laundering.

*Volcker Rule.* The Dodd-Frank Act prohibits insured depository institutions and their holding companies from engaging in proprietary trading except in limited circumstances, and prohibits them from owning equity interests in excess of 3% of Tier 1 capital in private equity and hedge funds (known as the “Volcker Rule”). On December 10, 2013, the federal bank regulatory agencies adopted final rules implementing the Volcker Rule. These final rules prohibit banking entities from (i) engaging in short-term proprietary trading for their own accounts, and (ii) having certain ownership interests in and relationships with hedge funds or private equity funds. The final rules are intended to provide greater clarity with respect to both the extent of those primary prohibitions and of the related exemptions and exclusions. The final rules also require each regulated entity to establish an internal compliance program that is consistent with the extent to which it engages in activities covered by the Volcker Rule, which must include (for the largest entities) making regular reports about those activities to regulators. Although the final rules provide some tiering of compliance and reporting obligations based on size, the fundamental prohibitions of the Volcker Rule apply to banking entities of any size, including the Company and the Bank. The final rules were effective April 1, 2014, with full compliance being phased in over a period which will end on July 21, 2016. The Company has evaluated the implications of the final rules on its investments and does not expect any material financial implications.

Under the rules implementing the Volcker Rule, banking entities would have been prohibited from owning certain collateralized debt obligations (“CDOs”) backed by trust preferred securities (“TruPS”) as of July 21, 2015, which could have forced banking entities to recognize unrealized market losses based on the inability to hold any such investments to maturity. However, on January 14, 2014, the federal bank regulatory agencies issued an interim rule, effective April 1, 2014, exempting TruPS CDOs from the Volcker Rule if (i) the CDO was established prior to May 19, 2010, (ii) the banking entity reasonably believes that the offering proceeds of the CDO were used to invest primarily in TruPS issued by banks with less than \$15 billion in assets, and (iii) the banking entity acquired the CDO on or before December 10, 2013. The regulators solicited comments on the interim final rule, and this exemption could change prior to its effective date.



The Company currently does not have any impermissible holdings of TruPS CDOs under the interim final rule and, therefore, will not be required to divest of any such investments or change their accounting treatment. The Company is continuously monitoring its investments to ensure compliance as the various provisions of the Volcker Rule regulations become effective.

*Consumer Financial Protection.* The Bank is subject to a number of federal and state consumer protection laws that extensively govern its relationship with its customers. These laws include the Equal Credit Opportunity Act, the Fair Credit Reporting Act, the Truth in Lending Act, the Truth in Savings Act, the Electronic Fund Transfer Act, the Expedited Funds Availability Act, the Home Mortgage Disclosure Act, the Fair Housing Act, the Real Estate Settlement Procedures Act, the Fair Debt Collection Practices Act, the Service Members Civil Relief Act, laws governing flood insurance, federal and state laws prohibiting unfair and deceptive business practices, foreclosure laws, and various regulations that implement some or all of the foregoing. These laws and regulations mandate certain disclosure requirements and regulate the manner in which financial institutions must deal with customers when taking deposits, making loans, collecting loans and providing other services. If the Bank fails to comply with these laws and regulations, it may be subject to various penalties. Failure to comply with consumer protection requirements may also result in failure to obtain any required bank regulatory approval for merger or acquisition transactions the Bank may wish to pursue or being prohibited from engaging in such transactions even if approval is not required.

The Dodd-Frank Act centralized responsibility for consumer financial protection by creating a new agency, the Consumer Financial Protection Bureau (the “CFPB”), and giving it responsibility for implementing, examining, and enforcing compliance with federal consumer protection laws. The CFPB focuses on (i) risks to consumers and compliance with the federal consumer financial laws, (ii) the markets in which firms operate and risks to consumers posed by activities in those markets, (iii) depository institutions that offer a wide variety of consumer financial products and services, and (iv) non-depository companies that offer one or more consumer financial products or services.

The CFPB has broad rulemaking authority for a wide range of consumer financial laws that apply to all banks, including, among other things, the authority to prohibit “unfair, deceptive or abusive” acts and practices. Abusive acts or practices are defined as those that materially interfere with a consumer’s ability to understand a term or condition of a consumer financial product or service or take unreasonable advantage of a consumer’s (i) lack of financial savvy, (ii) inability to protect himself in the selection or use of consumer financial products or services, or (iii) reasonable reliance on a covered entity to act in the consumer’s interests. The CFPB can issue cease-and-desist orders against banks and other entities that violate consumer financial laws. The CFPB may also institute a civil action against an entity in violation of federal consumer financial law in order to impose a civil penalty or injunction.

*Ability-to-Repay and Qualified Mortgage Rule.* Pursuant to the Dodd-Frank Act, the CFPB issued a final rule on January 10, 2013 (effective on January 10, 2014), amending Regulation Z as implemented by the Truth in Lending Act, requiring mortgage lenders to make a reasonable and good faith determination based on verified and documented information that a consumer applying for a mortgage loan has a reasonable ability to repay the loan according to its terms. Mortgage lenders are required to determine consumers’ ability to repay in one of two ways. The first alternative requires the mortgage lender to consider the following eight underwriting factors when making the credit decision: (i) current or reasonably expected income or assets; (ii) current employment status; (iii) the monthly payment on the covered transaction; (iv) the monthly payment on any simultaneous loan; (v) the monthly payment for mortgage-related obligations; (vi) current debt obligations, alimony, and child support; (vii) the monthly debt-to-income ratio or residual income; and (viii) credit history. Alternatively, the mortgage lender can originate “qualified mortgages,” which are entitled to a presumption that the creditor making the loan satisfied the ability-to-repay requirements. In general, a “qualified mortgage” is a mortgage loan without negative amortization, interest-only payments, balloon payments, or terms exceeding 30 years. In addition, to be a qualified mortgage the points and fees paid by a consumer cannot exceed 3% of the total loan amount. Qualified mortgages that are “higher-priced” (e.g. subprime loans) garner a rebuttable presumption of compliance with the ability-to-repay rules, while qualified mortgages that are not “higher-priced” (e.g. prime loans) are given a safe harbor of compliance. The Company is predominantly an originator of compliant qualified mortgages.

*Incentive Compensation.* In June 2010, the federal bank regulatory agencies issued comprehensive final guidance on incentive compensation policies intended to ensure that the incentive compensation policies of financial institutions do not undermine the safety and soundness of such institutions by encouraging excessive risk-taking. The *Interagency Guidance on Sound Incentive Compensation Policies*, which covers all employees that have the ability to materially affect the risk profile of financial institutions, either individually or as part of a group, is based upon the key principles that a financial institution’s incentive compensation arrangements should (i) provide incentives that do not encourage risk-taking beyond the institution’s ability to effectively identify and manage risks, (ii) be compatible with effective internal controls and risk management, and (iii) be supported by strong corporate governance, including active and effective oversight by the financial institution’s board of directors.

The Federal Reserve will review, as part of the regular, risk-focused examination process, the incentive compensation arrangements of financial institutions, such as the Company and the Bank, that are not “large, complex banking organizations.” These reviews will be tailored to each financial institution based on the scope and complexity of the institution’s activities and the prevalence of incentive compensation arrangements. The findings of the supervisory initiatives will be included in reports of examination. Deficiencies will be incorporated into the institution’s supervisory ratings, which can affect the institution’s ability to make acquisitions and take other actions. Enforcement actions may be taken against a financial institution if its incentive compensation arrangements, or related risk-management control or governance processes, pose a risk to the institution’s safety and soundness and the financial institution is not taking prompt and effective measures to correct the deficiencies. At December 31, 2014, the Company and the Bank have not been made aware of any instances of non-compliance with the final guidance.

### **Effect of Governmental Monetary Policies**

The Company's operations are affected not only by general economic conditions but also by the policies of various regulatory authorities. In particular, the Federal Reserve regulates money and credit conditions and interest rates to influence general economic conditions. These policies have a significant impact on overall growth and distribution of loans, investments and deposits; they affect interest rates charged on loans or paid for time and savings deposits. Federal Reserve monetary policies have had a significant effect on the operating results of commercial banks, including the Company, in the past and are expected to do so in the future.

### **Reporting Obligations under Securities Laws**

The Company is subject to the periodic and other reporting requirements of the Exchange Act, including the filing of annual, quarterly and other reports with the SEC. The Company provides access to its SEC filings through the "Regulatory Filings" section of the Company's website at [www.baybanks.com](http://www.baybanks.com). The Company's SEC filings are posted and available at no cost on its website as soon as reasonably practicable after the reports are filed electronically with the SEC. The information on the Company's website is not incorporated into this report or any other filing the Company makes with the SEC. The SEC maintains an Internet site that contains reports, proxy and information statements, and other information regarding issuers that file electronically with the SEC at [www.sec.gov](http://www.sec.gov).

### **Employees**

At December 31, 2014, the Company employed approximately 126 people of which 102 were considered full-time employees.

### **ITEM 1A: RISK FACTORS**

Not required.

### **ITEM 1B: UNRESOLVED STAFF COMMENTS**

Not required.

### **ITEM 2: PROPERTIES**

The Company, through its subsidiaries, owns or leases buildings and office space that are used in the normal course of business. The headquarters of each of the Company, the Bank, and the Trust Company are located at 100 South Main Street, Kilmarnock, Virginia, in a building owned by the Bank.

Unless otherwise noted, the properties listed below are owned by the Company and its subsidiaries as of December 31, 2014.

Bank of Lancaster:	100 South Main Street, Kilmarnock, Virginia
	708 Rappahannock Drive, White Stone, Virginia
	432 North Main Street, Kilmarnock, Virginia (to be closed April 2015)
	4935 Richmond Road, Warsaw, Virginia
	15648 Kings Highway, Montross, Virginia
	18 Sandy Street, Callao, Virginia
	23 West Church Street, Kilmarnock, Virginia
	15104 Northumberland Highway, Burgess, Virginia
	680 McKenney Boulevard, Colonial Beach, Virginia
	11450 Robious Road, North Chesterfield, Virginia
	10880 General Puller Highway, Hartfield, Virginia (leased)
	5711 Patterson Avenue, Richmond, Virginia (leased)
	One Paragon Place, 6800 Paragon Place, Suite 650, Richmond, Virginia (leased)

### **ITEM 3: LEGAL PROCEEDINGS**

In the ordinary course of its operations, the Company is a party to various legal proceedings. Based upon information currently available, management believes that such legal proceedings, in the aggregate, will not have a material adverse effect on the business, financial condition, or results of operations of the Company.

#### ITEM 4: MINE SAFETY DISCLOSURES

Not applicable.

#### PART II

#### ITEM 5: MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

The Company's common stock is quoted on the OTC Markets Group's OTCQB tier under the symbol "BAYK" and transactions generally involve a small number of shares. There were 4,817,856 shares of the Company's stock outstanding at the close of business on December 31, 2014, which were held by 631 shareholders of record.

The following table summarizes the high and low closing sales prices for the two years ended December 31, 2014. No dividends have been declared or paid in the last two years.

	<u>Market Values</u>			
	<u>2014</u>		<u>2013</u>	
	<u>High</u>	<u>Low</u>	<u>High</u>	<u>Low</u>
First Quarter	\$ 6.13	\$ 5.03	\$ 5.25	\$ 4.52
Second Quarter	6.13	5.70	5.04	4.77
Third Quarter	5.85	5.20	5.00	4.80
Fourth Quarter	5.50	5.05	5.20	4.92

A discussion of certain restrictions and limitations on the ability of the Bank to pay dividends to the Company, and the ability of the Company to pay dividends to shareholders of its common stock, is set forth in Part I, Item 1, Business, of this Form 10-K under the heading "Supervision and Regulation."

The dividend type, amount and timing are established by the Board of Directors. In making its decisions regarding the payment of dividends on the Company's common stock, the Board considers operating results, financial condition, capital adequacy, regulatory requirements, shareholder return, and other factors.

## ITEM 6: SELECTED FINANCIAL DATA

(Dollars in thousand, except per share amounts)

	<u>As of and for the Year Ended December 31,</u>				
	<u>2014</u>	<u>2013</u>	<u>2012</u>	<u>2011</u>	<u>2010</u>
<b>Operations:</b>					
Net interest income	\$ 11,935	\$ 10,614	\$ 10,454	\$ 10,323	\$ 10,062
Provision for loan losses	611	776	1,895	495	720
Noninterest income	3,681	4,726	4,492	2,965	2,956
Noninterest expense	12,618	12,943	12,143	12,467	11,967
Tax expense (benefit)	557	399	210	(24)	(41)
Net income	<u>\$ 1,830</u>	<u>\$ 1,222</u>	<u>\$ 698</u>	<u>\$ 350</u>	<u>\$ 372</u>
<b>Share Data:</b>					
Basic income per share	\$ 0.38	\$ 0.25	\$ 0.27	\$ 0.13	\$ 0.14
Diluted income per share	0.38	0.25	0.27	0.13	0.14
Cash dividends per common share	-	-	-	-	-
Weighted average common shares:					
Basic	4,818,377	4,816,859	2,610,856	2,607,034	2,605,855
Diluted	4,829,581	4,819,343	2,612,787	2,607,097	2,605,855
<b>Balance Sheet:</b>					
Assets	\$ 390,486	\$ 331,135	\$ 334,798	\$ 315,212	\$ 327,086
Loans, net of allowance	295,242	247,912	235,746	233,501	243,943
Allowance for loan losses	3,205	2,925	3,094	3,189	3,231
Deposits	307,585	268,346	275,175	265,518	260,854
Total liabilities	351,248	293,999	298,213	287,197	299,743
Total stockholders' equity <sup>(1)</sup>	39,238	37,136	36,585	28,015	27,342
<b>Profitability Measures:</b>					
Return on average assets	0.53%	0.37%	0.22%	0.11%	0.11%
Return on average equity	4.76%	3.32%	2.16%	1.26%	1.37%
Net interest margin	3.85%	3.53%	3.61%	3.46%	3.32%
Yield on earning assets	4.54%	4.46%	4.78%	4.85%	5.11%
Cost of funds	0.72%	0.96%	1.18%	1.41%	1.81%
<b>Capital Ratios:</b>					
Total equity to assets	10.05%	11.21%	10.93%	8.89%	8.36%
Tier 1 leverage ratio	10.35%	10.93%	10.93%	7.97%	7.54%
<b>Asset Quality:</b>					
Nonperforming assets to total assets	1.22%	2.01%	2.69%	2.46%	3.02%
Net charge-offs to average loans	0.12%	0.39%	0.83%	0.22%	0.50%
Allowance for loan losses to loans	1.07%	1.17%	1.29%	1.35%	1.31%
Classified assets to Tier 1 capital plus allowance for loan losses	21.72%	29.57%	37.54%	52.92%	58.40%

Note:

(1) In 2012, the Company raised \$9.35 million gross in a private placement of 2,200,000 shares.

## ITEM 7: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion provides information about the major components of the results of operations and financial condition, liquidity and capital resources of Bay Banks of Virginia, Inc., and its subsidiaries. This discussion and analysis should be read in conjunction with the Consolidated Financial Statements and Notes to Consolidated Financial Statements presented in Item 8, Financial Statements and Supplementary Data, in this Form 10-K.

### EXECUTIVE SUMMARY

Results for 2014 are highlighted by significant growth in assets and deposits, and continued improvements in earnings. Growth in loans drove the growth in assets. Earnings per share were \$0.38 in 2014 compared to \$0.25 in 2013. Return on average assets is up to 0.53% for 2014 compared to 0.37% in 2013. Return on average equity is up to 4.76% from 3.32% for the same time period comparison. Capital levels will support additional growth.

The Bank opened two branch offices in the Richmond, Virginia market in 2014. A third Richmond location is expected to be open by the second quarter of 2015.

In January 2015, the Company announced it would be consolidating the branch operations of its three Lancaster County, Virginia offices into two, effective April 30, 2015, with all Kilmarnock branch operations to be based in the main office of the Bank. The branch consolidation is expected to save the Company approximately \$85 thousand annually. The branch building located at 432 North Main Street, Kilmarnock, Virginia is expected to be marketed for sale.

The in-house loan portfolio grew by \$47.6 million, or 19.0%, in 2014. Loans originated and sold to Fannie Mae generated growth of \$5.8 million in the portfolio of loans serviced for Fannie Mae during 2014. The servicing portfolio totaled \$64.7 million as of December 31, 2014 compared to \$58.9 million as of December 31, 2013. Total assets have grown by \$59.4 million, or 17.9%, to \$390.5 million, during 2014.

The net interest margin increased to 3.85% for 2014 compared to 3.53% for 2013. As this low interest rate climate continues, loan yields continue to decline, but increased loan balances have resulted in increased interest income. The average cost of Federal Home Loan Bank (“FHLB”) advances declined to 1.55% for 2014 compared to 3.00% for 2013. Four new \$5 million advances, two acquired in June 2014 and two acquired in October 2014 during this low-rate environment will further reduce the average cost of FHLB advances and cost of funds going forward. Scheduled maturities of higher-cost time deposits during 2014 also helped to reduce both costs of funds and interest expense. Maturities of time deposits are typically renewed at lower interest rates, or such deposits leave the Bank or transfer into lower-cost checking or savings accounts.

Along with growth in the loan portfolio, these margin improvements were a major contributor to the 49.8% increase in earnings for 2014 compared to 2013. Net interest income improved by \$1.3 million for 2014 compared to 2013.

Asset quality improved, with nonperforming assets down to 1.22% of total assets as of December 31, 2014 from 2.01% as of December 31, 2013. Other real estate owned (“OREO”) balances are down to \$2.8 million as of December 31, 2014 compared to \$3.9 million as of December 31, 2013. Non-acruing loan balances are down to \$2.0 million as of December 31, 2014 as compared to \$2.8 million at December 31, 2013.

Annualized net loan charge-offs against the allowance for loan losses (“ALL”) are down to 0.12% of average loans during 2014 compared to 0.39% during 2013.

During the first quarter of 2014, the Company sold a troubled investment for which an impairment loss of \$288 thousand was recognized in 2013. In addition, during the first quarter of 2014, the Company sold its former Heathsville, Virginia, branch office recognizing a gain of approximately \$138 thousand.

Finally, the Company’s core capital levels and regulatory ratios remain well above what is considered “well capitalized” by the Company’s regulators.

For more information, visit the Company’s website at [www.baybanks.com](http://www.baybanks.com). Information contained on the Company’s website is not a part of or incorporated into this report or any other filing the Company makes with the SEC.

## **CRITICAL ACCOUNTING POLICIES**

**GENERAL.** The Company’s financial statements are prepared in accordance with accounting principles generally accepted in the United States (“GAAP”). The financial information contained within its statements is, to a significant extent, financial information that is based on measures of the financial effects of transactions and events that have already occurred. A variety of factors could affect the ultimate value that is obtained either when earning income, recognizing an expense, recovering an asset or relieving a liability. For example, historical loss factors are one factor in determining the inherent loss that may be present in the loan portfolio. Actual losses could differ significantly from the historical factors used. In addition, GAAP itself may change from one previously acceptable method to another method. Although the economics of transactions would be the same, the timing of events that would impact those transactions could change.

**ALLOWANCE FOR LOAN LOSSES.** The ALL reflects management’s judgment of probable loan losses inherent in the portfolio at the balance sheet date. Management uses a disciplined process and methodology to establish the ALL each quarter. To determine the total ALL, the Company estimates the reserves needed for each segment of the portfolio, including loans analyzed individually and homogenous pools of loans analyzed on a segmented basis. Considerations include historical experience, the nature and volume of the loan portfolio, adverse situations that may affect a borrower’s ability to repay, estimated value of any underlying collateral, prevailing local and national economic conditions, and internal policies and procedures including credit risk management and underwriting. This evaluation is inherently subjective, as it requires estimates that are susceptible to significant revision as additional information becomes available.

The ALL calculation methodology’s historical loss factor period is considered the length of a business cycle. The business cycle, upon which the historical loss factor is based, was believed to have begun in the fourth quarter of 2008. During the third quarter of 2013, management determined that the business cycle had ended given noticeable national economic improvement and local real estate market stabilization. The historical loss factor is now based on that business cycle of 19 quarters, compared to the previous averaging period that had been growing each quarter based on the business cycle that began in 2008. The change in methodology during the third quarter of 2013 produced an immaterial change in the ALL calculation.

Management employs a risk rating system to evaluate and consistently categorize loan portfolio credit risk. Loans assigned risk rating grades include all commercial loans not secured by real estate, commercial mortgages, residential mortgages greater than \$1 million, smaller residential mortgages which are impaired, loans to real estate developers and contractors, consumer loans greater than \$250 thousand with chronic delinquency, and troubled debt restructures. The grading analysis estimates the capability of the borrower to repay the contractual obligations of the loan agreements as scheduled. Risk grades are evaluated as new information becomes available for each borrowing

relationship or at least quarterly. All other loans not specifically assigned a risk rating grade are monitored as a discrete pool of loans generally based on delinquency status. Risk rating categories are as follows:

Pass – Borrower is strong or sound and collateral securing the loan, if any, is adequate.

Watch – Borrower exhibits some signs of financial stress but is generally believed to be a satisfactory customer and collateral, if any, may be in excess of 90% of the loan balance.

Special Mention – Adverse trends in the borrower's financial position are evident and warrant management's close attention and any collateral may not be fully adequate to secure loan balance.

Substandard – A loan in this category has a well-defined weakness in the primary repayment source that jeopardizes the timely collection of the debt. There is a distinct possibility that a loss may result if the weakness is not corrected.

Doubtful – Default has already occurred and it is likely that foreclosure or repossession procedures have begun or will begin in the near future. Weaknesses make collection or liquidation in full, based on currently existing information, highly questionable and improbable.

Loss – Uncollectible and of such little value that continuance as a bankable asset is not warranted.

The ALL consists of specific, general, and unallocated components. The specific component is determined by identifying impaired loans (as described below) then evaluating each one to calculate the amount of impairment. Impaired loans measured for impairment generally include: (1) non-accruing Special mention, Substandard and Doubtful loans in excess of \$250,000; (2) Substandard and Doubtful loans in excess of \$500,000; (3) Special Mention loans in excess of \$500,000 if any of the loans in the relationship are more than 30 days past due or if the borrower has filed for bankruptcy; and (4) all troubled debt restructurings ("TDRs"). A specific allowance arises when the discounted cash flows (or collateral value or observable market price) of the impaired loan is lower than the carrying value of that loan. The general component collectively evaluates smaller commercial loans, residential mortgages and consumer loans, grouped into segments and classes. Historical loss experience is calculated and applied to each segment or class, then adjusted for qualitative factors. Qualitative factors include changes in the local and national economic outlook, including unemployment, interest rates, inflation rates and real estate trends; the level and trend of past due and nonaccrual loans; strength of policies and procedures; and oversight of credit risk and quality of underwriting. These qualitative adjustments reflect management's judgment of risks inherent in the segments. An unallocated component is maintained if needed to cover uncertainties that could affect management's estimate of probable losses. The unallocated component of the allowance reflects the margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating specific and general losses in the portfolio. Changes in the allowance for loan losses and the related provision expense can materially affect net income.

The specific component of the ALL calculation accounts for the loan loss reserve necessary on impaired loans. A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not considered impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed. Accrual of interest may or may not be discontinued for any given impaired loan. Impairment is measured by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price, or the fair value of the collateral if the loan is collateral dependent. Because large groups of smaller balance homogeneous loans are collectively evaluated for impairment, the Company does not generally separately identify smaller balance individual consumer and residential loans for impairment disclosures, unless such loans are the subject of a troubled debt restructuring agreement.

The general component of the ALL calculation collectively evaluates groups of loans in segments or classes, as noted above. The segments are: (1) Mortgage loans on real estate; (2) Commercial and industrial loans; and (3) Consumer and other loans. The segment for Mortgage loans on real estate is disaggregated into the following classes: (1) Construction, land and land development; (2) Farmland; (3) Residential first mortgages; (4) Residential revolving and junior mortgages; (5) Commercial mortgages (non-owner-occupied); and (6) Commercial mortgages (owner-occupied). Loans in segment 1 are secured by real estate. Loans in segments 2 and 3 are secured by other types of collateral or are unsecured. A given segment or class may not reflect the purpose of a loan. For example, a business owner may provide his residence as collateral for a loan to his company, in which case the loan would be grouped in a residential mortgage class. Historical loss factors are calculated for the prior 19 quarters by segment and class, and then applied to the current balances in each segment and class. Finally, qualitative factors are applied to each segment and class.

Construction and development loans carry risks that the project will not be finished according to schedule or according to budget and the value of the collateral, at any point in time, may be less than the principal amount of the loan. These loans also bear the risk that the general contractor may face financial pressure unrelated to the project. Loans secured by land, farmland and residential mortgages carry the risk of continued credit-worthiness of the borrower and changes in value of the underlying real estate collateral. Commercial mortgages and commercial and industrial loans carry risks associated with the profitable operation of a business and its related cash flows. Additionally, commercial and industrial loans carry risks associated with the value of collateral other than real estate which may depreciate over time. Consumer loans carry risks associated with the continuing credit-worthiness of the borrower and are more likely than real estate loans to be adversely affected by divorce, unemployment, personal illness or bankruptcy of an individual. Consumer loans secured by automobiles carry risks associated with rapidly depreciating collateral. Consumer loans include credit cards which are unsecured.

The summation of the specific, general and unallocated components results in the total estimated ALL. Management may also include an unallocated component to cover uncertainties in the level of probable losses. This estimate is inherently subjective and actual losses could be greater or less than the estimates.

Additions to the ALL are made by charges to earnings through the provision for loan losses. Charge-offs result from credit exposures deemed to be uncollectible and the ALL is reduced by these. Recoveries of previously charged off amounts are credited back to the ALL. Charge-off policies are materially the same for all types of loans.

**MORTGAGE SERVICING RIGHTS (“MSRs”).** MSRs are included on the consolidated balance sheet and recorded at fair value on an ongoing basis. Changes in the fair value of the MSRs are recorded in the results of operations. A fair value analysis of MSRs is performed on a quarterly basis. A valuation model, which utilizes a discounted cash flow analysis using interest rates and prepayment assumptions currently quoted for comparable instruments and a discount rate, is used to determine fair value.

For a number of years, the Bank retained the servicing for mortgages it had originated and sold to a third party. Prior to 2013, the Bank had not recorded the MSRs asset at the time of the sales of mortgages to the third party. The cumulative effect of the MSRs asset was recorded in the third quarter of 2013. The overstatement of income in 2013 of approximately \$215,000 after tax (\$325,000 pre-tax adjusted at a 34% tax rate) or approximately \$0.04 per basic and diluted earnings per share represents the fair value of servicing rights retained prior to 2013.

**GOODWILL.** The Company has goodwill relating to the purchase of five branches during the years 1994 through 2000. Goodwill is tested annually for impairment. The test performed using financial information as of September 30, 2014 found no impairment. No events occurred between the date of our annual test and December 31, 2014 that would indicate the existence of impairment.

## OVERVIEW

### 2014 Compared to 2013

Bay Banks of Virginia, Inc. recorded net income for 2014 of \$1.8 million, or \$0.38 per basic and diluted share, as compared to \$1.2 million, or \$0.25 per basic and diluted share in 2013. This is an increase in net income of \$608 thousand. Net interest income for 2014 was \$11.9 million, as compared to \$10.6 million for 2013. Provision expense for loan losses was \$611 thousand in 2014 compared to \$776 thousand in 2013. Non-interest income decreased 22.1% to \$3.7 million in 2014 from \$4.7 million in 2013. Non-interest expense was \$12.6 million in 2014 compared to \$12.9 million in 2013.

Performance as measured by the Company’s return on average assets was 0.53% for 2014 compared to 0.37% for 2013. Performance as measured by return on average equity was 4.76% for 2014 compared to 3.32% for 2013. The table below details certain financial and statistical information for the Company.

<u>Return on Equity &amp; Assets</u>			
<i>(Dollars in thousands, except per share amounts)</i>			
<u>Years Ended December 31,</u>	<u>2014</u>	<u>2013</u>	<u>2012</u>
Net Income	\$ 1,830	\$ 1,222	\$ 698
Average Total Assets	343,838	332,894	320,881
Return on Average Assets	0.53%	0.37%	0.22%
Average Equity	\$ 38,418	\$ 36,861	\$ 32,300
Return on Average Equity	4.76%	3.32%	2.16%
Cash Dividends declared per share	\$ -	\$ -	\$ -
Average Shares Outstanding	4,818,377	4,816,859	2,610,856
Average Diluted Shares Outstanding	4,829,581	4,819,343	2,612,787
Net Income per Share	\$ 0.38	\$ 0.25	\$ 0.27
Net Income per Diluted Share	0.38	0.25	0.27
Cash Dividend Payout Ratio	0.0%	0.0%	0.0%
Average Equity to Average Assets Ratio	11.17%	11.07%	10.07%

## RESULTS OF OPERATIONS

### Net Interest Income

The principal source of earnings for the Company is net interest income. Net interest income is the amount by which interest income exceeds interest expense. The net interest margin is net interest income expressed as a percentage of interest earning assets. Changes in the volume and mix of interest earning assets and interest bearing liabilities, the associated yields and rates, and the volume of non-performing assets have a significant impact on net interest income, the net interest margin, and ultimately net income.

The following table shows details of yields on interest-earning assets (e.g. loans), costs of interest-bearing liabilities (e.g. deposits) and the resulting net interest margins for the years ended December 31, 2014 and 2013.

<u>Average Balances, Income and Expense, Yields and Rates</u>									
<i>(Fully taxable equivalent basis)</i>									
Years ended December 31,									
<i>(Dollars in Thousands)</i>									
	<u>2014</u>			<u>2013</u>			<u>2012</u>		
	<u>Average</u>	<u>Income/</u>	<u>Yield/</u>	<u>Average</u>	<u>Income/</u>	<u>Yield/</u>	<u>Average</u>	<u>Income/</u>	<u>Yield/</u>
	<u>Balance</u>	<u>Expense</u>	<u>Cost</u>	<u>Balance</u>	<u>Expense</u>	<u>Cost</u>	<u>Balance</u>	<u>Expense</u>	<u>Cost</u>
<u>INTEREST EARNING ASSETS:</u>									
Taxable Investments	\$ 21,380	\$ 382	1.79%	\$ 24,468	\$ 448	1.83%	\$ 26,466	\$ 645	2.44%
Tax-Exempt Investments (1)	18,129	568	3.13%	16,238	494	3.04%	10,641	361	3.39%
Total Investments	39,509	950	2.40%	40,706	942	2.31%	37,107	1,006	2.71%
Gross Loans (2)	266,016	13,352	5.02%	240,964	12,617	5.24%	240,557	12,973	5.39%
Interest-bearing Deposits	9,569	23	0.24%	22,925	57	0.25%	13,778	32	0.23%
Federal Funds Sold	319	-	-	599	1	0.17%	1,457	3	0.21%
Total Interest Earning Assets	\$ 315,413	\$14,325	4.54%	\$ 305,194	\$13,617	4.46%	\$ 292,899	\$14,014	4.78%
<u>INTEREST-BEARING LIABILITIES:</u>									
Savings Deposits	\$ 43,416	\$ 68	0.16%	\$ 45,625	\$ 88	0.19%	\$ 47,138	\$ 170	0.36%
NOW Deposits	42,258	63	0.15%	41,394	76	0.18%	39,020	87	0.22%
Time Deposits => \$100,000	44,879	784	1.75%	45,729	1,010	2.21%	51,010	1,170	2.29%
Time Deposits < \$100,000	51,230	790	1.54%	56,174	1,053	1.87%	62,516	1,276	2.04%
Time Deposits - Wholesale	2,154	9	0.44%	-	-	0.00%	-	-	0.00%
Money Market Deposit Accounts	30,187	128	0.42%	28,147	141	0.50%	23,820	151	0.63%
Total Deposits	214,124	1,842	0.86%	217,069	2,368	1.09%	223,504	2,854	1.28%
Federal Funds Purchased	94	1	0.58%	58	-	0.00%	55	-	0.00%
Securities Sold Under Repurchase Agreements	7,538	9	0.12%	8,482	16	0.19%	6,100	16	0.26%
FHLB Advances	22,239	345	1.55%	15,000	450	3.00%	15,000	566	3.77%
Total Interest-Bearing Liabilities	\$ 243,995	\$ 2,197	0.90%	\$ 240,609	\$ 2,834	1.18%	\$ 244,659	\$ 3,436	1.40%
Net interest income and net interest margin		\$12,128	3.85%		\$10,783	3.53%		\$10,578	3.61%
Non-interest-bearing deposits	\$ 59,551	-	0.00%	\$ 54,012	-	0.00%	\$ 46,530	-	0.00%
Total cost of funds			0.72%			0.96%			1.18%
Net interest spread			3.82%			3.50%			3.60%

Notes:

- (1) Income and yield is tax-equivalent assuming a federal tax rate of 34%.  
(2) Includes Visa credit card program, nonaccrual loans, and fees.

Net interest income for 2014, on a tax-equivalent basis, was \$12.1 million, an increase of \$1.3 million from 2013 due mainly to increased loan balances. Interest expense for 2014 was \$2.2 million, a decrease of \$637 thousand compared to 2013, due mainly to reductions in both balances and costs of time deposits, but also from the reduced cost of FHLB advances. The annualized net interest margin was 3.85% and 3.53% for 2014 and 2013, respectively. As long as this low interest rate environment continues, loan yields are expected to continue to decline as higher yielding loans pay down and mature and new loans are made at lower rates.

The net interest spread, which is the difference between the annualized yield on earning assets and the total cost of funds, increased to 3.82% for 2014, compared to 3.50% for 2013.

The increase in average total earning assets is due mainly to the \$25.1 million increase average loans. Investment yields increased 9 basis points in 2014 compared to 2013 while loan yields have declined 22 basis points. Loan growth offset the decline in loan yields. With the current low interest rate environment, any growth in net interest income would be generated from loan growth.

The increase in average interest bearing liabilities was due mainly to the increase in FHLB advances. Lower rates have reduced interest expense, lowering the cost of interest-bearing deposits to 0.86% in 2014 from 1.09% in 2013. The cost of FHLB advances was reduced to 1.55% in 2014 from 3.00% in 2013. Average non-interest-bearing deposits grew \$5.5 million during 2014. As a result of all these improvements, total cost of funds declined to 0.72% in 2014 from 0.96% in 2013.



Volume and Rate Analysis of Changes in Net Interest Income

Years Ended December 31, (Dollars in Thousands)	2014 vs. 2013			2013 vs. 2012		
	Increase (Decrease)			Increase (Decrease)		
	<u>Due to Changes in:</u>			<u>Due to Changes in:</u>		
	<u>Volume (1)</u>	<u>Rate (1)</u>	<u>Total</u>	<u>Volume (1)</u>	<u>Rate (1)</u>	<u>Total</u>
<b>Earning Assets:</b>						
Taxable investments	\$ (68)	\$ 2	\$ (66)	\$ (77)	\$ (120)	\$ (197)
Tax-exempt investments (2)	59	15	74	206	(73)	133
Gross Loans	1,403	(668)	735	239	(595)	(356)
Interest-bearing deposits	(33)	(1)	(34)	24	1	25
Federal funds sold	(1)	-	(1)	(1)	(1)	(2)
Total interest earning assets	<u>\$ 1,360</u>	<u>\$ (652)</u>	<u>\$ 708</u>	<u>\$ 391</u>	<u>\$ (788)</u>	<u>\$ (397)</u>
<b>Interest-Bearing Liabilities:</b>						
NOW checking	\$ 1	\$ (14)	\$ (13)	\$ 5	\$ (16)	\$ (11)
Savings deposits	(5)	(15)	(20)	(6)	(76)	(82)
Money market accounts	10	(23)	(13)	24	(34)	(10)
Time deposits < \$100,000	(87)	(176)	(263)	(123)	(100)	(223)
Time deposits => \$100,000	(21)	(205)	(226)	(107)	(53)	(160)
Time deposits - Wholesale	9	-	9	-	-	-
Federal funds purchased	1	-	1	-	-	-
Securities sold under repurchase agreements	(1)	(6)	(7)	5	(5)	-
FHLB advances	165	(270)	(105)	-	(116)	(116)
Total interest-bearing liabilities	<u>\$ 72</u>	<u>\$ (709)</u>	<u>\$ (637)</u>	<u>\$ (202)</u>	<u>\$ (400)</u>	<u>\$ (602)</u>
Change in net interest income	<u>\$ 1,288</u>	<u>\$ 57</u>	<u>\$ 1,345</u>	<u>\$ 593</u>	<u>\$ (388)</u>	<u>\$ 205</u>

Notes:

- (1) Changes caused by the combination of rate and volume are allocated based on the percentage caused by each.  
(2) Income and yields are reported on a tax-equivalent basis, assuming a federal tax rate of 34%.

As indicated in the volume and rate analysis, the growth in loans in 2014 was the primary driver of improved net interest income. The interest rate change component was managed to a neutral overall effect with lower cost of funds which offset lower loan yields.

**Interest Sensitivity**

The Company employs a variety of measurement techniques to identify and manage its exposure to changing interest rates and subsequent changes in liquidity. The Company utilizes simulation models that estimate the effect of interest rate changes on net interest income and the economic value of equity. Beginning in 2013, the Company engaged an asset-liability management consultant to assist with the management of interest rate risk, liquidity risk and balance sheet strategy. The Bank's Asset Liability Committee (the "ALCO") is responsible for monitoring interest rate risk and is composed of appointed members from management and the Board of Directors. Through the use of simulations, the ALCO reviews the overall magnitude of interest rate risk and then formulates policy with which to manage asset growth, funding sources, pricing, and off-balance sheet commitments. These decisions are based on management's plans for growth, expectations regarding future interest rate movements, economic conditions both locally and nationally, and other business and risk factors.

The simulation models indicate that the Bank's balance sheet is asset sensitive, which management believes is favorable in the current low interest rate environment. This means that as rates rise, interest-earning assets should reprice faster than interest-bearing liabilities, allowing interest income to rise faster than interest expense. Thus, net interest income and the net interest margin should grow.

**Non-Interest Income**

Non-interest income for 2014 decreased by \$1.0 million, or 22.1% compared to 2013. The difference in non-interest income was primarily driven by the following changes:

Decreases:

- Net gains on sales of securities available-for-sale was \$284 thousand in 2013 compared to a net loss of \$25 thousand in 2014.
- Secondary market lending fees declined as a result of the initial recognition of MSRs in the cumulative amount of \$535 thousand for the year ended December 31, 2013.
- Reduction in VISA-related fees of \$575 thousand due to the assignment of merchant agreements to a third party, which was offset by a similar reduction in expense.
- A decline of \$102 thousand related to service charges and fees on deposit accounts.

Increases:

- A loss of \$288 thousand was recognized in 2013 related to an impaired security.
- Other real estate losses declined \$236 thousand.
- Income from the fiduciary activities of the Trust Company increased by \$133 thousand.

### Non-Interest Expense

For 2014, non-interest expenses totaled \$12.6 million, a decrease of \$325 thousand, or 2.5%, compared to \$12.9 million for 2013. The decrease in non-interest expense was primarily the result of the following changes:

Decreases:

- VISA-related expenses decreased \$534 thousand due to the assignment of merchant agreements to a third party mentioned above.
- FDIC assessments declined \$150 thousand due to the Bank achieving a higher regulatory rating.

Increases:

- \$44 thousand in salary and benefits as a result of salaries for the new operations in Richmond, Virginia.
- \$32 thousand in accounting and auditing expenses primarily due to outsourcing of internal audits.
- \$107 thousand in consulting expense primarily due to accounting services.
- \$68 thousand in lease expense related to the new branches in Richmond, Virginia.

### Income Taxes

Income tax expense was \$557 thousand in 2014 compared to \$399 thousand in 2013. This is directly attributable to the Company's improved earnings. Income tax expense corresponds to an effective rate of 23.3% and 24.6% for the years ended December 31, 2014 and 2013, respectively. This improvement relates to the increase in non-taxable income. Refer to Note 15 to the Consolidated Financial Statements in Item 8 of this Form 10-K for a reconciliation between the amounts of income tax expense computed using the federal statutory income tax rate and actual income tax expense. Also included in Note 15 to the Consolidated Financial Statements in Item 8 of this Form 10-K is information regarding deferred taxes for 2014 and 2013.

## FINANCIAL CONDITION

### Loans

Per the following table, which does not include deferred loan costs and fees, the loan portfolio grew during 2014 with balances increasing by 19.1% to \$298.1 million as of December 31, 2014, compared to December 31, 2013 balances of \$250.3 million. Mortgage loans on real estate represent the largest category, comprising 86.8% of the loan portfolio at December 31, 2014. Of these balances, 1-4 family residential loans, which comprise the majority of real estate loan balances at \$160.7 million, increased by \$22.2 million, or 16.0%. Other loans secured by real estate, the majority of which are commercial in nature, increased by \$5.1 million, or 10.4%, and represent 18.1% of the loan portfolio at year-end 2014 as compared to 19.5% at year-end 2013. Construction and land loans increased by \$11.2 million, or 35.2%. Commercial and industrial loan balances increased by \$10.1 million, or 42.0%, and represented 11.4% of total loans at year-end 2014 as compared to 9.6% at year-end 2013. Consumer and other loans decreased by \$637 thousand, or 10.6% in 2014, and represented 1.8% of total loans at year-end 2014 as compared to 2.4% at year-end 2013.

Types of Loans

<u>As of December 31,</u> <i>(Dollars in thousands)</i>	<u>2014</u>		<u>2013</u>		<u>2012</u>		<u>2011</u>		<u>2010</u>	
	<u>Amount</u>	<u>% of Total</u>	<u>Amount</u>	<u>% of Total</u>	<u>Amount</u>	<u>% of Total</u>	<u>Amount</u>	<u>% of Total</u>	<u>Amount</u>	<u>% of Total</u>
Mortgage loans on real estate:										
Construction and land loans	\$ 43,048	14.4%	\$ 31,839	12.7%	\$ 29,024	12.2%	\$ 27,642	11.7%	\$ 30,620	12.4%
Secured by farmland	1,128	0.4%	1,262	0.5%	1,443	0.6%	1,526	0.6%	1,604	0.7%
Secured by 1-4 family residential	160,667	53.9%	138,502	55.3%	133,437	56.0%	135,379	57.4%	145,408	59.1%
Other real estate loans	53,860	18.1%	48,803	19.5%	47,055	19.8%	44,045	18.7%	42,218	17.1%
Commercial and industrial loans (not secured by real estate)	34,002	11.4%	23,939	9.6%	20,525	8.6%	18,983	8.0%	17,592	7.1%
Consumer and other	5,349	1.8%	5,986	2.4%	6,653	2.8%	8,329	3.6%	8,866	3.6%
Total	<u>\$298,054</u>	<u>100.0%</u>	<u>\$250,331</u>	<u>100.0%</u>	<u>\$238,137</u>	<u>100.0%</u>	<u>\$235,904</u>	<u>100.0%</u>	<u>\$246,308</u>	<u>100.0%</u>

Notes:

Deferred loan costs and fees not included.  
Allowance for loan losses not included.

Loan Maturity Schedule of Selected Loans  
As of December 31, 2014

<i>(Dollars in thousands)</i>	Commercial and Industrial	Construction, Land and Land Development
Within one year	\$ 10,853	\$ 17,706
<b>Variable Rate</b>		
One to Five Years	-	-
After Five Years	-	-
Total Variable Rate	-	-
<b>Fixed Rate</b>		
One to Five Years	11,237	18,686
After Five Years	11,912	6,656
Total Fixed Rate	23,149	25,342
Total Maturities	<u>\$ 34,002</u>	<u>\$ 43,048</u>

### Asset Quality – Provision and Allowance for Loan Losses

The provision for loan losses is a charge against earnings that is necessary to maintain the allowance for loan losses at a level consistent with management's evaluation of the loan portfolio's inherent risk. For a detailed description of the ALL calculation, refer to Note 2 of the Consolidated Financial Statements in Item 8 of this Form 10-K.

As shown in the following table, provision for loan losses was \$611 thousand in 2014 compared to \$776 thousand in 2013. After net charge-offs of \$331 thousand, ALL is \$3.2 million as of December 31, 2014 compared to \$2.9 million as of December 31, 2013. This level of net charge-offs represents 0.12% of average loans compared to 0.39% in 2013. As of December 31, 2014, management considered the allowance for loan losses to be sufficient to cover estimated potential loss exposure inherent in the loan portfolio.

<i>(Dollars in thousands)</i>	<u>Allowance for Loan Losses</u>				
	Years Ended December 31,				
	<u>2014</u>	<u>2013</u>	<u>2012</u>	<u>2011</u>	<u>2010</u>
Balance, beginning of period	\$ 2,925	\$ 3,094	\$ 3,189	\$ 3,231	\$ 3,769
Loans charged off:					
Mortgage Loans on Real Estate	(313)	(879)	(1,798)	(349)	(1,281)
Commercial and industrial	-	(17)	(388)	(11)	(22)
Consumer and other (including Visa program)	(79)	(132)	(189)	(217)	(188)
Total loans charged off	<u>(392)</u>	<u>(1,028)</u>	<u>(2,375)</u>	<u>(577)</u>	<u>(1,491)</u>
Recoveries of loans previously charged off:					
Mortgage Loans on Real Estate	36	68	289	1	105
Commercial and industrial	-	1	18	-	1
Consumer and other (including Visa program)	25	14	78	39	127
Total recoveries	<u>61</u>	<u>83</u>	<u>385</u>	<u>40</u>	<u>233</u>
Net charge offs	(331)	(945)	(1,990)	(537)	(1,258)
Provision for loan losses	<u>611</u>	<u>776</u>	<u>1,895</u>	<u>495</u>	<u>720</u>
Balance, end of period	<u>\$ 3,205</u>	<u>\$ 2,925</u>	<u>\$ 3,094</u>	<u>\$ 3,189</u>	<u>\$ 3,231</u>
Average loans outstanding during the period	<u>\$ 266,016</u>	<u>\$ 240,964</u>	<u>\$ 240,557</u>	<u>\$ 240,832</u>	<u>\$ 249,480</u>
Ratio of net charge-offs during the period to average loans outstanding during the period	0.12%	0.39%	0.83%	0.22%	0.50%

As of December 31, 2014, the ratio of the allowance for loan losses to total loans was 1.07% as compared to 1.17% as of December 31, 2013.

Years Ended December 31, (Dollars in Thousands)	Allocation of the Allowance for Loan Losses									
	2014		2013		2012		2011		2010	
Mortgage Loans on Real Estate	\$2,778	0.93%	\$2,466	0.98%	\$2,572	1.08%	\$2,714	1.15%	\$2,241	0.91%
Commercial and industrial	323	0.11%	256	0.10%	262	0.11%	282	0.12%	70	0.03%
Consumer and other	104	0.03%	203	0.09%	252	0.11%	185	0.08%	211	0.08%
Unallocated	-	0.00%	-	0.00%	8	0.00%	8	0.00%	709	0.29%
Total	<u>\$3,205</u>	1.07%	<u>\$2,925</u>	1.17%	<u>\$3,094</u>	1.30%	<u>\$3,189</u>	1.35%	<u>\$3,231</u>	1.31%

## Non-Performing Assets

As of December 31, 2014, non-performing assets as a percentage of total loans and OREO was 1.6%, compared to 2.6% at year-end 2013. The coverage ratio of allowance to total non-performing loans increased to 162.9% at year-end 2014 from 105.5% at year-end 2013. OREO, including solely foreclosed properties, at year-end 2014 was \$2.8 million compared to \$3.9 million at year-end 2013. The year-end 2014 figure represents 10 residences, 13 lots, 2 former convenience stores, a former restaurant and a commercial business property. The Company sold six OREO properties with a total value of \$1.1 million in 2014 for total losses of \$92 thousand, and three properties with a total value of \$197 thousand from two borrowers were added through foreclosure. After foreclosure, management periodically performs valuations and the real estate is carried at the lower of carrying amount or fair value less estimated costs to sell. As a result, in addition to losses on sales, the Company wrote-down OREO property values by \$235 thousand in 2014. Included in other assets is one residential property, with a value of \$771 thousand. This property was not obtained as a result of a foreclosure and is being marketed for sale.

During 2014, non-accruing loan balances decreased by \$806 thousand. Of the \$2.0 million in non-accruing balances, \$359 thousand are residential mortgages. The reduction in non-accruing loan balances from 2013 to 2014 was comprised of \$223 thousand in charge-offs, \$197 thousand of foreclosures, \$663 thousand of upgrades, \$193 thousand in paydowns and \$470 thousand in new non-accruing loans. Components of non-performing assets and related ratios are shown in the following table.

(Dollars in Thousands)	Non-Performing Assets				
	As of December 31,				
	2014	2013	2012	2011	2010
Loans past due 90 days or more and still accruing	\$ 14	\$ 18	\$ 126	\$ 60	\$ 203
Non-accruing loans	1,954	2,754	5,730	5,417	5,574
Total non-performing loans	<u>1,968</u>	<u>2,772</u>	<u>5,856</u>	<u>5,477</u>	<u>5,777</u>
Other real estate owned	2,791	3,897	3,151	2,280	4,086
Total non-performing assets	<u>\$ 4,759</u>	<u>\$ 6,669</u>	<u>\$ 9,007</u>	<u>\$ 7,757</u>	<u>\$ 9,863</u>
Allowance for loan losses	<u>\$ 3,205</u>	<u>\$ 2,925</u>	<u>\$ 3,094</u>	<u>\$ 3,189</u>	<u>\$ 3,231</u>
Allowance to non-performing loans	162.9%	105.5%	52.8%	58.2%	55.9%
Non-performing assets to total assets	1.2%	2.0%	2.7%	2.5%	3.0%

There were 14 TDRs with an aggregate balance of \$2.5 million at December 31, 2014, 14 TDRs with an aggregate balance of \$2.5 million at December 31, 2013 and eight TDRs with an aggregate balance of \$3.3 million at December 31, 2012.

For more detailed information on non-accrual, past due and impaired loans and policies, refer to Note 2, Note 5 and Note 6 of the Consolidated Financial Statements in Item 8 of this Form 10-K.

## Securities

As of December 31, 2014, investment securities totaled \$42.6 million, an increase of 10.6% as compared to 2013 year-end balances of \$38.5 million.

The aggregate amortized cost and fair values of the available-for-sale securities portfolio are as follows:

<i>(Dollars in thousands)</i>				
Available-for-sale securities December 31, 2014	Amortized Cost	Gross Unrealized Gains	Gross Unrealized (Losses)	Fair Value
U.S. Government agencies	\$ 16,969	\$ 33	\$ (37)	\$ 16,965
State and municipal obligations	23,335	226	(160)	23,401
Certificates of deposits	2,232	8	(2)	2,238
	<u>\$ 42,536</u>	<u>\$ 267</u>	<u>\$ (199)</u>	<u>\$ 42,604</u>
Available-for-sale securities December 31, 2013	Amortized Cost	Gross Unrealized Gains	Gross Unrealized (Losses)	Fair Value
U.S. Government agencies	\$ 9,383	\$ 11	\$ (86)	\$ 9,308
State and municipal obligations	27,690	109	(1,242)	26,557
Certificates of deposits	1,736	9	-	1,745
Auction rate security	912	-	-	912
	<u>\$ 39,721</u>	<u>\$ 129</u>	<u>\$ (1,328)</u>	<u>\$ 38,522</u>
Available-for-sale securities December 31, 2012	Amortized Cost	Gross Unrealized Gains	Gross Unrealized (Losses)	Fair Value
U.S. Government agencies	\$ 9,412	\$ 78	\$ (26)	\$ 9,464
State and municipal obligations	23,481	413	(44)	23,850
Certificates of deposits	1,985	3	(1)	1,987
Auction rate security	1,400	-	-	1,400
	<u>\$ 36,278</u>	<u>\$ 494</u>	<u>\$ (71)</u>	<u>\$ 36,701</u>

The Company currently classifies the entire investment portfolio as available-for-sale in order that it may be considered a source of liquidity, if necessary. Securities available-for-sale are carried at fair market value, with after-tax unrealized gains or losses disclosed as a component of comprehensive income. The after-tax unrealized gains or losses are recorded as a portion of other comprehensive income in the equity of the Company, but have no impact on earnings until such time as the gain or loss is realized, typically at the time of sale. As of December 31, 2014, the Company had accumulated other comprehensive gains (losses) net of deferred tax related to securities available-for-sale of \$45 thousand as compared to \$(791) thousand at year-end 2013.

The investment portfolio shows a net unrealized gain of \$68 thousand on December 31, 2014, compared to a net unrealized loss of \$(1.2) million on December 31, 2013. The lower interest rate environment in 2014 compared to 2013 resulted in higher fair values, since bond prices are inversely proportional to bond rates.

Impairment of securities occurs when the fair value of a security is less than its amortized cost. For debt securities, impairment is considered other-than-temporary and recognized in net income if (i) there is evidence of credit related impairment; (ii) we intend to sell the security or (iii) it is more-likely-than-not that we will be required to sell the security before recovery of its amortized cost basis. As a result, temporary impairment can occur with rising interest rates, since the market value of a fixed income investment will fall as interest rates rise. Conversely, market values will increase as interest rates fall.

As of December 31, 2013, the Company held one South Carolina Student Loan Corporation auction rate security with a face amount of \$1.2 million. During the second quarter of 2013, the South Carolina Student Loan Corporation made a tender and exchange offer with regards to these auction rate securities with the provision that 50% of the security holders were required to accept the tender offer in order for it to be consummated. The tender offer was not accepted by the required 50% of security holders. As a result of the tender and exchange offer, the Company determined that the value of this auction rate security was other than temporarily impaired. The market value of the security was estimated based on Level 3 inputs (refer to Note 4 to the Consolidated Financial Statements in Item 8 of this Form 10-K). The Company recognized an other-than-temporary impairment charge of \$288 thousand in income to reduce the carrying value to \$912 thousand. In the first quarter of 2014, the Company sold the auction rate security for \$912 thousand.

The Company seeks to diversify its assets to minimize risk by maintaining a large portion of its investment portfolio in securities issued by states and political subdivisions. Many of these types of securities also provide tax benefits. Mortgage-backed securities and collateralized mortgage obligations held in the investment portfolio are solely issued by agencies of the U.S. government. The Company owns no derivatives, and participates in no hedging activities.

For more information on the Company's investment portfolio, please refer to Note 4 of the Consolidated Financial Statements in Item 8 of this Form 10-K.

Investment Maturities and Average Yields  
As of December 31, 2014

<i>(Dollars in Thousands)</i>	One Year or Less or <u>No Maturity</u>	One to Five <u>Years</u>	Five to Ten <u>Years</u>	Over Ten <u>Years</u>
U.S. Government and Agencies:				
Book Value	\$ 1,016	\$ 11,318	\$ 4,118	\$ 517
Market Value	1,015	11,309	4,124	517
Weighted average yield	0.80%	1.37%	2.03%	2.62%
States and Municipal Obligations:				
Book Value	\$ 2,318	\$ 8,854	\$ 9,753	\$ 2,410
Market Value	2,327	8,912	9,765	2,397
Weighted average yield	2.20%	2.01%	3.40%	3.90%
Certificates of Deposit:				
Book Value	\$ 744	\$ 1,488	\$ -	\$ -
Market Value	746	1,492	-	-
Weighted average yield	0.87%	1.86%	0.00%	0.00%
Restricted Securities:				
Book Value	\$ -	\$ -	\$ -	\$ 2,430
Market Value	-	-	-	2,430
Weighted average yield	0.00%	0.00%	0.00%	1.07%
Total Securities:				
Book Value	\$ 4,078	\$ 21,660	\$ 13,871	\$ 5,357
Market Value	4,088	21,713	13,889	5,344
Weighted average yield	1.61%	1.67%	2.99%	2.49%

Notes:

Yields on tax-exempt securities have been computed on a tax-equivalent basis.

## Deposits

During 2014, average total deposits increased 1.0% to \$273.7 million as compared to average total 2013 deposits of \$271.1 million. Average non-interest bearing demand deposits increased 10.3%, average NOW accounts increased 2.1%, average savings accounts decreased 4.8%, average money market deposits increased 7.2% and average time deposits decreased 3.6%. The decline in interest-bearing deposits and increase in non-interest-bearing deposits results in improved deposit mix to less costly funds.

Average Deposits and Rates

Years Ended December 31, <i>(Dollars in thousands)</i>	<u>2014</u>		<u>2013</u>		<u>2012</u>	
	Average		Average		Average	
	<u>Balance</u>	<u>Yield/ Rate</u>	<u>Balance</u>	<u>Yield/ Rate</u>	<u>Balance</u>	<u>Yield/ Rate</u>
Non-interest bearing Demand Deposits	\$ 59,551	0.00%	\$ 54,012	0.00%	\$ 46,530	0.00%
Interest bearing Deposits:						
NOW Accounts	42,258	0.15%	41,394	0.18%	39,020	0.22%
Regular Savings	43,416	0.16%	45,625	0.19%	47,138	0.36%
Money Market Deposit Accounts	30,187	0.42%	28,147	0.50%	23,820	0.63%
Time Deposits - Retail						
CD's \$100,000 or more	44,879	1.75%	45,729	2.21%	51,010	2.29%
CD's less than \$100,000	51,230	1.54%	56,174	1.87%	62,516	2.04%
Time Deposits - Wholesale	2,154	0.44%	-	0.00%	-	0.00%
Total Interest bearing Deposits	<u>214,124</u>	0.86%	<u>217,069</u>	1.09%	<u>223,504</u>	1.28%
Total Average Deposits	<u>\$ 273,675</u>	0.67%	<u>\$ 271,081</u>	0.87%	<u>\$ 270,034</u>	1.04%

Maturity Schedule of Time Deposits of \$100,000 and over

As of December 31, <i>(In thousands)</i>	<u>2014</u>	<u>2013</u>	<u>2012</u>
3 months or less	\$ 6,429	\$ 4,277	\$ 2,192
3-6 months	2,481	2,457	1,246
6-12 months	17,005	8,869	4,627
Over 12 months	30,775	28,417	39,888
Totals	<u>\$ 56,690</u>	<u>\$ 44,020</u>	<u>\$ 47,953</u>

## CAPITAL RESOURCES

Capital resources represent funds, earned or obtained, over which a financial institution can exercise greater long-term control in comparison with deposits and borrowed funds. The adequacy of the Company's capital is reviewed by management on an ongoing basis with reference to size, composition, and quality of the Company's resources and consistency with regulatory requirements and industry standards. Management seeks to maintain a capital structure that will assure an adequate level of capital to support anticipated asset growth and to absorb potential losses, yet allow management to effectively leverage its capital to maximize return to shareholders. The Company's capital, also known as equity, is comprised mainly of outstanding stock and retained earnings. Capital can be increased with a variety of stock offerings or through earnings. Management believes the capital level at December 31, 2014, is sufficient to support growth and acquisition opportunities.

The parent company obtains its operating funds primarily through management fees paid by the Bank and Trust Company. The parent company could also receive dividends from its subsidiaries.

During 2014 and 2013, the Bank was required to maintain minimum amounts of capital per Federal Reserve capital guidelines. The minimum Total Capital to Risk Weighted Assets ratio was 8.0%, the minimum Tier 1 Capital to Risk Weighted Assets ratio was 4.0% and the minimum Tier 1 Capital to Adjusted Average Assets ratio (Leverage ratio) was 4.0%. As of December 31, 2014, the Bank maintained these ratios at 13.30%, 12.13%, and 9.07%, respectively. At year-end 2013, these ratios were 14.01%, 12.78%, and 9.20%, respectively. For more detailed information, refer to Note 16 of the Consolidated Financial Statements in Item 8 of this Form 10-K.

Total capital, before accumulated other comprehensive income, grew by 4.8% to \$40.2 million as of December 31, 2014 as compared to \$38.3 million as of December 31, 2013. Accumulated other comprehensive loss was \$921 thousand as of December 31, 2014 compared to accumulated other comprehensive loss of \$1.2 million as of December 31, 2013, which is due primarily to an increase in unrealized gains on securities offset by a reduction in actuarial losses on the Company's pension and post-retirement benefit plan assets.

## LIQUIDITY

Liquidity represents an institution's ability to meet present and future financial obligations (such as commitments to fund loans) through either the sale or maturity of existing assets or the acquisition of additional funds through liability management. Liquid assets include cash, interest-bearing deposits with other banks, federal funds sold and investments and loans maturing within one year. The Company's ability to obtain deposits and purchase funds at favorable rates is a factor in the management of liquidity. Management believes that the Company maintains overall liquidity that is more than sufficient to satisfy its depositors' requirements and to meet its customers' credit needs.

At December 31, 2014, liquid assets totaled \$45.8 million or 11.7% of total assets, down from \$42.8 million and 12.9% at December 31, 2013. Additional sources of liquidity available to the Company include its capacity to borrow additional funds when necessary. The Bank maintains federal funds lines with regional banks totaling approximately \$20.3 million. In addition, the Bank has total borrowing capacity with the FHLB of \$77.6 million, with \$38.6 million immediately available as of December 31, 2014.

The table below presents selected information on short-term borrowings:

<i>(Dollars in Thousands)</i>			
Years Ended December 31,	<u>2014</u>	<u>2013</u>	<u>2012</u>
Balance outstanding at year-end	\$ 6,012	\$ 9,118	\$ 6,460
Maximum balance at any month end during the year	9,164	11,355	9,269
Average balance for the year	7,538	8,482	6,100
Weighted average rate for the year	0.12%	0.19%	0.26%
Weighted average rate on borrowings at year end	0.12%	0.11%	0.23%
Estimated fair value at year end	\$ 6,012	\$ 9,118	\$ 6,460

The impact of contractual obligations includes six FHLB advances and time deposits. With regards to the FHLB advances, one is for \$10.0 million, which was restructured during the second quarter of 2013 to extend the maturity and reduce the interest rate from 4.23% to a three month LIBOR-based hybrid floating rate advance, and matures in April 2020. Another adjustable rate advance is for \$5.0 million and matures in May 2015. There are two \$5.0 million fixed rate advances with a rate of 0.26% which mature in June 2015. The fifth is a fixed rate advance for \$5.0 million at 0.30% which matures in October 2015, and the sixth is a fixed rate advance for \$5.0 million at 0.47% which matures in April 2016. For details on these advances, please refer to Note 14 of the Consolidated Financial Statements in Item 8 of this Form 10-K.

Time deposits mature as follows: 2015 - \$56.7 million; 2016 - \$45.3 million; 2017 - \$8.8 million; 2018 - \$4.4 million; and 2019 and thereafter - \$6.6 million. Refer to Note 9 of the Consolidated Financial Statements in Item 8 of this Form 10-K.

The following table presents the Company's contractual obligations and scheduled payment amounts, excluding interest, due at various intervals over the next five years and beyond as of December 31, 2014:

	Payments Due by Period				
	Total	Less than 1 year	1-3 years	3-5 years	Over 5 years
FHLB advances	\$ 35,000	\$ 30,000	\$ 5,000	\$ -	\$ -
Securities sold under repurchase agreements (1)	6,012	6,012	-	-	-
Operating leases	486	149	241	96	-
Total	<u>\$ 41,498</u>	<u>\$ 36,161</u>	<u>\$ 5,241</u>	<u>\$ 96</u>	<u>\$ -</u>

Note:

(1) Refer to Note 2 to the Consolidated Financial Statements

As of December 31, 2014, the Company was not aware of any other known trends, events or uncertainties that have or are reasonably likely to have a material impact on our liquidity. As of December 31, 2014, the Company has no material commitments or long-term debt for capital expenditures.

## OFF BALANCE SHEET COMMITMENTS

In the normal course of business, the Company offers various financial products to its customers to meet their credit and liquidity needs. These instruments frequently involve elements of liquidity, credit and interest rate risk in excess of the amount recognized in the Consolidated Balance Sheets. The Company's exposure to credit loss in the event of nonperformance by the other party to the financial instruments for commitments to extend credit and standby-letters of credit is represented by the contractual amount of these instruments. Subject to its normal credit standards and risk monitoring procedures, the Company makes contractual commitments to extend credit. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments may expire without being completely drawn upon, the total commitment amounts do not necessarily represent future cash requirements. Conditional commitments are issued by the Company in the form of performance stand-by letters of credit, which guarantee the performance of a customer to a third-party. The credit risk of issuing letters of credit is essentially the same as that involved in extending loan facilities to customers.

### Off Balance Sheet Arrangements

	December 31, 2014	December 31, 2013	December 31, 2012
(In thousands)			
Total Loan Commitments Outstanding	\$ 36,443	\$ 37,279	\$ 30,459
Standby-by Letters of Credit	355	329	359

The Company maintains liquidity and credit facilities with non-affiliated banks in excess of the total loan commitments and stand-by letters of credit. As these commitments are earning assets only upon takedown of the instrument by the customer, thereby increasing loan balances, management expects the revenue of the Company to be enhanced as these credit facilities are utilized.

## STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

This report contains statements concerning the Company's expectations, plans, objectives, future financial performance and other statements that are not historical facts. These statements may constitute "forward-looking statements" as defined by federal securities laws. These statements may address issues that involve estimates and assumptions made by management, risks and uncertainties, and actual results could differ materially from historical results or those anticipated by such statements. Factors that could have a material adverse effect on the operations and future prospects of the Company include, but are not limited to, changes in: interest rates, general economic conditions, the legislative/regulatory climate, monetary and fiscal policies of the U.S. Government, including policies of the U.S. Treasury and the Federal Reserve, the quality or composition of the loan or investment portfolios, demand for loan products, deposit flows, competition, demand for financial services in the Company's market areas, acquisitions and dispositions, and accounting principles, policies and guidelines. These risks and uncertainties should be considered in evaluating the forward-looking statements contained herein, and readers are cautioned not to place undue reliance on such statements, which speak only as of the date they are made.

## ITEM 7A: QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Not required.



## ITEM 8: FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

The following information is included on the pages indicated:

### **Bay Banks of Virginia, Inc.**

Report of Independent Registered Public Accounting Firm	26
Consolidated Balance Sheets	27
Consolidated Statements of Income	28
Consolidated Statements of Comprehensive Income (Loss)	29
Consolidated Statements of Changes in Shareholders' Equity	30
Consolidated Statements of Cash Flows	31
Notes to Consolidated Financial Statements	32



**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Shareholders and Board of Directors  
Bay Banks of Virginia, Inc.

We have audited the accompanying consolidated balance sheets of Bay Banks of Virginia, Inc. and subsidiaries (the "Company") as of December 31, 2014 and 2013, and the related consolidated statements of income, comprehensive income, changes in shareholders' equity and cash flows for the years then ended. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. We were not engaged to perform an audit of the Company's internal control over financial reporting. Our audits included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Bay Banks of Virginia, Inc. and subsidiaries as of December 31, 2014 and 2013, and the results of their operations and their cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

/s/Dixon Hughes Goodman LLP

Asheville, North Carolina  
March 25, 2015

**BAY BANKS OF VIRGINIA, INC.**  
**CONSOLIDATED BALANCE SHEETS**

	<u>December 31, 2014</u>	<u>December 31, 2013</u>
<i>(Dollars in thousands)</i>		
<b>ASSETS</b>		
Cash and due from banks	\$ 6,181	\$ 6,789
Interest-bearing deposits	14,784	8,900
Federal funds sold	119	120
Securities available-for-sale, at fair value	42,604	38,522
Restricted securities	2,430	1,638
Loans receivable, net of allowance for loan losses of \$3,205 and \$2,925	295,242	247,912
Loans held for sale	-	196
Premises and equipment, net	11,882	10,620
Accrued interest receivable	1,197	1,124
Other real estate owned, net	2,791	3,897
Bank owned life insurance	7,348	5,129
Goodwill	2,808	2,808
Mortgage servicing rights	596	579
Other assets	2,504	2,901
<b>Total assets</b>	<u>\$ 390,486</u>	<u>\$ 331,135</u>
<b>LIABILITIES</b>		
Noninterest-bearing deposits	\$ 63,308	\$ 57,805
Savings and interest-bearing demand deposits	122,502	114,056
Time deposits	121,775	96,486
<b>Total deposits</b>	<u>307,585</u>	<u>268,347</u>
Securities sold under repurchase agreements	6,012	9,118
Federal Home Loan Bank advances	35,000	15,000
Other liabilities	2,651	1,534
<b>Total liabilities</b>	<u>351,248</u>	<u>293,999</u>
<b>SHAREHOLDERS' EQUITY</b>		
Common stock (\$5 par value; authorized - 10,000,000 shares; outstanding - 4,817,856 and 4,817,856 shares, respectively)	24,089	24,089
Additional paid-in capital	2,777	2,757
Retained earnings	13,293	11,463
Accumulated other comprehensive loss, net	(921)	(1,173)
<b>Total shareholders' equity</b>	<u>39,238</u>	<u>37,136</u>
<b>Total liabilities and shareholders' equity</b>	<u>\$ 390,486</u>	<u>\$ 331,135</u>

**BAY BANKS OF VIRGINIA, INC.**  
**CONSOLIDATED STATEMENTS OF INCOME**

	For the year ended	
	December 31,	
	2014	2013
<i>(Dollars in thousands, except share and per share amounts)</i>		
<b>INTEREST INCOME</b>		
Loans, including fees	\$ 13,352	\$ 12,617
Securities:		
Taxable	382	448
Tax-exempt	375	326
Federal funds sold	-	1
Interest-bearing deposit accounts	23	56
Total interest income	<u>14,132</u>	<u>13,448</u>
<b>INTEREST EXPENSE</b>		
Deposits	1,842	2,368
Federal funds purchased	1	-
Securities sold under repurchase agreements	9	16
FHLB advances	345	450
Total interest expense	<u>2,197</u>	<u>2,834</u>
Net interest income	<u>11,935</u>	<u>10,614</u>
Provision for loan losses	611	776
Net interest income after provision for loan losses	<u>11,324</u>	<u>9,838</u>
<b>NON-INTEREST INCOME</b>		
Income from fiduciary activities	831	698
Service charges and fees on deposit accounts	974	1,076
VISA-related fees	255	830
Other service charges and fees	1,100	1,130
Secondary market lending fees	451	1,164
Bank owned life insurance income	219	129
Net (losses) gains on sale of securities available for sale	(25)	284
Loss on securities with other-than-temporary impairment	-	(288)
Other real estate losses	(327)	(563)
Net gains on the sale of fixed assets	137	165
Other income	66	101
Total non-interest income	<u>3,681</u>	<u>4,726</u>
<b>NON-INTEREST EXPENSES</b>		
Salaries and employee benefits	6,458	6,414
Occupancy expense	1,492	1,331
Software maintenance	524	505
Bank franchise tax	189	171
VISA expense	170	708
Telephone expense	210	196
FDIC assessments	247	397
Foreclosure property expense	131	124
Consulting expense	329	222
Other expense	2,868	2,875
Total non-interest expenses	<u>12,618</u>	<u>12,943</u>
Net income before income taxes	2,387	1,621
Income tax expense	557	399
Net income	<u>\$ 1,830</u>	<u>\$ 1,222</u>
<b>Basic Earnings Per Share</b>		
Average basic shares outstanding	4,818,377	4,816,859
Earnings per share, basic	\$ 0.38	\$ 0.25
<b>Diluted Earnings Per Share</b>		
Average diluted shares outstanding	4,829,581	4,819,343
Earnings per share, diluted	\$ 0.38	\$ 0.25

*See Notes to Consolidated Financial Statements.*

**BAY BANKS OF VIRGINIA, INC..**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**

<i>(Dollars in thousands)</i>	For the twelve months ended	
	December 31,	
	2014	2013
Net income	\$ 1,830	\$ 1,222
Other comprehensive income (loss):		
<u>Unrealized gains (losses) on securities:</u>		
Unrealized holding gains (losses)		
arising during the period	1,242	(1,618)
Deferred tax (expense) benefit	(422)	550
Reclassification of net securities losses (gains)		
and impairments recognized in net income	25	(4)
Deferred tax (expense) benefit	(9)	1
Unrealized gains (losses) adjustment, net of tax	<u>836</u>	<u>(1,071)</u>
<u>Defined benefit pension plan:</u>		
Net pension (loss) gain	(792)	20
Deferred tax benefit (expense)	270	(7)
Reclassification of pension expense	37	204
Deferred tax benefit	(13)	(69)
Defined benefit pension plan adjustment, net of tax	<u>(498)</u>	<u>148</u>
<u>Post retirement benefit plan:</u>		
Net postretirement (loss) gain	(130)	190
Deferred tax benefit (expense)	44	(64)
Reclassification of postretirement expense	-	7
Deferred tax benefit	-	(2)
Post retirement benefit plan adjustment, net of tax	<u>(86)</u>	<u>131</u>
Total other comprehensive income (loss)	<u>252</u>	<u>(792)</u>
Comprehensive income	<u>\$ 2,082</u>	<u>\$ 430</u>

*See Notes to Consolidated Financial Statements.*

**BAY BANKS OF VIRGINIA, INC.**  
**CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY**

	Shares of Common <u>Stock</u>	Common <u>Stock</u>	Additional Paid-in <u>Capital</u>	Retained <u>Earnings</u>	Accumulated Other Comprehensive <u>Income (Loss)</u>	Total Shareholders' <u>Equity</u>
<i>(Dollars in thousands, except share data or amounts)</i>						
Balance January 1, 2013	4,810,856	\$ 24,054	\$ 2,670	\$ 10,241	\$ (380)	\$ 36,585
Net income	-	-	-	1,222	-	1,222
Other comprehensive loss	-	-	-	-	(793)	(793)
Stock compensation expense	<u>7,000</u>	<u>35</u>	<u>87</u>	-	-	<u>122</u>
Balance December 31, 2013	4,817,856	24,089	2,757	11,463	(1,173)	37,136
Net income	-	-	-	1,830	-	1,830
Other comprehensive income	-	-	-	-	252	252
Stock compensation expense	<u>-</u>	<u>-</u>	<u>20</u>	<u>-</u>	<u>-</u>	<u>20</u>
Balance December 31, 2014	<u>4,817,856</u>	<u>\$ 24,089</u>	<u>\$ 2,777</u>	<u>\$ 13,293</u>	<u>\$ (921)</u>	<u>\$ 39,238</u>

See Notes to Consolidated Financial Statements.

**BAY BANKS OF VIRGINIA, INC.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**

<i>(Dollars in thousands)</i>	Year Ended December 31,	
	2014	2013
<b>Cash Flows From Operating Activities</b>		
Net income	\$ 1,830	\$ 1,222
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation	792	755
Net amortization and accretion of securities	363	391
Provision for loan losses	611	776
Stock compensation expense	20	122
Deferred income tax benefit	58	259
Loss (gain) on securities available-for-sale	25	(284)
Loss on securities with other-than-temporary impairment	-	288
Increase in OREO valuation allowance	235	300
Loss on sale of other real estate	92	263
Gain on disposal of fixed assets	(137)	(165)
Mortgage servicing rights	(17)	(579)
Loan originations for sale to FNMA	(10,503)	(21,431)
Loan sales to FNMA	10,951	22,025
Gain on loans sold to FNMA	(252)	(391)
Increase in cash surrender value of life insurance	(219)	(129)
Decrease (increase) in accrued income and other assets	246	(67)
(Decrease) increase in other liabilities	(92)	377
Net cash provided by operating activities	4,003	3,732
<b>Cash Flows From Investing Activities</b>		
Proceeds from maturities and principal paydowns of available-for-sale securities	4,529	3,951
Proceeds from sales and calls of available-for-sale securities	3,810	9,433
Purchase of bank owned life insurance	(2,000)	(5,000)
Purchases of available-for-sale securities	(11,542)	(17,224)
Purchases of restricted securities	(792)	(54)
Decrease (increase) in federal funds sold	1	(72)
Loan (originations) and principal collections, net	(47,533)	(15,417)
Purchase of other assets	-	(771)
Proceeds from sale of other real estate	371	1,189
Improvements to other real estate	-	(22)
Purchases of premises and equipment	(2,014)	(538)
Proceeds from the sale of premises and equipment	311	727
Net cash used in investing activities	(54,859)	(23,798)
<b>Cash Flows From Financing Activities</b>		
Increase in demand, savings, and other interest-bearing deposits	13,949	3,438
Net increase (decrease) in time deposits	25,289	(10,266)
Net (decrease) increase in securities sold under repurchase agreements	(3,106)	2,659
Increase in Federal Home Loan Bank advances	20,000	-
Net cash provided by (used in) financing activities	56,132	(4,169)
Net increase (decrease) in cash and due from banks	5,276	(24,235)
Cash and due from banks at beginning of period	15,689	39,924
Cash and due from banks at end of period	\$ 20,965	\$ 15,689
<b>Supplemental Schedule of Cash Flow Information</b>		
Cash paid for:		
Interest	\$ 2,215	\$ 2,824
Income taxes	351	338
Non-cash investing and financing:		
Unrealized gain (loss) on investment securities	1,268	(1,623)
Change in fair value of pension and post-retirement obligation	(885)	422
Loans transferred to other real estate owned	197	2,476
Loans originated to facilitate sale of OREO	605	328
Changes in deferred taxes resulting from OCI transactions	(130)	408

*See Notes to Consolidated Financial Statements.*

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### Note 1. Organization and Presentation

**Organization.** Bay Banks of Virginia, Inc. (the “Company”) is a bank holding company that conducts substantially all of its operations through its subsidiaries.

The Bank of Lancaster (the “Bank”) is a state-chartered bank and a member of the Federal Reserve System. It serves businesses, professionals and consumers on the Northern Neck and Middle Peninsulas of Virginia and the Greater Richmond, Virginia market. The Bank has branch offices in the Virginia counties of Chesterfield, Henrico, Lancaster, Northumberland, Richmond, Westmoreland, and in the City of Richmond, Virginia plus a residential mortgage loan production office in Middlesex County, Virginia. Each branch office offers a full range of deposit and loan products to its retail and commercial customers. A substantial amount of the Bank’s deposits are interest bearing. The majority of the Bank’s loan portfolio is secured by real estate.

Bay Trust Company (the “Trust Company”) provides management services for personal and corporate trusts, including estate planning, estate settlement, and trust administration from its main office in Kilmarnock, Virginia. Products include revocable and irrevocable living trusts, testamentary trusts, custodial accounts, investment management accounts and managed, as well as self-directed, rollover Individual Retirement Accounts.

**Basis of Presentation.** The consolidated financial statements of the Company include the accounts of Bay Banks of Virginia, Inc. and its subsidiaries, Bank of Lancaster and Bay Trust Company. All significant intercompany balances and transactions have been eliminated in consolidation.

### Note 2. Significant Accounting Policies

#### *Use of estimates*

The preparation of the consolidated financial statements in conformity with U.S. generally accepted accounting principles (“GAAP”) requires management to make estimates and assumptions. The amounts recorded in the consolidated financial statements may be affected by those estimates and assumptions. Actual results may vary from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses, the measurement of fair value of foreclosed real estate, deferred taxes, impairment testing of goodwill, projected pension and post-retirement obligations and fair value measurements.

#### *Cash and cash equivalents*

For purposes of the consolidated statements of cash flows, cash and cash equivalents include cash and balances due from banks, all of which mature within ninety days.

#### *Interest-bearing deposits in banks*

Interest-bearing deposits in banks are carried at cost and include deposits with the Federal Reserve Bank of Richmond, which mature within one year.

#### *Securities*

Investments in debt and equity securities with readily determinable fair values are classified as either held to maturity, available-for-sale, or trading, based on management’s intent. Currently, all of the Company’s investment securities are classified as available-for-sale. Securities available-for-sale are carried at estimated fair value with the corresponding unrealized gains and losses excluded from earnings and reported in other comprehensive income. A gain or loss is recognized in earnings on the settlement date based on the amortized cost of the specific security sold. Purchase premiums and discounts are recognized in interest income via amortization or accretion, respectively, using the interest method over the terms of the securities.

Impairment of securities occurs when the fair value of a security is less than its amortized cost. For debt securities, impairment is considered other-than-temporary and recognized in its entirety in net income if (i) there is evidence of credit related impairment; (ii) the Company intends to sell the security or (iii) it is more-likely-than-not that the Company will be required to sell the security before recovery of its amortized cost basis. If, however, the Company does not intend to sell the security and it is not more-likely-than-not that it will be required to sell the security before recovery, the Company must determine what portion of the impairment is attributable to a credit loss, which occurs when the amortized cost basis of the security exceeds the present value of the cash flows expected to be collected from the security. If there is a credit loss, the loss must be recognized in net income and the remaining portion of impairment must be recognized in other comprehensive income. For equity securities, impairment is considered to be other-than-temporary based on the Company’s ability and intent to hold the investment until a recovery of fair value. Other-than-temporary impairment of an equity security results in a write-down that must be included in net income. The Company regularly reviews each investment security for other-than-temporary impairment based



on criteria that include the extent to which cost exceeds market price, the duration of that market decline, the financial health of and specific prospects for the issuer, the Company's best estimate of the present value of cash flows expected to be collected from debt securities, the Company's intention with regard to holding the security to maturity and the likelihood that it would be required to sell the security before recovery.

#### *Securities sold under repurchase agreements*

Securities sold under repurchase agreements, which are classified as secured borrowings, generally mature within one year from the transaction date. Securities sold under repurchase agreements are reflected at the amount of cash received in connection with the transaction. The Company is required to provide collateral based on the fair value of the underlying securities.

#### *Loans*

The Company grants mortgage loans on real estate; commercial and industrial loans; and consumer and other loans to customers. A substantial portion of the loan portfolio is represented by mortgage loans on real estate. The ability of the Company's debtors to honor their contracts is dependent upon the real estate and general economic conditions in the Company's market areas.

Loans are reported at their recorded investment, which is the outstanding principal balance net of any unearned income, such as deferred fees and costs, and charge-offs. Interest on loans is recognized over the term of the loan and is calculated using the interest method on principal amounts outstanding. Loan origination fees and certain direct origination costs are deferred and recognized as an adjustment of the related loan yield over the contractual term of the loan, adjusted for early pay-offs, where applicable.

The accrual of interest is generally discontinued at the time a loan is 90 days or more past due, or earlier, if collection is uncertain based on an evaluation of the net realizable value of the collateral and the financial strength of the borrower. Payments received for loans no longer accruing interest are applied to the unpaid principal balance. Loans greater than 90 days past due may remain on accrual status if the credit is well-secured and in process of collection. Credit card loans and other personal loans are typically charged off no later than 180 days past due. Past due status is based on the contractual terms of the loan. In all cases, loans are charged off at an earlier date if collection of principal or interest is considered doubtful. Nonaccrual and past due policies are materially the same for all types of loans.

All interest accrued but not collected for loans that are placed on non-accrual or charged off are reversed against interest income. Any interest received on these loans is accounted for on the cash basis or cost recovery method until qualifying for return to accrual. Generally, a loan is returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured, or it becomes well secured and in the process of collection.

#### *Troubled debt restructuring ("TDR")*

In some situations, for economic or legal reasons related to a borrower's financial condition, management may grant a concession to a borrower that it would not otherwise consider. In cases where borrowers are granted new terms that provide for a reduction of either interest or principal, the related loan is classified as a troubled debt restructuring. Management strives to identify borrowers in financial difficulty early and work with them to modify their loan to more affordable terms before their loan reaches nonaccrual status. These modified terms may include rate reductions, principal forgiveness, payment forbearance and other actions intended to minimize the economic loss and to avoid foreclosure or repossession of the collateral. Management measures all TDRs for impairment as noted below for impaired loans.

#### *Allowance for loan losses ("ALL")*

The ALL reflects management's judgment of probable loan losses inherent in the portfolio at the balance sheet date. Management uses a disciplined process and methodology to establish the ALL each quarter. To determine the total ALL, the Company estimates the reserves needed for each segment of the portfolio, including loans analyzed individually and homogenous pools of loans analyzed on a segmented basis. Considerations include historical experience, the nature and volume of the loan portfolio, adverse situations that may affect a borrower's ability to repay, estimated value of any underlying collateral, prevailing local and national economic conditions, and internal policies and procedures including credit risk management and underwriting. This evaluation is inherently subjective, as it requires estimates that are susceptible to significant revision as additional information becomes available.

The ALL calculation methodology's historical loss factor period is considered the length of a business cycle. The business cycle, upon which the historical loss factor is based, was believed to have begun in the fourth quarter of 2008. During the third quarter of 2013, management determined that the business cycle had ended given noticeable national economic improvement and local real estate market stabilization. The historical loss factor is now based on that business cycle of 19 quarters, compared to the previous averaging period that had been growing each quarter based on the business cycle that began in 2008. The change in methodology during the third quarter of 2013 produced an immaterial change in the ALL calculation.

Management employs a risk rating system to evaluate and consistently categorize loan portfolio credit risk. Loans assigned risk rating grades include all commercial loans not secured by real estate, commercial mortgages, residential mortgages greater than \$1 million, smaller residential mortgages which are impaired, loans to real estate developers and contractors, consumer loans greater than \$250 thousand with chronic delinquency, and troubled debt restructures. The grading analysis estimates the capability of the borrower to repay the contractual obligations of the loan agreements as scheduled. Risk grades are evaluated as new information becomes available for each borrowing

relationship or at least quarterly. All other loans not specifically assigned a risk rating grade are monitored as a discrete pool of loans generally based on delinquency status. Risk rating categories are as follows:

Pass – Borrower is strong or sound and collateral securing the loan, if any, is adequate.

Watch – Borrower exhibits some signs of financial stress but is generally believed to be a satisfactory customer and collateral, if any, may be in excess of 90% of the loan balance.

Special Mention – Adverse trends in the borrower’s financial position are evident and warrant management’s close attention and any collateral may not be fully adequate to secure the loan balance.

Substandard – A loan in this category has a well-defined weakness in the primary repayment source that jeopardizes the timely collection of the debt. There is a distinct possibility that a loss may result if the weakness is not corrected.

Doubtful – Default has already occurred and it is likely that foreclosure or repossession procedures have begun or will begin in the near future. Weaknesses make collection or liquidation in full, based on currently existing information, highly questionable and improbable.

Loss – Uncollectible and of such little value that continuance as a bankable asset is not warranted.

The ALL consists of specific, general, and unallocated components. The specific component is determined by identifying impaired loans (as described below) then evaluating each one to calculate the amount of impairment. Impaired loans measured for impairment generally include: (1) non-accruing Special mention, Substandard and Doubtful loans in excess of \$250,000; (2) Substandard and Doubtful loans in excess of \$500,000; (3) Special Mention loans in excess of \$500,000 if any of the loans in the relationship are more than 30 days past due or if the borrower has filed for bankruptcy; and (4) all troubled debt restructurings (“TDRs”). A specific allowance arises when the discounted cash flows (or collateral value or observable market price) of the impaired loan is lower than the carrying value of that loan. The general component collectively evaluates smaller commercial loans, residential mortgages and consumer loans, grouped into segments and classes. Historical loss experience is calculated and applied to each segment or class, then adjusted for qualitative factors. Qualitative factors include changes in the local and national economic outlook, including unemployment, interest rates, inflation rates and real estate trends; the level and trend of past due and nonaccrual loans; strength of policies and procedures; and oversight of credit risk and quality of underwriting. These qualitative adjustments reflect management’s judgment of risks inherent in the segments. An unallocated component is maintained if needed to cover uncertainties that could affect management’s estimate of probable losses. The unallocated component of the allowance reflects the margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating specific and general losses in the portfolio. Changes in the allowance for loan losses and the related provision expense can materially affect net income.

The specific component of the ALL calculation accounts for the loan loss reserve necessary on impaired loans. A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not considered impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower’s prior payment record, and the amount of the shortfall in relation to the principal and interest owed. Accrual of interest may or may not be discontinued for any given impaired loan. Impairment is measured by either the present value of expected future cash flows discounted at the loan’s effective interest rate, the loan’s obtainable market price, or the fair value of the collateral if the loan is collateral dependent. Because large groups of smaller balance homogeneous loans are collectively evaluated for impairment, the Company does not generally separately identify smaller balance individual consumer and residential loans for impairment disclosures, unless such loans are the subject of a troubled debt restructuring agreement.

The general component of the ALL calculation collectively evaluates groups of loans in segments or classes, as noted above. The segments are: (1) Mortgage loans on real estate; (2) Commercial and industrial loans; and (3) Consumer and other loans. The segment for Mortgage loans on real estate is disaggregated into the following classes: (1) Construction, land and land development; (2) Farmland; (3) Residential first mortgages; (4) Residential revolving and junior mortgages; (5) Commercial mortgages (non-owner-occupied); and (6) Commercial mortgages (owner-occupied). Loans in segment 1 are secured by real estate. Loans in segments 2 and 3 are secured by other types of collateral or are unsecured. A given segment or class may not reflect the purpose of a loan. For example, a business owner may provide his residence as collateral for a loan to his company, in which case the loan would be grouped in a residential mortgage class. Historical loss factors are calculated for the prior 19 quarters by segment and class, and then applied to the current balances in each segment and class. Finally, qualitative factors are applied to each segment and class.

Construction and development loans carry risks that the project will not be finished according to schedule or according to budget and the value of the collateral, at any point in time, may be less than the principal amount of the loan. These loans also bear the risk that the general contractor may face financial pressure unrelated to the project. Loans secured by land, farmland and residential mortgages carry the risk of continued credit-worthiness of the borrower and changes in value of the underlying real estate collateral. Commercial mortgages and commercial and industrial loans carry risks associated with the profitable operation of a business and its related cash flows. Additionally, commercial and industrial loans carry risks associated with the value of collateral other than real estate which may depreciate over time. Consumer loans carry risks associated with the continuing credit-worthiness of the borrower and are more likely than real estate loans to be adversely affected by divorce, unemployment, personal illness or bankruptcy of an individual. Consumer loans secured by automobiles carry risks associated with rapidly depreciating collateral. Consumer loans include credit cards which are unsecured.

The summation of the specific, general and unallocated components results in the total estimated ALL. Management may also include an unallocated component to cover uncertainties in the level of probable losses. This estimate is inherently subjective and actual losses could be greater or less than the estimates.

Additions to the ALL are made by charges to earnings through the provision for loan losses. Charge-offs result from credit exposures deemed to be uncollectible and the ALL is reduced by these. Recoveries of previously charged off amounts are credited back to the ALL. Charge-off policies are materially the same for all types of loans.

#### *Mortgage servicing rights ("MSRs")*

MSRs are included on the consolidated balance sheet and recorded at fair value on an ongoing basis. Changes in the fair value of the MSRs are recorded in the results of operations. A fair value analysis of MSRs is performed on a quarterly basis.

For a number of years, the Bank retained the servicing for mortgages it had originated and sold to a third party. Prior to 2013, the Bank had not recorded the MSRs asset at the time of the sales of mortgages to the third party. The cumulative effect of the MSRs asset was recognized in the third quarter of 2013. The overstatement of income in 2013 of approximately \$215,000 after tax (\$325,000 pre-tax adjusted at a 34% tax rate) or approximately \$0.04 per basic and diluted earnings per share represents the fair value of servicing rights retained prior to 2013.

The Company has evaluated this uncorrected misstatement in consideration and accordance with the guidance from Staff Accounting Bulletin 99 and 108, in order to determine whether it is material to the financial statements taken as a whole. The Company's evaluation process included consideration of the nature, cause, amount and effect of the misstatement from both a quantitative and qualitative perspective.

It is management's judgment that the adjustment to the 2013 financial statements for MSRs, related to 2012 and prior, was not material to the 2013 balance sheet, results of operations and cash flows taken as a whole.

#### *Premises and equipment, net*

Land is carried at cost. Premises and equipment are carried at cost less accumulated depreciation. Depreciation is computed by the straight-line method over the estimated useful lives of the premises and equipment. Estimated useful lives range from 10-40 years for buildings, and from 3-10 years for furniture, fixtures and equipment. Maintenance and repairs are charged to expense as incurred, and major improvements are capitalized.

#### *Other real estate owned, net*

Real estate properties acquired through, or in lieu of, loan foreclosure are marketed for sale and are initially recorded at fair value on the date of foreclosure less estimated selling costs, thereby establishing a new cost basis. After acquisition, management periodically performs valuations and the real estate is carried at the lower of carrying amount or fair value less cost to sell. Revenue and expenses from operations are included in expenses from foreclosed assets and changes in the valuation allowance are included in other real estate gains (losses).

#### *Goodwill*

Goodwill is related to unidentifiable intangible assets arising from the acquisition of five branches during the years 1994 through 2000. Goodwill is tested annually for impairment. If impairment exists, the amount of impairment would result in a charge to expense.

#### *Income taxes*

Deferred income tax assets and liabilities are determined using the liability (or balance sheet) method. Under this method, the net deferred tax asset or liability is determined based on the tax effects of the temporary differences between the book and tax bases of the various balance sheet assets and liabilities and gives current recognition to changes in tax rates and laws.

When tax returns are filed, it is highly certain that some positions taken would be sustained upon examination by the taxing authorities, while others are subject to uncertainty about the merits of the position taken or the amount of the position that would be ultimately sustained. The benefit of a tax position is recognized in the financial statements in the period during which, based on all available evidence, management believes it is more likely than not that the position will be sustained upon examination, including the resolution of appeals or litigation processes, if any. Tax positions taken are not offset or aggregated with other positions. Tax positions that meet the more-likely-than-not recognition threshold are measured as the largest amount of tax benefit that is more than 50 percent likely to be realized upon settlement with the applicable taxing authority. The portion of the benefits associated with tax positions taken that exceeds the amount measured as described above is reflected as a liability for unrecognized tax benefits in the accompanying balance sheets along with any associated interest and penalties that would be payable to the taxing authorities upon examination. Interest and penalties, if any, associated with unrecognized tax benefits are classified as additional income taxes in the statements of income. The Company had no liabilities for recognized tax benefits at December 31, 2014 or 2013.

The Company evaluates its deferred tax assets quarterly to determine if those assets will be recovered and if a valuation allowance is needed. At December 31, 2014, the Company determined no valuation allowance related to its deferred tax assets was necessary.

#### *Pension benefits*

The Company has a non-contributory cash balance benefit pension plan which was frozen in 2012. The plan covers employees who had become vested in the plan by the date it was frozen. The balances for those employees in the plan receive interest credits.

#### *Postretirement benefits*

The Company provides certain health care benefits for all retired employees who meet eligibility requirements.

#### *Trust assets and income*

Customer assets held by the Trust Company, other than cash on deposit at the Bank, are not included in these financial statements, since such items are not assets of the Bank or the Trust Company. Trust fees are recorded on the accrual basis.

#### *Earnings per share*

Basic earnings per share represent income available to common shareholders divided by the weighted-average number of common shares outstanding during the period. Diluted earnings per share reflect additional common shares that would have been outstanding if dilutive potential common shares had been issued. Potential common shares that may be issued by the Company relate solely to outstanding stock options. Refer to Note 19.

#### *Off-balance-sheet financial instruments*

In the ordinary course of business, the Company enters into off-balance-sheet financial instruments such as home equity lines of credit, overdraft protection lines of credit, unsecured lines of credit, commitments under credit card arrangements, construction loan commitments and standby letters of credit. Such financial instruments are recorded in the financial statements when they are funded or related fees are incurred or received.

#### *Significant group concentration of credit risk*

Most of the Company's business activity is with customers located in the counties of Lancaster, Northumberland, Richmond, Westmoreland, Middlesex and Henrico, Virginia. The Company makes residential, commercial and consumer loans and a significant amount of the loan portfolio is comprised of real estate mortgage loans, which are primarily secured by single-family residences. The adequacy of collateral on real estate mortgage loans is highly dependent on changes in real estate values.

#### *Advertising*

Advertising costs are expensed as incurred and totaled \$237 thousand and \$175 thousand for the years ended December 31, 2014 and 2013, respectively.

#### *Comprehensive income*

Comprehensive income consists of net income and other comprehensive income. Other comprehensive income includes unrealized gains or losses on securities available-for-sale and changes in the actuarial gain or loss of the pension and postretirement plans. The cumulative position of the items in comprehensive income resides in shareholders' equity as accumulated other comprehensive income. Refer to Note 24.

#### *Fair value of financial instruments*

Fair values of financial instruments are estimated using relevant market information and other assumptions, as more fully disclosed in Note 21. Fair value estimates involve uncertainties and matters of significant judgment. Changes in assumptions or in market conditions could significantly affect the estimates.

#### *Transfers of financial assets*

Transfers of financial assets are accounted for as sales when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when: (1) the assets have been isolated from the Company – put presumptively beyond reach of the transferor and its creditors, even in bankruptcy or other receivership; (2) the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets; and (3) the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity or the ability to unilaterally cause the holder to return specific assets.

### Stock-based compensation plans

Authoritative accounting guidance requires companies to recognize the cost of employee services received in exchange for awards of equity instruments, such as stock options and restricted stock, based on the fair value of those awards at the date of grant. This cost is recognized over the vesting period of the respective awards.

### Recent Accounting Pronouncements.

In January 2014, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update (“ASU”) 2014-04, “Receivables – Troubled Debt Restructurings by Creditors (Subtopic 310-4): Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure.” The amendment clarifies that an in-substance repossession or foreclosure occurs, and a creditor is considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan, either upon (1) the creditor obtaining legal title to the residential real estate property upon completion of a foreclosure or (2) the borrower conveying all interest in the residential real estate property to the creditor to satisfy that loan through completion of a deed in lieu of foreclosure or through a similar legal agreement. The amendment also requires interim and annual disclosure of both (1) the amount of foreclosed residential real estate property held by the creditor and (2) the recorded investment in consumer mortgage loans collateralized by residential real estate property that are in the process of foreclosure according to local requirements of the applicable jurisdiction. Companies should apply this amendment for fiscal years and interim periods beginning after December 15, 2014. The Company adopted the new guidance during the first quarter of 2014. The adoption did not have a material impact on the Company’s consolidated financial statements. Disclosures are included in Note 6.

In May 2014, the FASB issued ASU 2014-09, “Revenue from Contracts with Customers” (Topic 606). The amendments in this ASU modify the guidance companies use to recognize revenue from contracts with customers for transfers of goods or services and transfers of nonfinancial assets, unless those contracts are within the scope of other standards. The ASU requires that entities apply a specific method to recognize revenue reflecting the consideration expected from customers in exchange for the transfer of goods and services. The guidance also requires new qualitative and quantitative disclosures, including information about contract balances and performance obligations. Entities are also required to disclose significant judgments and changes in judgments for determining the satisfaction of performance obligations. Most revenue associated with financial instruments, including interest and loan origination fees, is outside the scope of the guidance. This ASU is effective for annual periods and interim periods within those annual periods beginning after December 15, 2016, with early adoption prohibited. The Company is evaluating the impact that ASU 2014-09 will have on its consolidated financial statements.

### Note 3. Goodwill

The Company has goodwill relating to the purchase of five branches during the years 1994 through 2000. The balance of the goodwill at December 31, 2014 and 2013, as reflected on the consolidated balance sheets, was \$2.8 million. Management determined that these purchases qualified as acquisitions of businesses and that the related unidentifiable intangibles were goodwill. Goodwill is tested annually for impairment. The test performed using financial information as of September 30, 2014 found no impairment. No events occurred between the date of our annual test and December 31, 2014 that would indicate the existence of impairment.

### Note 4. Investment Securities

The aggregate amortized cost and fair values of the available-for-sale securities portfolio are as follows:

(Dollars in thousands)

Available-for-sale securities	Amortized Cost	Gross Unrealized Gains	Gross Unrealized (Losses)	Fair Value
<u>December 31, 2014</u>				
U.S. Government agencies	\$ 16,969	\$ 33	\$ (37)	\$ 16,965
State and municipal obligations	23,335	226	(160)	23,401
Certificates of deposits	2,232	8	(2)	2,238
	<u>\$ 42,536</u>	<u>\$ 267</u>	<u>\$ (199)</u>	<u>\$ 42,604</u>

Available-for-sale securities	Amortized Cost	Gross Unrealized Gains	Gross Unrealized (Losses)	Fair Value
<u>December 31, 2013</u>				
U.S. Government agencies	\$ 9,383	\$ 11	\$ (86)	\$ 9,308
State and municipal obligations	27,690	109	(1,242)	26,557
Certificates of deposits	1,736	9	-	1,745
Auction rate security	912	-	-	912
	<u>\$ 39,721</u>	<u>\$ 129</u>	<u>\$ (1,328)</u>	<u>\$ 38,522</u>

The cost of securities sold is based on actual net cost. Gross realized gains and gross realized losses, as well as proceeds on sales and calls of securities, were as follows:

<i>(Dollars in thousands)</i>	For the years ended December 31,	
	2014	2013
Gross realized gains	\$ 8	\$ 285
Gross realized losses	(33)	(1)
Net realized (losses) gains	\$ (25)	\$ 284
Aggregate proceeds	\$ 3,810	\$ 9,433

The aggregate amortized cost and market values of the investment securities portfolio by contractual maturity at December 31, 2014 are shown below:

<i>(Dollars in thousands)</i>	Amortized Cost	Fair Value
Due in one year or less	\$ 4,078	\$ 4,087
Due after one year through five years	21,660	21,713
Due after five through ten years	13,871	13,889
Due after ten years	2,927	2,915
	<u>\$ 42,536</u>	<u>\$ 42,604</u>

Average yields (taxable equivalent) on securities were 2.40% and 2.31% for the years ended December 31, 2014 and 2013, respectively.

Securities with a market value of \$8.5 million and \$12.9 million at December 31, 2014 and 2013, respectively, were pledged as collateral for public deposits, repurchase agreements and for other purposes as required by law.

Securities in an unrealized loss position at December 31, 2014 and 2013, by duration of the unrealized loss, are shown below. With the exception of the auction rate security as of December 31, 2013, the unrealized loss positions were directly related to interest rate movements as there is minimal credit risk exposure in these investments. All agency securities, states and municipal securities and certificates of deposit are investment grade or better and their losses are considered temporary. Management does not intend to sell the securities and does not expect to be required to sell the securities. All amortized cost bases are expected to be recovered. Bonds with unrealized loss positions at December 31, 2014 included 29 municipals, 13 federal agencies and three certificates of deposit. Bonds with unrealized loss positions at December 31, 2013 included 50 municipal securities and 15 federal agency securities.

<i>(Dollars in thousands)</i>	Less than 12 months		12 months or more		Total	
	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss
<u>December 31, 2014</u>						
U.S. Government agencies	\$ 1,499	\$ 4	\$ 3,532	\$ 33	\$ 5,031	\$ 37
States and municipal obligations	412	5	9,006	155	9,418	160
Certificates of deposit	742	2	-	-	742	2
Total temporarily impaired securities	<u>\$ 2,653</u>	<u>\$ 11</u>	<u>\$ 12,538</u>	<u>\$ 188</u>	<u>\$ 15,191</u>	<u>\$ 199</u>

<i>(Dollars in thousands)</i>	Less than 12 months		12 months or more		Total	
	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss
<u>December 31, 2013</u>						
U.S. Government agencies	\$ 4,808	\$ 66	\$ 1,462	\$ 20	\$ 6,270	\$ 86
States and municipal obligations	14,255	1,120	2,306	122	16,561	1,242
Total temporarily impaired securities	<u>\$ 19,063</u>	<u>\$ 1,186</u>	<u>\$ 3,768</u>	<u>\$ 142</u>	<u>\$ 22,831</u>	<u>\$ 1,328</u>

The following table summarizes cumulative credit-related other-than temporary impairment losses recognized on the one auction rate security held by the Company (no other-than-temporary-impairment was recognized for the years ended December 31, 2014):

<i>(Dollars in thousands)</i>	For the year ended December 31, 2014	For the year ended December 31, 2013
Balance, beginning of the period	\$ 288	\$ -
Impairment losses recognized during the period	-	288
Realized losses from sales	(288)	-
Balance, end of period	<u>\$ -</u>	<u>\$ 288</u>

The Company held one South Carolina Student Loan Corporation auction rate security with a face amount of \$1.2 million. During the second quarter of 2013, the South Carolina Student Loan Corporation made a tender and exchange offer with regards to these auction rate securities with the provision that 50% of the security holders were required to accept the tender offer in order for it to be consummated. The tender offer was not accepted by the required 50% of security holders. As a result of the tender and exchange offer, the Company determined that the value of this auction rate security was other than temporarily impaired. The market value of the security was estimated based on

Level 3 inputs (refer to Note 21). The Company recognized an other-than-temporary impairment charge of \$288 thousand in income related to this security during 2013. In the first quarter of 2014, the Company sold this auction rate security for \$912 thousand.

The Company's investment in Federal Home Loan Bank of Atlanta ("FHLB") stock totaled \$1.9 million and \$1.1 million at December 31, 2014 and December 31, 2013, respectively. The Company also had an investment in Federal Reserve Bank of Richmond ("FRB") stock which totaled \$382 thousand at both December 31, 2014 and December 31, 2013. The investments in both FHLB and FRB stock are required investments related to the Bank's membership with the FHLB and FRB. These securities do not have a readily determinable fair value as their ownership is restricted, and they lack an active market for trading. Additionally, per charter relations to the FHLB and FRB stock, all repurchase transactions of such stock must occur at par. Accordingly, these securities are carried at cost, and are periodically evaluated for impairment. The Company's determination as to whether its investment in FHLB and FRB stock is impaired is based on management's assessment of the ultimate recoverability of its par value rather than recognizing temporary declines in its value. The determination of whether the decline affects the ultimate recoverability of the investments is influenced by available information regarding various factors. These factors include, among others, the significance of the decline in net assets of the issuing banks as compared to the capital stock amount reported by these banks, and the length of time a decline has persisted; commitments by such banks to make payments required by law or regulation and the level of such payments in relation to the operating performance of the issuing bank; and the overall liquidity position of the issuing bank. Based on its most recent analysis of publicly available information regarding the financial condition of the issuing banks, management concluded that no impairment existed in the carrying value of FHLB and FRB stock.

## Note 5. Loans

The following is a summary of the balances of loans:

<i>(Dollars in thousands)</i>	<u>December 31, 2014</u>	<u>December 31, 2013</u>
Mortgage loans on real estate:		
Construction, Land and Land Development	\$ 43,048	\$ 31,839
Farmland	1,128	1,262
Commercial Mortgages (Non-Owner Occupied)	20,534	14,626
Commercial Mortgages (Owner Occupied)	33,326	34,177
Residential First Mortgages	135,267	114,458
Residential Revolving and Junior Mortgages	25,400	24,045
Commercial and Industrial loans	34,002	23,938
Consumer Loans	<u>5,349</u>	<u>5,986</u>
Total loans	298,054	250,331
Net unamortized deferred loans costs	393	506
Allowance for loan losses	<u>(3,205)</u>	<u>(2,925)</u>
Loans, net	<u>\$ 295,242</u>	<u>\$ 247,912</u>

The recorded investment in past due and non-accruing loans is shown in the following table. A loan past due by 90 days or more is generally placed on nonaccrual, unless it is both well secured and in the process of collection.

<i>(Dollars in thousands)</i>	90 Days or			Total Past		Total
	30-89 Days	More Past Due and	Nonaccruals	Due and Nonaccruals	Current	
<u>December 31, 2014</u>	<u>Past Due</u>	<u>Still Accruing</u>	<u>Nonaccruals</u>	<u>Nonaccruals</u>	<u>Current</u>	<u>Loans</u>
Mortgage Loans on Real Estate:						
Construction, Land and Land Development	\$ 64	\$ -	\$ 669	\$ 733	\$ 42,315	\$ 43,048
Farmland	-	-	-	-	1,128	1,128
Commercial Mortgages (Non-Owner Occupied)	-	-	-	-	20,534	20,534
Commercial Mortgages (Owner Occupied)	-	-	566	566	32,760	33,326
Residential First Mortgages	1,270	-	359	1,629	133,638	135,267
Residential Revolving and Junior Mortgages	6	-	31	37	25,363	25,400
Commercial and Industrial	96	-	228	324	33,678	34,002
Consumer Loans	66	14	101	181	5,168	5,349
Total	<u>\$ 1,502</u>	<u>\$ 14</u>	<u>\$ 1,954</u>	<u>\$ 3,470</u>	<u>\$ 294,584</u>	<u>\$ 298,054</u>
<u>December 31, 2013</u>	<u>Past Due</u>	<u>Still Accruing</u>	<u>Nonaccruals</u>	<u>Nonaccruals</u>	<u>Current</u>	<u>Loans</u>
Mortgage Loans on Real Estate:						
Construction, Land and Land Development	\$ 65	\$ -	\$ 854	\$ 919	\$ 30,920	\$ 31,839
Farmland	-	-	-	-	1,262	1,262
Commercial Mortgages (Non-Owner Occupied)	-	-	-	-	14,626	14,626
Commercial Mortgages (Owner Occupied)	-	-	427	427	33,750	34,177
Residential First Mortgages	668	-	1,083	1,751	112,707	114,458
Residential Revolving and Junior Mortgages	108	-	76	184	23,861	24,045
Commercial and Industrial	16	-	311	327	23,611	23,938
Consumer Loans	60	19	3	82	5,904	5,986
Total	<u>\$ 917</u>	<u>\$ 19</u>	<u>\$ 2,754</u>	<u>\$ 3,690</u>	<u>\$ 246,641</u>	<u>\$ 250,331</u>

#### Note 6. Allowance for Loan Losses

A disaggregation of and an analysis of the change in the allowance for loan losses by segment is shown below.

<i>(Dollars in thousands)</i>	Mortgage		Commercial		Consumer		Total
	Loans on Real Estate	and Industrial	and Industrial	Loans	and other Loans		
<u>For the Twelve Months Ended December 31, 2014</u>							
Beginning Balance	\$ 2,465	\$ 256	\$ 204	\$ 2925			
(Charge-offs)	(313)	-	(79)	(392)			
Recoveries	36	-	25	61			
Provision	590	67	(46)	611			
Ending Balance	<u>\$ 2,778</u>	<u>\$ 323</u>	<u>\$ 104</u>	<u>\$ 3,205</u>			
Individually evaluated for impairment	\$ 665	\$ -	\$ 11	\$ 676			
Collectively evaluated for impairment	2,113	323	93	2,529			
<u>For the Twelve Months Ended December 31, 2013</u>							
Beginning Balance	\$ 2,572	\$ 262	\$ 260	\$ 3,094			
(Charge-offs)	(879)	(17)	(132)	(1,028)			
Recoveries	68	1	14	83			
Provision	704	10	62	776			
Ending Balance	<u>\$ 2,465</u>	<u>\$ 256</u>	<u>\$ 204</u>	<u>\$ 2,925</u>			
Individually evaluated for impairment	\$ 634	\$ -	\$ 33	\$ 667			
Collectively evaluated for impairment	1,831	256	171	2,258			



Loan receivables evaluated for impairment individually and collectively by segment as of December 31, 2014 and 2013 are as follows:

<i>(Dollars in thousands)</i>	Mortgage Loans	Commercial and Industrial	Consumer Loans	Total
<u>As of December 31, 2014</u>	<u>on Real Estate</u>	<u>Industrial</u>	<u>Loans</u>	<u>Total</u>
Individually evaluated for impairment	\$ 6,842	\$ -	\$ 16	\$ 6,858
Collectively evaluated for impairment	251,861	34,002	5,333	291,196
Total Gross Loans	<u>\$ 258,703</u>	<u>\$ 34,002</u>	<u>\$ 5,349</u>	<u>\$ 298,054</u>
<u>As of December 31, 2013</u>				
Individually evaluated for impairment	\$ 6,306	\$ 311	\$ 39	\$ 6,656
Collectively evaluated for impairment	214,101	23,627	5,947	243,675
Total Gross Loans	<u>\$ 220,407</u>	<u>\$ 23,938</u>	<u>\$ 5,986</u>	<u>\$ 250,331</u>

Internal risk rating grades are shown in the following table.

<i>(Dollars in thousands)</i>	Construction, Land and Land Development	Farmland	Commercial Mortgages (Non-Owner Occupied)	Commercial Mortgages (Owner Occupied)	Commercial and Industrial	Total
<u>As of December 31, 2014</u>						
Grade:						
Pass	\$ 34,913	\$ 1,128	\$ 16,426	\$ 23,967	\$ 31,041	\$ 107,475
Watch	5,649	-	3,770	4,430	2,492	16,341
Special mention	1,403	-	-	2,789	154	4,346
Substandard	1,083	-	338	2,140	315	3,876
Doubtful	-	-	-	-	-	-
Total	<u>\$ 43,048</u>	<u>\$ 1,128</u>	<u>\$ 20,534</u>	<u>\$ 33,326</u>	<u>\$ 34,002</u>	<u>\$ 132,038</u>
<u>As of December 31, 2013</u>						
Grade:						
Pass	\$ 25,616	\$ 1,262	\$ 9,083	\$ 23,984	\$ 20,309	\$ 80,254
Watch	3,493	-	5,204	7,429	2,743	18,869
Special mention	1,416	-	-	1,001	487	2,904
Substandard	1,314	-	339	1,763	399	3,815
Doubtful	-	-	-	-	-	-
Total	<u>\$ 31,839</u>	<u>\$ 1,262</u>	<u>\$ 14,626</u>	<u>\$ 34,177</u>	<u>\$ 23,938</u>	<u>\$ 105,842</u>

Loans not assigned internal risk rating grades are comprised of smaller residential mortgages and smaller consumer loans. Payment activity of these loans is reviewed monthly by management. However, some of these loans are graded when the borrower's total exposure to the Bank exceeds the limits noted above. Loans are considered to be nonperforming when they are delinquent by 90 days or more or non-accruing and credit risk is primarily evaluated by delinquency status, as shown in the table below.

<i>(Dollars in thousands)</i>	Residential First Mortgages (1)	Residential Revolving and Junior Mortgages (2)	Consumer Loans (3)	Total
<u>As of December 31, 2014</u>				
<u>PAYMENT ACTIVITY STATUS</u>				
Performing	\$ 134,908	\$ 25,369	\$ 5,234	\$ 165,511
Nonperforming	359	31	115	505
Total	<u>\$ 135,267</u>	<u>\$ 25,400</u>	<u>\$ 5,349</u>	<u>\$ 166,016</u>
<u>As of December 31, 2013</u>				
<u>PAYMENT ACTIVITY STATUS</u>				
Performing	\$ 113,375	\$ 23,969	\$ 5,964	\$ 143,308
Nonperforming	1,083	76	22	1,181
Total	<u>\$ 114,458</u>	<u>\$ 24,045</u>	<u>\$ 5,986</u>	<u>\$ 144,489</u>

Notes:

- (1) Residential First Mortgages which have been assigned a risk rating grade of Substandard totaled \$2.1 million as of December 31, 2014.
- (2) Residential Revolving and Junior Mortgages which have been assigned a risk rating grade of Substandard totaled \$219 thousand as of December 31, 2014.
- (3) Consumer Loans which have been assigned a risk rating grade of Substandard totaled \$1 thousand as of December 31, 2014.
- (4) Residential First Mortgages which have been assigned a risk rating grade of Substandard totaled \$2.6 million as of December 31, 2013.
- (5) Residential Revolving and Junior Mortgages which have been assigned a risk rating grade of Substandard totaled \$216 thousand as of December 31, 2013.
- (6) Consumer Loans which have been assigned a risk rating grade of Substandard totaled \$9 thousand as of December 31, 2013.

The following tables show the Company's recorded investment and the customers' unpaid principal balances for impaired loans, with the associated allowance amount, if applicable, as of December 31, 2014 and 2013, along with the average recorded investment and interest income recognized for the years ended December 31, 2014 and 2013.

(Dollars in thousands)

IMPAIRED LOANS

	As of December 31, 2014			As of December 31, 2013		
	Recorded Investment	Customers' Unpaid Principal Balance	Related Allowance	Recorded Investment	Customers' Unpaid Principal Balance	Related Allowance
<u>With no related allowance:</u>						
Construction, land and land development	\$ 450	\$ 452	\$ -	\$ 453	\$ 453	\$ -
Residential First Mortgages	1,568	1,584	-	1,053	1,057	-
Residential Revolving and Junior Mortgages (1)	50	50	-	-	-	-
Commercial Mortgages (Non-owner occupied)	264	264	-	264	264	-
Commercial Mortgages (Owner occupied)	1,887	1,916	-	1,831	1,840	-
Commercial and Industrial	-	-	-	311	311	-
Consumer (2)	5	5	-	-	-	-
	<u>4,224</u>	<u>4,271</u>	<u>-</u>	<u>3,912</u>	<u>3,925</u>	<u>-</u>
<u>With an allowance recorded:</u>						
Construction, land and land development	277	292	144	151	156	51
Residential First Mortgages	2,173	2,173	437	2,198	2,198	409
Residential Revolving and Junior Mortgages (1)	173	173	84	251	879	173
Commercial Mortgages (Non-owner occupied)	-	-	-	-	-	-
Commercial Mortgages (Owner occupied)	-	-	-	105	105	1
Commercial and Industrial	-	-	-	-	-	-
Consumer (2)	11	11	11	39	39	33
	<u>2,634</u>	<u>2,649</u>	<u>676</u>	<u>2,744</u>	<u>3,377</u>	<u>667</u>
<u>Total Impaired Loans:</u>						
Construction, land and land development	727	744	144	604	609	51
Residential First Mortgages	3,741	3,757	437	3,251	3,255	409
Residential Revolving and Junior Mortgages (1)	223	223	84	251	879	173
Commercial Mortgages (Non-owner occupied)	264	264	-	264	264	-
Commercial Mortgages (Owner occupied)	1,887	1,916	-	1,936	1,945	1
Commercial and Industrial	-	-	-	311	311	-
Consumer (2)	16	16	11	39	39	33
	<u>\$ 6,858</u>	<u>\$ 6,920</u>	<u>\$ 676</u>	<u>\$ 6,656</u>	<u>\$ 7,302</u>	<u>\$ 667</u>

Notes:

(1) Junior mortgages include equity lines.

(2) includes credit cards.

	For the Year Ended December 31, 2014		For the Year Ended December 31, 2013	
	Average Recorded Investment	Interest Income Recognized	Average Recorded Investment	Interest Income Recognized
<i>(Dollars in thousands)</i>				
<u>With no related allowance:</u>				
Construction, land and land development	\$ 451	\$ 3	\$ 189	\$ 1
Residential First Mortgages	1,148	49	678	48
Residential Revolving and Junior Mortgages (1)	10	-	-	-
Commercial Mortgages (Non-owner occupied)	264	16	106	8
Commercial Mortgages (Owner occupied)	1,911	79	1,092	56
Commercial and Industrial	-	-	62	-
Consumer (2)	6	-	-	-
	<u>3,790</u>	<u>147</u>	<u>2,127</u>	<u>113</u>
<u>With an allowance recorded:</u>				
Construction, land and land development	168	4	30	-
Residential First Mortgages	2,184	100	1,916	108
Residential Revolving and Junior Mortgages (1)	174	9	254	8
Commercial Mortgages (Non-owner occupied)	-	-	-	-
Commercial Mortgages (Owner occupied)	-	-	21	2
Commercial and Industrial	-	-	-	-
Consumer (2)	24	2	60	5
	<u>2,550</u>	<u>115</u>	<u>2,281</u>	<u>123</u>
<u>Total</u>				
Construction, land and land development	619	7	219	1
Residential First Mortgages	3,332	149	2,594	156
Residential Revolving and Junior Mortgages (1)	184	9	254	8
Commercial Mortgages (Non-owner occupied)	264	16	106	8
Commercial Mortgages (Owner occupied)	1,911	79	1,113	58
Commercial and Industrial	-	-	62	-
Consumer (2)	30	2	60	5
	<u>\$ 6,340</u>	<u>\$ 262</u>	<u>\$ 4,408</u>	<u>\$ 236</u>

Notes:

- (1) Junior mortgages include equity lines.  
(2) Includes credit cards.

Smaller non-accruing loans and non-accruing loans that are not graded because they are included in homogenous pools generally do not meet the criteria for impairment testing, and are therefore excluded from impaired loan disclosures. At December 31, 2014 and 2013, non-accruing loans excluded from impaired loan disclosure totaled \$663 thousand and \$724 thousand, respectively. If interest on these non-accruing loans had been accrued, such income would have approximated \$32 thousand and \$23 thousand during the years ended December 31, 2014 and 2013, respectively.

Loans modified as TDRs are considered impaired and are individually evaluated for the amount of impairment in the ALL. The following table presents, by segments of loans, information related to loans modified as TDRs during the years ended December 31, 2014 and 2013.

	For the Year Ended December 31, 2014		For the Year Ended December 31, 2013	
	Pre-Modification Outstanding Recorded Loans	Post-Modification Outstanding Recorded Investment	Pre-Modification Outstanding Recorded Loans	Post-Modification Outstanding Recorded Investment
<i>(Dollars in thousands)</i>				
<u>TROUBLED DEBT RESTRUCTURINGS</u>				
Construction, land and land development <sup>(1)</sup>	2	\$ 282	3	\$ 196
Residential first mortgages <sup>(2)</sup>	-	-	1	207
Residential revolving and junior mortgages <sup>(1)</sup>	1	50	-	-
Commercial mortgages (Owner occupied) <sup>(1)</sup>	-	-	2	263
Consumer <sup>(2)</sup>	-	-	1	8

Notes:

- (1) Modifications were an extension of the loan terms.  
(2) Modifications were capitalization of the interest.

	For the Year Ended December 31, 2014		For the Year Ended December 31, 2013	
	Number of Loans	Recorded Investment	Number of Loans	Recorded Investment
<u>TROUBLED DEBT RESTRUCTURINGS THAT SUBSEQUENTLY DEFAULTED</u>				
Residential first mortgages	-	\$ -	1	\$ 106
Residential revolving and junior mortgages	1	75	-	-
Commercial mortgages (Owner occupied)	2	255	-	-

Of the TDRs restructured in 2014 and 2013 which did not subsequently default, all are performing. Of the three loans that defaulted, one loan in the amount of \$75 thousand was charged-off in 2014. There were 14 TDRs with an aggregate balance of \$2.5 million outstanding as of both December 31, 2014 and December 31, 2013.

#### Note 7. Other Real Estate Owned, Net

OREO is presented net of a valuation allowance for losses. An analysis of the valuation allowance on OREO is shown below.

<i>(Dollars in thousands)</i>	Years ended	
	2014	2013
Balance, beginning of year	\$ 538	\$ 562
Provision for losses	235	300
Charge-offs	<u>(147)</u>	<u>(324)</u>
Balance, end of period	<u>\$ 626</u>	<u>\$ 538</u>

Expenses applicable to OREO include the following:

<i>(Dollars in thousands)</i>	Years ended	
	2014	2013
Net loss on sales of real estate	\$ 92	\$ 263
Provision for losses	235	300
Operating expenses, net of income	<u>131</u>	<u>124</u>
Total expenses	<u>\$ 458</u>	<u>\$ 687</u>

The following table details the properties included in OREO as of December 31, 2014 and December 31, 2013. There was one collateralized consumer residential mortgage loan with a balance of \$129 thousand in the process of foreclosure as of December 31, 2014. The Company accepted a deed in lieu of foreclosure on this property in January 2015.

<i>(Dollars in thousands)</i>	As of December 31, 2014		As of December 31, 2013	
	No. of	Carrying	No. of	Carrying
	Properties	Value	Properties	Value
Residential	10	\$ 1,559	11	\$ 2,442
Land lots	13	587	14	684
Convenience store	2	234	2	239
Restaurant	1	107	1	107
Commercial properties	1	304	2	425
Total	<u>27</u>	<u>\$ 2,791</u>	<u>30</u>	<u>\$ 3,897</u>

Included in other assets as of December 31, 2014, is one residential property purchased in 2013 from a related party with a value of \$771 thousand. Included in other assets as of December 31, 2013, were two properties with a total value of \$983 thousand, a former branch office and one residential property, which was purchased from a related party. The branch was sold in 2014.

#### Note 8. Premises and Equipment, net

Components of premises and equipment included in the balance sheets at December 31, 2014 and 2013 were as follows:

<i>(Dollars in thousands)</i>	2014	2013
Land and improvements	\$ 2,004	\$ 1,998
Buildings and improvements	13,032	11,764
Furniture and equipment	<u>9,703</u>	<u>8,882</u>
Total cost	24,739	22,644
Less accumulated depreciation	<u>(12,857)</u>	<u>(12,024)</u>
Premises and equipment, net	<u>\$ 11,882</u>	<u>\$ 10,620</u>

Depreciation expense for the years ended December 31, 2014 and 2013 totaled \$792 thousand and \$755 thousand, respectively.

**Note 9. Deposits**

The aggregate amount of time deposits in denominations of \$250,000 or more at December 31, 2014 and 2013 was \$16.5 million and \$7.0 million, respectively.

At December 31, 2014, the scheduled maturities of time deposits are as follows (in thousands):

2015	\$	56,739
2016		45,267
2017		8,843
2018		4,369
2019		6,543
Thereafter		14
		<u>\$ 121,775</u>

At December 31, 2014 and 2013, overdraft demand deposits reclassified to loans totaled \$85 thousand and \$91 thousand, respectively.

At December 31, 2014 and 2013, the Company had brokered deposits of \$8.0 million and none, respectively.

**Note 10. Employee Benefit Plans**

The Company has a non-contributory, cash balance pension plan for employees who were vested in the plan as of December 31, 2012 when it was frozen. Each participant's account balance grows based on monthly interest credits. The Company funds pension costs in accordance with the funding provisions of the Employee Retirement Income Security Act.

The Company sponsors a postretirement benefit plan covering current and future retirees who acquire age 55 and 10 years of service or age 65 and 5 years of service. The postretirement benefit plan provides coverage toward a retiree's eligible medical and life insurance benefits expenses.

The following tables provide the reconciliation of changes in the benefit obligations and fair value of assets and a statement of funded status for the pension plan and postretirement plan of the Company. In 2014, the \$755 thousand net loss related to pension benefits and the \$130 thousand net loss related to post-retirement benefits was primarily due to the increase in the discount rate assumption to 5% in 2014 from 4% in 2013 and longer assumed lives of participants resulting from updated mortality tables for 2014.

	Pension Benefits		Postretirement Benefits	
	2014	2013	2014	2013
<i>(Dollars in thousands)</i>				
<b>Change in benefit obligation</b>				
Benefit obligation, beginning of year	\$ 2,737	\$ 2,854	\$ 607	\$ 759
Service cost	-	-	15	23
Interest cost	142	143	30	30
Actuarial loss (gain)	721	225	130	(190)
Benefit payments	(54)	(478)	(11)	(15)
Settlement gain	-	(7)	-	-
Benefit obligation, end of year	<u>3,546</u>	<u>2,737</u>	<u>771</u>	<u>607</u>
<b>Change in plan assets</b>				
Fair value of plan assets, beginning of year	2,820	2,845	-	-
Actual return on plan assets	131	453	-	-
Employer contributions	-	-	11	15
Benefits payments	(54)	(478)	(11)	(15)
Fair value of plan assets, end of year	<u>2,897</u>	<u>2,820</u>	<u>-</u>	<u>-</u>
<b>Funded status at the end of the year</b>	<u>\$ (649)</u>	<u>\$ 83</u>	<u>\$ (771)</u>	<u>\$ (607)</u>
<b>Amounts recognized in accumulated other comprehensive loss (income)</b>				
Net loss (gain)	\$ 1,380	\$ 625	\$ 83	\$ (47)
Prior service cost	-	-	-	-
Net obligation at transition	-	-	-	-
Amount recognized	<u>\$ 1,380</u>	<u>\$ 625</u>	<u>\$ 83</u>	<u>\$ (47)</u>
<b>Components of net periodic benefit cost (gain)</b>				
Service cost	\$ -	\$ -	\$ 15	\$ 23
Interest cost	142	143	30	30
Expected (return) on plan assets	(202)	(215)	-	-
Amortization of prior service cost	-	-	-	-
Amortization of net obligation at transition	-	-	-	3
Recognized net loss due to settlement	-	114	-	-
Recognized net actuarial loss	37	90	-	4
Net periodic benefit (gain) cost	<u>(23)</u>	<u>132</u>	<u>45</u>	<u>60</u>
<b>Other changes in plan assets and benefit obligations recognized in accumulated other comprehensive (income) loss</b>				
Net loss (gain)	755	(224)	130	(194)
Amortization of prior service cost	-	-	-	-
Amortization of net obligation at transition	-	-	-	(3)
Total recognized in other comprehensive loss/(income)	<u>755</u>	<u>(224)</u>	<u>130</u>	<u>(197)</u>
<b>Total recognized in net periodic benefit cost and other comprehensive loss/(income)</b>	<u>\$ 732</u>	<u>\$ (92)</u>	<u>\$ 175</u>	<u>\$ (137)</u>
<b>Weighted-average assumptions as of December 31:</b>				
Discount rate used for Net Periodic Pension Cost	5.00%	4.00%	5.00%	4.00%
Discount Rate used for Disclosure	4.00%	5.00%	4.00%	5.00%
Expected return on plan assets	7.50%	8.00%	N/A	N/A
Rate of compensation increase	N/A	N/A	N/A	N/A
Rate of compensation increase for net periodic pension cost	N/A	N/A	N/A	N/A
Expected future interest crediting rate	3.00%	3.00%	N/A	N/A

The accumulated benefit obligation for the cash balance pension plan was \$3.5 million and \$2.7 million at December 31, 2014 and 2013, respectively.

Estimated future benefit payments for the pension and postretirement plans are as follows (in thousands):

	<u>Pension</u>	<u>Postretirement</u>
2015	\$ 525	\$ 22
2016	50	24
2017	222	26
2018	38	28
2019	366	31
2020 and thereafter	1,502	190

**Long-term rate of return.** The pension plan sponsor selects the assumption for the expected long-term rate of return on assets in consultation with their investment advisors and actuary. This rate is intended to reflect the average rate of earnings expected to be earned on the funds invested or to be invested to provide plan benefits. Historical performance is reviewed, especially with respect to real rates of return (net of inflation), for the major asset classes held or anticipated to be held by the trust, and for the trust itself. Undue weight is not given to recent experience that may not continue over the measurement period, with higher significance placed on current forecasts of future long-term economic conditions.

Because assets are held in a qualified trust, anticipated returns are not reduced for taxes. Further, solely for this purpose, the plan is assumed to continue in force and not terminate during the period during which assets are invested. However, consideration is given to the potential impact of current and future investment policy, cash flow into and out of the trust, and expenses (both investment and non-investment) typically paid from plan assets (to the extent such expenses are not explicitly estimated within periodic cost).

The fair value of the Company's pension plan assets by asset category are as follows:

(Dollars in thousands)

Description	Fair Value Measurements at December 31, 2014 Using			
	Balance	Level 1	Level 2	Level 3
<u>Defined benefit plan assets:</u>				
Cash and cash equivalents	\$ 4	\$ 4	\$ -	\$ -
Mutual funds - fixed income	1,139	1,139	-	-
Mutual funds - equity	1,754	1,754	-	-
Total defined benefit plan assets	<u>\$ 2,897</u>	<u>\$ 2,897</u>	<u>\$ -</u>	<u>\$ -</u>

Description	Fair Value Measurements at December 31, 2013 Using			
	Balance	Level 1	Level 2	Level 3
<u>Defined benefit plan assets:</u>				
Cash and cash equivalents	\$ 3	\$ 3	\$ -	\$ -
Mutual funds - fixed income	1,070	1,070	-	-
Mutual funds - equity	1,747	1,747	-	-
Total defined benefit plan assets	<u>\$ 2,820</u>	<u>\$ 2,820</u>	<u>\$ -</u>	<u>\$ -</u>

The trust fund is sufficiently diversified to maintain a reasonable level of risk without imprudently sacrificing return, with a targeted asset allocation of 40% fixed income and 60% equities. The investment manager of the fund selects investment fund managers with demonstrated experience and expertise, and funds with demonstrated historical performance, for the implementation of the plan's investment strategy. The investment manager will consider both actively and passively managed investment strategies and will allocate funds across the asset classes to develop an efficient investment structure.

It is the responsibility of the trustee to administer the investments of the trust within reasonable costs, being careful to avoid sacrificing quality. These costs include, but are not limited to, management and custodial fees, consulting fees, transaction costs and other administrative costs chargeable to the trust.

The Company expects to make no contributions to its pension plan for the 2015 plan year.

**Postretirement benefits plan.** For measurement purposes, the assumed annual rate of increase in per capita health care costs of covered benefits is 8.0% in 2015, 8.0% in 2016, 6.0% in 2017, 6.0% in 2018, and 5.0% in 2019 and thereafter. If assumed health care cost trend rates were increased by one percentage point each year, the accumulated postretirement benefit obligation at December 31, 2014 would be increased by \$893 and the aggregate of the service and interest cost components of net periodic postretirement benefit cost for the year ended December 31, 2014 would be increased by \$39. If assumed health care cost trend rates were decreased by one percentage point each year, the accumulated postretirement benefit obligation at December 31, 2014 would be decreased by \$838 and the aggregate of the service and interest cost components of net periodic postretirement benefit cost for the year ended December 31, 2014 would be decreased by \$36.

The Company expects to contribute \$22,435 to its postretirement plan in 2015. In addition, as of December 31, 2014 and 2013, the Company paid approximately \$11 thousand and \$15 thousand, respectively, for employees who retired.

**401(k) retirement plan.** Substantially all employees are eligible to participate in the Company's 401(k) retirement plan beginning the first of the month following their hire date. Prior to August 14, 2014, employees were eligible to participate in the plan after six months of service. Employees may contribute up to the maximum established by the Internal Revenue Service. The Company matches 100% of the first 2% and 25% of the next 4% of an employee's contributions. Additional contributions can be made at the discretion of the Company's Board of Directors. Contributions to this plan amounted to \$110 thousand and \$97 thousand for the years ended December 31, 2014 and 2013, respectively.

In January 2015, the Company's Board of Directors approved an increase in the Company's match. Effective March 9, 2015, the Company will match 100% of the first 3% and 50% of the next 3% of an employee's contributions.

### Note 11. Financial Instruments with Off-Balance Sheet Risk

In the normal course of business, the Company offers various financial products to its customers to meet their credit and liquidity needs. These instruments involve elements of credit and interest rate risk in excess of the amount recognized in the consolidated balance sheets. The Company's exposure to credit loss in the event of nonperformance by the other party to the financial instruments for commitments to extend credit and standby letters of credit written is represented by the contractual amount of these instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments. The amount of collateral obtained, if deemed necessary by the Company, is based on credit evaluation of the customer.

Subject to its normal credit standards and risk monitoring procedures, the Company makes contractual commitments to extend credit. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments may expire without being completely drawn upon, the total commitment amounts do not necessarily represent future cash requirements. At December 31, 2014 and 2013, the Company had outstanding loan commitments approximating \$36.4 million and \$37.3 million, respectively.

Conditional commitments are issued by the Company in the form of performance stand-by letters of credit, which guarantee the performance of a customer to a third party. At December 31, 2014 and 2013, commitments under outstanding performance stand-by letters of credit aggregated \$355 thousand and \$329 thousand, respectively. The credit risk of issuing letters of credit is essentially the same as that involved in extending loan facilities to customers.

### Note 12. Restrictions on Cash and Due from Banks

The Board of Governors of the Federal Reserve System (the "Federal Reserve") requires banks to maintain cash reserves against certain categories of deposit liabilities. At both December 31, 2014 and 2013, the aggregate amount of daily average required reserves for the final weekly reporting period was \$25 thousand.

### Note 13. Other Borrowings

Securities sold under agreements to repurchase are secured transactions with customers and generally mature the day following the day sold. During 2014 and 2013, the average rates of the repurchase agreements were 0.12% and 0.19%, respectively. Unused lines of credit with nonaffiliated banks, excluding FHLB, totaled \$20.3 million as of both December 31, 2014 and 2013. Draws upon these lines have time limits varying from two to four consecutive weeks. The banks providing these lines can change the interest rates on these lines daily. The lines renew annually and are tested periodically each year.

### Note 14. FHLB

On December 31, 2014, the Bank had FHLB debt consisting of six advances (see table below). The \$10 million advance was restructured during the second quarter of 2013 to extend the maturity and reduce the interest rate from 4.23% to a three month LIBOR-based hybrid floating rate advance. A \$5 million advance with an interest rate of 2.69% matured in May 2014 and was replaced with a new \$5 million three month LIBOR-based floating rate advance. Two \$5 million advances were drawn in June 2014 and two \$5 million advances were drawn in October 2014, all of which were fixed rate advances.

The six advances are shown in the following table.

Description	Balance	Originated	Current Interest Rate	Maturity Date
Adjustable Rate Hybrid	\$ 10,000,000	4/12/2013	2.61000%	4/13/2020
Adjustable Rate Credit	5,000,000	5/20/2014	0.23185%	5/20/2015
Fixed Rate Credit	5,000,000	6/18/2014	0.26000%	6/18/2015
Fixed Rate Credit	5,000,000	6/26/2014	0.26000%	6/26/2015
Fixed Rate Credit	5,000,000	10/20/2014	0.47000%	4/20/2016
Fixed Rate Credit	5,000,000	10/20/2014	0.30000%	10/20/2015
	<u>\$ 35,000,000</u>			

Advances on the FHLB lines are secured by a blanket lien on qualified 1 to 4 family residential real estate loans. Immediate available credit, as of December 31, 2014, was \$38.6 million against a total line of credit of \$77.6 million.

As of December 31, 2013, the Company had \$15.0 million in FHLB debt outstanding with an average interest rate of 2.48%.



## Note 15. Income Taxes

The Company files income tax returns in the U.S. federal jurisdiction and the Commonwealth of Virginia. The Commonwealth of Virginia does not charge an income tax for regulated banking institutions. With few exceptions, the Company is no longer subject to U.S. federal, state and local income tax examinations by tax authorities for years prior to 2010.

The expense for income taxes consisted of the following (in thousands):

<u>Year ended December 31,</u>	<u>2014</u>	<u>2013</u>
Current	\$ 499	\$ 140
Deferred	<u>58</u>	<u>259</u>
	<u>\$ 557</u>	<u>\$ 399</u>

The reasons for the differences between the statutory Federal income tax rates and the effective tax rates are summarized as follows:

	<u>2014</u>	<u>2013</u>
Statutory rate	34.0%	34.0%
Increase (decrease) resulting from:		
Tax exempt interest	-8.3%	-8.5%
Bank owned life insurance	-3.1%	-2.7%
Other, net	<u>0.7%</u>	<u>1.8%</u>
	<u>23.3%</u>	<u>24.6%</u>

The components of the net deferred tax assets and liabilities included in other liabilities are as follows (in thousands):

<u>December 31,</u>	<u>2014</u>	<u>2013</u>
Deferred tax assets		
Allowance for loan losses	\$ 661	\$ 632
Interest on non-accrual loans	47	40
Mortgage servicing rights	-	197
Other real estate	397	477
Pension plan	222	-
Postretirement benefits	262	206
Deferred compensation	141	114
Stock-based compensation	25	18
Alternative minimum tax credit	-	96
Unrealized losses on available-for-sale securities	-	408
Other	<u>11</u>	<u>3</u>
Total deferred tax assets	<u>1,766</u>	<u>2,191</u>
Deferred tax liabilities		
Unrealized gains on available-for-sale securities	(23)	-
Pension plan	-	(27)
Depreciation	(218)	(276)
Amortization of goodwill	(928)	(896)
Net deferred loan fees and costs	(134)	(172)
Other	<u>(67)</u>	<u>(64)</u>
Total deferred tax (liabilities)	<u>(1,370)</u>	<u>(1,435)</u>
Net deferred tax assets	<u>\$ 396</u>	<u>\$ 756</u>

## Note 16. Regulatory Requirements and Restrictions

One source of funds available to the Company is the payment of dividends by the Bank. Banking regulations limit the amount of dividends that may be paid without prior approval from the Bank's regulators.

The Company (on a consolidated basis) and Bank are subject to various regulatory capital requirements administered by the Commonwealth of Virginia and Federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary, actions by regulators that, if undertaken, could have a direct material effect on the Company and Bank's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of their assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The capital amounts and classifications are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors. Prompt corrective action provisions are not applicable to bank holding companies.

Quantitative measures established by regulation to ensure capital adequacy required the Company and the Bank during 2014 to maintain minimum amounts and ratios (set forth in the table below) of total and Tier 1 capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier 1 capital (as defined) to average assets (as defined). Management believes that as of December 31, 2014 and 2013, the Company and the Bank met all capital adequacy requirements to which they were subject.

As of December 31, 2014, the most recent notification from the Federal Reserve categorized the Bank as well capitalized under the framework for prompt corrective action. To be categorized as well capitalized on such date, an institution must maintain minimum total risk-based, Tier 1 risk-based, and Tier 1 leverage ratios as set forth in the table. There are no conditions or events since that notification that management believes have changed the Bank's category.

The Company's and the Bank's actual capital amounts and ratios as of December 31, 2014 and 2013, are presented in the following tables:

<i>(Dollars in Thousands)</i>	<u>Actual</u>		<u>Minimum Capital Requirement</u>		<u>Minimum To Be Well Capitalized Under Prompt Corrective Action Provisions</u>	
	<u>Amount</u>	<u>Ratio</u>	<u>Amount</u>	<u>Ratio</u>	<u>Amount</u>	<u>Ratio</u>
<u>As of December 31, 2014:</u>						
Total Risk Based Capital (to Risk Weighted Assets)						
Consolidated	\$ 41,445	15.02%	\$ 22,074	8.00%	N/A	N/A
Bank of Lancaster	36,446	13.30%	21,927	8.00%	\$ 27,409	10%
Tier 1 Capital (to Risk Weighted Assets)						
Consolidated	38,240	13.86%	11,037	4.00%	N/A	N/A
Bank of Lancaster	33,241	12.13%	10,964	4.00%	\$ 16,445	6%
Tier 1 Capital (to Average Assets)						
Consolidated	38,240	10.35%	14,770	4.00%	N/A	N/A
Bank of Lancaster	33,241	9.07%	14,664	4.00%	\$ 18,329	5%

<i>(Dollars in Thousands)</i>	<u>Actual</u>		<u>Minimum Capital Requirement</u>		<u>Minimum To Be Well Capitalized Under Prompt Corrective Action Provisions</u>	
	<u>Amount</u>	<u>Ratio</u>	<u>Amount</u>	<u>Ratio</u>	<u>Amount</u>	<u>Ratio</u>
<u>As of December 31, 2013:</u>						
Total Risk Based Capital (to Risk Weighted Assets)						
Consolidated	\$ 39,322	16.38%	\$ 19,211	8.00%	N/A	N/A
Bank of Lancaster	33,419	14.01%	19,089	8.00%	\$ 23,861	10%
Tier 1 Capital (to Risk Weighted Assets)						
Consolidated	36,397	15.16%	9,605	4.00%	N/A	N/A
Bank of Lancaster	30,494	12.78%	9,545	4.00%	\$ 14,317	6%
Tier 1 Capital (to Average Assets)						
Consolidated	36,397	10.93%	13,319	4.00%	N/A	N/A
Bank of Lancaster	30,494	9.20%	13,259	4.00%	\$ 16,573	5%

#### Note 17. Employee Stock Ownership Plan

The Company has a noncontributory Employee Stock Ownership Plan ("ESOP") for the benefit of all eligible employees who have completed twelve months of service and who have attained the age of 21 years. Contributions to the plan are at the discretion of the Company's Board of Directors. Contributions are allocated in the ratio to which the covered compensation of each participant bears to the aggregate covered compensation of all participants for the plan year. Allocations are limited to 25% of eligible participant compensation. Participant accounts are 30% vested after two years, 40% vested after three years with vesting increasing 20% each year thereafter, until 100% vested. The plan had 126,540 allocated shares as of December 31, 2014. Contributions to the plan were \$3 thousand in 2014 and zero in 2013. There were no dividends on the Company's stock held by the ESOP in 2014 and 2013. Shares held by the ESOP are considered outstanding for purposes of computing earnings per share.

## Note 18. Stock-Based Compensation Plans

On June 28, 2013, the Company registered a new stock-based compensation plan with the Securities and Exchange Commission, which suspended all other plans. There are 378,000 shares available for grant under this plan at December 31, 2014. Unissued shares are generally used for exercises of stock options and restricted stock grants.

Stock-based compensation expense related to stock awards during 2014 and 2013 was \$20 thousand and \$122 thousand, respectively. There was no unrecognized compensation expense related to stock options as of December 31, 2014. A total of 7,000 options and 89,500 options were granted and vested during 2014 and 2013, respectively. Compensation expense for stock options is the estimated fair value of options granted using the Black-Scholes Model amortized on a straight-line basis over the vesting period of the award. The expected volatility is based on historical volatility of the Company's stock price. The risk-free interest rates for the periods within the contractual life of the awards are based on the U.S. Treasury yield curve in effect at the time of the grant. The expected life is based on historical exercise experience. The dividend yield assumption is based on the Company's history and expectation of dividend payouts. The fair value of options granted during 2014 was \$2.75. The fair value of options granted during 2013 was \$1.03 and \$1.08.

The variables used in these calculations of the fair value of the options are as follows:

	For the twelve months ended December 31,	
	2014	2013
Risk free interest rate (5 year Treasury)	1.74%	0.86%
Expected dividend yield	0%	3.6%
Expected term (years)	5	5
Expected volatility	51.4%	33.8%

Stock option plan activity for 2014 and 2013 is summarized below:

	Shares	Weighted Average Exercise Price	Weighted Average Remaining Contractual Life (in years)	Aggregate Intrinsic Value (1)
Options outstanding, January 1, 2013	120,617	\$ 9.51	5.4	
Granted	89,500	5.25		
Forfeited	(11,519)	9.42		
Exercised	-	-		
Expired	(7,596)	13.80		
Options outstanding, December 31, 2013	<u>191,002</u>	<u>7.35</u>	<u>6.8</u>	<u>\$ 14,146</u>
Granted	7,000	5.99		
Forfeited	(344)	5.90		
Exercised	-	-		
Expired	(7,239)	14.65		
Options outstanding, December 31, 2014	<u>190,419</u>	<u>\$ 7.02</u>	<u>6.2</u>	<u>\$ 32,718</u>
Options exercisable, December 31, 2014	<u>190,419</u>	<u>\$ 7.02</u>	<u>6.2</u>	<u>\$ 32,718</u>

(1) The aggregate intrinsic value of a stock option in the table above represents the total pre-tax intrinsic value (the amount by which the current market value of the underlying stock exceeds the exercise price of the option) that would have been received by the option holders had all option holders exercised their options on December 31, 2014. This amount changes based on changes in the market value of the Company's common stock.

As of February 21, 2013, a total of 7,000 shares of the Company's common stock were awarded to the Chief Executive Officer, the Executive Vice President and the Chief Financial Officer. These shares vested immediately and \$36,750 in compensation expense was recognized on that date.

## Note 19. Earnings per Share

The following table shows the weighted average number of shares used in computing earnings per share and the effect on the weighted average number of shares of dilutive potential common stock.

	December 31, 2014		December 31, 2013	
	Average Shares	Per share Amount	Average Shares	Per share Amount
Basic earnings per share	4,818,377	\$ 0.38	4,816,859	\$ 0.25
Effect of dilutive securities:				
Stock options	11,204		2,484	
Diluted earnings per share	<u>4,829,581</u>	\$ 0.38	<u>4,819,343</u>	\$ 0.25

For the years ended 2014 and 2013, options on 68,707 and 167,762 shares, respectively, were not included in computing diluted earnings per share because their effects were anti-dilutive.

## Note 20. Related Parties

The Company has entered into transactions with its directors and principal officers of the Company, their immediate families and affiliated companies in which they are the principal stockholders (related parties). The aggregate amount of loans to such related parties was \$2.9 million and \$2.6 million at December 31, 2014 and 2013, respectively. All such loans, in the opinion of management, were made in the normal course of business on the same terms, including interest rate, collectability and collateral, as those prevailing at the time for comparable transactions.

<i>(Dollars in thousands)</i>	
Balance, January 1, 2014	\$ 2,606
New loans and extensions to existing loans	573
Repayments and other reductions	<u>(305)</u>
Balance, December 31, 2014	<u>\$ 2,874</u>

Unfunded commitments to extend credit to directors and their related interests were \$1.5 million and \$2.0 million at December 31, 2014 and 2013, respectively.

The Company also maintains deposit accounts with some of its executive officers, directors and their affiliated entities. The aggregate amount of these deposit accounts at December 31, 2014 and 2013 amounted to \$374 thousand and \$428 thousand, respectively.

## Note 21. Fair Value Measurements

The Company uses fair value to record certain assets and liabilities and to determine fair value disclosures. Authoritative accounting guidance clarifies that fair value of certain assets and liabilities is an exit price, representing the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants.

Authoritative accounting guidance specifies a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect the Company's market assumptions. The three levels of the fair value hierarchy based on these two types of inputs are as follows:

Level 1 – Valuation is based on quoted prices in active markets for identical assets and liabilities.

Level 2 – Valuation is based on observable inputs including quoted prices in active markets for similar assets and liabilities, quoted prices for identical or similar assets and liabilities in less active markets, and model-based valuation techniques for which significant assumptions can be derived primarily from or corroborated by observable data in the market.

Level 3 – Valuation is based on model-based techniques that use one or more significant inputs or assumptions that are unobservable in the market.

The following describes the valuation techniques used by the Company to measure certain financial assets and liabilities recorded at fair value on a recurring basis in the financial statements:

Securities available-for-sale: Securities available-for-sale are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted market prices, when available (Level 1). If quoted market prices are not available, fair values are measured utilizing

independent valuation techniques of identical or similar securities for which significant assumptions are derived primarily from or corroborated by observable market data. Third party vendors compile prices from various sources and may determine the fair value of identical or similar securities by using pricing models that consider observable market data (Level 2). In certain cases where there is limited activity or less transparency around inputs to the valuation, securities are classified within Level 3 of the valuation hierarchy.

Defined benefit plan assets: Defined benefit plan assets are recorded at fair value on an annual basis at year end. Fair value measurement is based upon quoted market prices, when available (Level 1).

Mortgage servicing rights: MSR are recorded at fair value on a recurring basis, with changes in fair value recorded in the result of operations. A model is used to determine fair value, which establishes pools of performing loans, calculates cash flows for each pool and applies a discount rate to each pool. Loans are segregated into 14 pools based on each loan's term and seasoning (age). All loans have fixed interest rates. Cash flows are then estimated by utilizing assumed service costs and prepayment speeds. Service costs were assumed to be \$5.75 per loan as of December 31, 2014 and \$6.00 per loan as of December 31, 2013. Prepayment speeds are determined primarily based on the average interest rate of the loans in each pool. The prepayment scale used is the Public Securities Association ("PSA") model, where "100% PSA" means prepayments are zero in the first month, then increase by 0.2% of the loan balance each month until reaching 6.0% in month 30. Thereafter, the 100% PSA model assumes an annual prepayment of 6.0% of the remaining loan balance. The average PSA speed assumption in the fair value model is 184% as of December 31, 2014 and 162% as of December 31, 2013. A discount rate of 10.0% was then applied to each pool as of both December 31, 2014 and 2013. This discount rate is intended to represent the estimated market yield for the highest quality grade of comparable servicing. MSR are classified as Level 3.

The following table presents the balances of financial assets and liabilities measured at fair value on a recurring basis as of December 31, 2014 and December 31, 2013:

<i>(Dollars in thousands)</i>		Fair Value Measurements at December 31, 2014 Using			
Description	Balance	Level 1	Level 2	Level 3	
<u>Securities available-for-sale:</u>					
U. S. Government agencies	\$ 16,965	\$ 845	\$ 16,120	\$ -	
State and municipal obligations	23,401	-	23,401	-	
Certificates of deposit	2,238	-	2,238	-	
Total securities available-for-sale	\$ 42,604	\$ 845	\$ 41,759	\$ -	
<u>Mortgage servicing rights</u>	\$ 596	\$ -	\$ -	\$ 596	
<u>Defined benefit plan assets:</u>					
Cash and cash equivalents	\$ 4	\$ 4	\$ -	\$ -	
Mutual funds - fixed income	1,139	1,139	-	-	
Mutual funds - equity	1,754	1,754	-	-	
Total defined benefit plan assets	\$ 2,897	\$ 2,897	\$ -	\$ -	
		Fair Value Measurements at December 31, 2013 Using			
Description	Balance	Level 1	Level 2	Level 3	
<u>Securities available-for-sale:</u>					
U. S. Government agencies	\$ 9,308	\$ -	\$ 9,308	\$ -	
State and municipal obligations	26,557	-	26,557	-	
Certificates of deposit	1,745	-	1,745	-	
Auction rate securities	912	-	-	912	
Total securities available-for-sale	\$ 38,522	\$ -	\$ 37,610	\$ 912	
<u>Mortgage servicing rights</u>	\$ 579	\$ -	\$ -	\$ 579	
<u>Defined benefit plan assets:</u>					
Cash and cash equivalents	\$ 3	\$ 3	\$ -	\$ -	
Mutual funds - fixed income	1,070	1,070	-	-	
Mutual funds - equity	1,747	1,747	-	-	
Total defined benefit plan assets	\$ 2,820	\$ 2,820	\$ -	\$ -	

The reconciliation of items using Level 3 inputs is as follows:

(Dollars in thousands)	Auction Rate	
	<u>Security</u>	<u>MSRs</u>
Balance, January 1, 2014	\$ 912	\$ 579
Purchases	-	-
Fair value adjustments	-	17
Sales	<u>(912)</u>	<u>-</u>
Balance, December 31, 2014	<u>\$ -</u>	<u>\$ 596</u>

Certain assets are measured at fair value on a nonrecurring basis in accordance with GAAP. Adjustments to the fair value of these assets usually result from the application of lower-of-cost-or-market accounting or write-downs of individual assets.

The following describes the valuation techniques used by the Company to measure certain assets recorded at fair value on a nonrecurring basis in the financial statements:

**Impaired Loans:** Loans are designated as impaired when, in the judgment of management based on current information and events, it is probable that all amounts due according to the contractual terms of the loan agreement will not be collected. The measurement of loss associated with impaired loans can be based on either the observable market price of the loan or the fair value of the collateral. Collateral may be in the form of real estate or business assets including equipment, inventory, and accounts receivable. Any given loan may have multiple types of collateral. The vast majority of the collateral is real estate. The value of real estate collateral is determined utilizing a market valuation approach based on an appraisal conducted by an independent, licensed appraiser outside of the Company using observable market data (Level 2). However, if the collateral value is significantly adjusted due to differences in the comparable properties, or is discounted by the Company because of marketability, then the fair value is considered Level 3. The value of business equipment is based upon an outside appraisal if deemed significant, or the net book value on the applicable business' financial statements if not considered significant. Likewise, values for inventory and accounts receivables collateral are based on financial statement balances or aging reports (Level 3). Impaired loans allocated to the ALL are measured at fair value on a nonrecurring basis. Any fair value adjustments are recorded in the period incurred as provision for loan losses on the Consolidated Statements of Income.

**Other Real Estate Owned:** OREO is measured at fair value less estimated costs to sell, based on an appraisal conducted by an independent, licensed appraiser outside of the Company. If the collateral value is significantly adjusted due to differences in the comparable properties, or is discounted by the Company because of marketability, then the fair value is considered Level 3. OREO is measured at fair value on a nonrecurring basis. The initial fair value of OREO is based on an appraisal done at the time of foreclosure. Subsequent fair value adjustments are recorded in the period incurred and included in other noninterest income on the Consolidated Statements of Income.

The following table summarizes the Company's assets that were measured at fair value on a nonrecurring basis at the end of the respective period.

<i>(Dollars in thousands)</i>	<u>Description</u>	Balance as of <u>December 31, 2014</u>	<u>Fair Value Measurements at December 31, 2014 Using</u>		
			<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
	Impaired Loans, net	\$ 1,958	\$ -	\$ -	1,958
	Other real estate owned, net	2,791	-	-	2,791

<i>(Dollars in thousands)</i>	<u>Description</u>	Balance as of <u>December 31, 2013</u>	<u>Fair Value Measurements at December 31, 2013 Using</u>		
			<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
	Impaired Loans, net	\$ 2,077	\$ -	\$ -	2,077
	Other real estate owned, net	3,897	-	-	3,897

The following table displays quantitative information about Level 3 Fair Value Measurements as of December 31, 2014:

<i>(Dollars in thousands)</i>	Balance as of <u>December 31, 2014</u>	<u>Valuation</u> <u>Technique</u>	<u>Unobservable</u> <u>Input</u>	<u>Range</u> <u>(Weighted</u> <u>Average)</u>
Impaired Loans, net	\$ 1,958	Discounted appraised value	Selling Cost Lack of Marketability	10% - 20% (10%) 25% - 75% (53%)
Other real estate owned, net	2,791	Discounted appraised value	Selling Cost Lack of Marketability	3% - 13% (5%) 7% - 20% (11%)

The following table displays quantitative information about Level 3 Fair Value Measurements as of December 31, 2013:

<i>(Dollars in thousands)</i>	Balance as of <u>December 31, 2013</u>	<u>Valuation</u> <u>Technique</u>	<u>Unobservable</u> <u>Input</u>	<u>Range</u> <u>(Weighted</u> <u>Average)</u>
Impaired Loans, net	\$ 2,077	Discounted appraised value	Selling Cost Lack of Marketability	10% - 20% (10%) 25% - 100% (54%)
Other real estate owned, net	3,897	Discounted appraised value	Selling Cost Lack of Marketability	3% - 13% (6%) 7% - 30% (15%)

The estimated fair values of financial instruments are shown in the following table. The carrying amounts in the table are included in the balance sheet under the applicable captions.

<i>(Dollars in thousands)</i>	<u>Fair Value Measurements at December 31, 2014 Using</u>				
	<u>Description</u>	<u>Balance as of December 31, 2014</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
<b>Financial Assets:</b>					
Cash and due from banks	\$ 6,181	\$ 6,181	\$ -	\$ -	-
Interest-bearing deposits	14,784	14,784	-	-	-
Federal funds sold	119	119	-	-	-
Securities available-for-sale	42,604	845	41,759	-	-
Restricted securities	2,430	-	-	-	2,430
Loans, net	295,242	-	-	-	300,481
Accrued interest receivable	1,197	-	1,197	-	-
Mortgage servicing rights	596	-	-	-	596
<b>Financial Liabilities:</b>					
Non-interest-bearing liabilities	\$ 63,308	\$ 63,308	\$ -	\$ -	-
Savings and other interest-bearing deposits	122,502	-	122,502	-	-
Time deposits	121,775	-	-	-	122,662
Securities sold under repurchase agreements	6,012	-	6,012	-	-
FHLB advances	35,000	-	35,951	-	-
Accrued interest payable	149	-	149	-	-

<i>(Dollars in thousands)</i>	<u>Fair Value Measurements at December 31, 2013 Using</u>				
	<u>Description</u>	<u>Balance as of December 31, 2013</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
<b>Financial Assets:</b>					
Cash and due from banks	\$ 6,789	\$ 6,789	\$ -	\$ -	-
Interest-bearing deposits	8,900	8,900	-	-	-
Federal funds sold	120	120	-	-	-
Securities available-for-sale	38,522	-	37,610	-	912
Restricted securities	1,638	-	-	-	1,638
Loans, net	247,912	-	-	-	253,139
Loans held for sale	196	-	-	-	196
Accrued interest receivable	1,124	-	1,124	-	-
Mortgage servicing rights	579	-	-	-	579
<b>Financial Liabilities:</b>					
Non-interest-bearing liabilities	\$ 57,805	\$ 57,805	\$ -	\$ -	-
Savings and other interest-bearing deposits	114,056	-	114,056	-	-
Time deposits	96,486	-	-	-	98,049
Securities sold under repurchase agreements	9,118	-	9,118	-	-
FHLB advances	15,000	-	15,923	-	-
Accrued interest payable	167	-	167	-	-

The carrying amounts of cash and due from banks, interest-bearing deposits, federal funds sold or purchased, accrued interest, loans held for sale and non-interest-bearing deposits, are payable on demand, or are of such short duration that carrying value approximates market value.

Securities available-for-sale are carried at quoted market prices, when available (Level 1). If quoted market prices are not available, fair values are measured utilizing independent valuation techniques of identical or similar securities for which significant assumptions are derived primarily from or corroborated by observable market data. Third party vendors compile prices from various sources and may determine the fair value of identical or similar securities by using pricing models that consider observable market data (Level 2). In certain cases where there is limited activity or less transparency around inputs to the valuation, securities are classified within Level 3 of the valuation hierarchy.

The carrying value of restricted securities approximates fair value based on the redemption provisions of the issuer.

MSRs are carried at fair value. As described above, a valuation model is used to determine fair value. This model utilizes a discounted cash flow analysis with servicing costs and prepayment assumptions based on comparable instruments and a discount rate.

The fair value of performing loans is estimated by discounting the future cash flows using the current rates at which similar loans would be made to borrowers with similar remaining maturities. This calculation ignores loan fees and certain factors affecting the interest rates charged on various loans such as the borrower's creditworthiness and compensating balances and dissimilar types of real estate held as



collateral. The fair value of impaired loans is measured as described within the Impaired Loans section of this note. The fair value of loans does not consider the lack of liquidity and uncertainty in the market that would affect the valuation.

Time deposits are presented at estimated fair value by discounting the future cash flows using interest rates offered for deposits of similar remaining maturities.

The fair value of the FHLB advances is estimated by discounting the future cash flows using the current interest rates offered for similar advances.

The fair value of commitments to extend credit is estimated using the fees currently charged to enter similar agreements, taking into account the remaining terms of the agreements and the present credit worthiness of the counter parties. For fixed-rate loan commitments, fair value also considers the difference between current levels of interest rates and the committed rates. The fair value of standby letters of credit is based on fees currently charged for similar agreements or on the estimated cost to terminate them or otherwise settle the obligations with the counter parties at the reporting date. At December 31, 2014 and December 31, 2013, the fair value of loan commitments and standby letters of credit was immaterial and therefore, they are not included in the table above.

The Company assumes interest rate risk (the risk that general interest rate levels will change) as a result of its normal operations. As a result, the fair value of the Company's financial instruments will change when interest rate levels change and that change may be either favorable or unfavorable to the Company. Management attempts to match maturities of assets and liabilities to the extent believed necessary to minimize interest rate risk. However, borrowers with fixed rate obligations are less likely to prepay in a rising rate environment. Conversely, depositors who are receiving fixed rates are more likely to withdraw funds before maturity in a rising rate environment and less likely to do so in a falling rate environment. Management monitors rates and maturities of assets and liabilities and attempts to minimize interest rate risk by adjusting terms of new loans and deposits and by investing in securities with terms that mitigate the Company's overall interest rate risk.

## Note 22. Leases

The Company has long-term leases for two retail branches, one loan production office and office equipment. Lease expense for 2014 and 2013 was \$103 thousand and \$32 thousand, respectively. Pursuant to the terms of these leases, the following is a schedule, by year, of future minimum lease payments required under the long-term non-cancelable lease agreements (in thousands).

2015	\$	149
2016		149
2017		93
2018		68
2019		28
Thereafter		-
	\$	<u>487</u>

## Note 23. Condensed Financial Information of Parent Company

Financial information pertaining only to Bay Banks of Virginia, Inc. is as follows:

(Dollars in thousands)

Condensed Balance Sheets	December 31, 2014	December 31, 2013
Assets		
Cash and due from non-affiliated banks	\$ 2,445	\$ 3,884
Investments in subsidiaries	35,625	32,456
Premises and equipment, net	-	1
Other assets	<u>1,732</u>	<u>1,266</u>
Total assets	<u>\$ 39,802</u>	<u>\$ 37,607</u>
Liabilities and Shareholders' Equity		
Liabilities		
Deferred directors' compensation	\$ 414	\$ 337
Other liabilities	<u>150</u>	<u>134</u>
Total liabilities	<u>564</u>	<u>471</u>
Total shareholders' equity	<u>39,238</u>	<u>37,136</u>
Total liabilities and shareholders' equity	<u>\$ 39,802</u>	<u>\$ 37,607</u>

(Dollars in thousands)

Condensed Income Statements	Years ended December 31,	
	2014	2013
Non-interest income	\$ 641	\$ 600
Non-interest expense	<u>622</u>	<u>829</u>
Income (loss) before income taxes and equity in undistributed earnings of subsidiaries	19	(229)
Income tax expense (benefit)	<u>5</u>	<u>(27)</u>
Income (loss) before equity in undistributed earnings of subsidiaries	<u>14</u>	<u>(202)</u>
Equity in undistributed earnings of subsidiaries	<u>1,816</u>	<u>1,424</u>
Net income	<u>\$ 1,830</u>	<u>\$ 1,222</u>

(Dollars in thousands)

Condensed Statements of Cash Flows	Years ended December 31,	
	2014	2013
Cash Flows from Operating Activities:		
Net income	\$ 1,830	\$ 1,222
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	-	1
Stock-based compensation	20	122
Equity in undistributed earnings of subsidiaries	(1,816)	(1,424)
Increase in other assets	(467)	(186)
Net change in deferred directors' compensation	77	87
Increase (decrease) in other liabilities	<u>17</u>	<u>(3,720)</u>
Net cash used in operating activities	<u>(339)</u>	<u>(3,898)</u>
Cash Flows from Investing Activities:		
Purchase of other assets	-	(771)
Investment in subsidiaries	<u>(1,100)</u>	<u>(500)</u>
Net cash used in investing activities	<u>(1,100)</u>	<u>(1,271)</u>
Cash Flows from Financing Activities:		
Net cash provided by financing activities	<u>-</u>	<u>-</u>
Net decrease in cash and due from banks	(1,439)	(5,169)
Cash and due from banks at January 1	<u>3,884</u>	<u>9,053</u>
Cash and due from banks at December 31	<u>\$ 2,445</u>	<u>\$ 3,884</u>

## Note 24. Accumulated Other Comprehensive Income

The balances in accumulated other comprehensive income (loss) are shown in the following table (dollars in thousands):

	Net Unrealized Gains (Losses) on Securities	Pension and Post-retirement Benefit Plans	Accumulated Other Comprehensive Income (Loss)
Balance January 1, 2013	\$ 280	\$ (661)	\$ (381)
Change in net unrealized holding losses on securities, before reclassification, net of tax benefit of \$550	(1,068)	-	(1,068)
Reclassification for previously unrealized net gains recognized in income, net of tax benefit of \$1	(3)	-	(3)
Net gain on pension and postretirement plans, net of tax expense of \$143	-	277	277
Net postretirement plan transition cost, net of tax expense of \$1	-	2	2
Balance December 31, 2013	<u>(791)</u>	<u>(382)</u>	<u>(1,173)</u>
Change in net unrealized holding gains on securities, before reclassification, net of tax expense of \$422	820	-	820
Reclassification for previously unrealized net losses recognized in income, net of tax benefit of \$9	16	-	16
Net loss on pension and postretirement plans, net of tax benefit of \$301	-	(584)	(584)
Balance at December 31, 2014	<u>\$ 45</u>	<u>\$ (966)</u>	<u>\$ (921)</u>

Reclassification for previously unrealized gains and impairments on securities and pension and postemployment related costs are reported in the consolidated statements of income as follows:

	Accumulated Other Comprehensive Income (Loss) Reclassification for the Year Ended <u>December 31, 2014</u>	
<i>(Dollars in thousands)</i>	Holding gains (losses) <u>on securities</u>	Pension and <u>postemployment costs</u>
Net losses on sale of securities available-for-securities	\$ (25)	\$ -
Salaries and employee benefits	-	(37)
Tax (expense) benefit	9	13
Impact on net income	<u>\$ (16)</u>	<u>\$ (24)</u>

	Accumulated Other Comprehensive Income (Loss) Reclassification for the Year Ended <u>December 31, 2013</u>	
<i>(Dollars in thousands)</i>	Holding gains (losses) <u>on securities</u>	Pension and <u>postemployment costs</u>
Net gains on sale of securities available-for-securities	\$ 284	\$ -
Loss on security with other-than-temporary impairment	(288)	-
Salaries and employee benefits	-	(211)
Tax (expense) benefit	1	71
Impact on net income	<u>\$ (3)</u>	<u>\$ (140)</u>

## **ITEM 9: CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE**

Effective May 20, 2013, the Company dismissed Yount, Hyde & Barbour, P.C. (“YHB”) as the Company’s independent registered public accounting firm. During the two fiscal years ended December 31, 2012 and 2011 and from January 1, 2013 through May 20, 2013, (i) there were no disagreements with YHB on any matter of accounting principles or practices, financial statement disclosure, or auditing scope or procedures that, if not resolved to YHB’s satisfaction, would have caused YHB to make reference in connection to their opinion to a subject matter of the disagreement and (ii) there were no “reportable events” as defined in Item 304(a)(1)(v) of Regulation S-K.

## **ITEM 9A: CONTROLS AND PROCEDURES**

### **Evaluation of Disclosure Controls and Procedures**

As of the end of the period to which this report relates, the Company has carried out an evaluation, under the supervision and with the participation of the Company’s management, including the Company’s Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Company’s disclosure controls and procedures pursuant to Rule 13a-14 of the Exchange Act. In designing and evaluating its disclosure controls and procedures, management recognized that disclosure controls and procedures, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that objectives of the disclosure controls and procedures are met. The design of any disclosure controls and procedures is also based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential conditions. Based upon their evaluation, the Company’s Chief Executive Officer and Chief Financial Officer concluded that the Company’s disclosure controls and procedures are effective in timely alerting them to material information relating to the Company (including its consolidated subsidiaries) required to be included in the Company’s periodic SEC filings as of December 31, 2014.

### **Management’s Report on Internal Control over Financial Reporting**

Management is responsible for establishing and maintaining adequate internal control over financial reporting as defined in Rule 13a-15(f) of the Exchange Act. Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management assessed the effectiveness of the Company’s internal control over financial reporting as of December 31, 2014. In making this assessment, management used the criteria set forth by the Committee of Sponsoring Organizations, a.k.a. COSO (2013). Based on the assessment using those criteria, management concluded that the internal control over financial reporting was effective as of December 31, 2014.

This Annual Report on Form 10-K does not include an attestation report from the Company’s registered public accounting firm regarding internal control over financial reporting. Management’s report is not subject to attestation by the Company’s registered public accounting firm pursuant to the rules of the Securities and Exchange Commission that permit the Company to provide only management’s report in this annual report.

## **ITEM 9B: OTHER INFORMATION**

None.

## **PART III**

## **ITEM 10: DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE**

All required information is detailed in the Company’s 2015 definitive proxy statement for the annual meeting of shareholders (“Definitive Proxy Statement”), which is expected to be filed with the SEC within the required time period, and is incorporated herein by reference.

The Company has adopted a Chief Executive Officer and Chief Financial Officer Code of Ethics applicable to the Company’s Chief Executive Officer and Chief Financial Officer. A copy of the code is filed as Exhibit 14.0 to this report and may be obtained without charge by written request to the Company’s Corporate Secretary.

## ITEM 11: EXECUTIVE COMPENSATION

Information on executive and director compensation is provided in the Definitive Proxy Statement and is incorporated herein by reference.

## ITEM 12: SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

Information on security ownership of certain beneficial owners and management and related stockholder matters is provided in the Definitive Proxy Statement, and is incorporated herein by reference.

The following table summarizes information, as of December 31, 2014, relating to the Company's stock-based compensation plans, pursuant to which grants of options to acquire shares of common stock have been and may be granted from time to time.

<u>At December 31, 2014</u>	<u>Number of Shares To be Issued Upon Exercise Of Outstanding Options, Warrants and Rights (1)</u>	<u>Weighted-Average Exercise Price of Outstanding Options, Warrants and Rights</u>	<u>Number of Shares Remaining Available for Future Issuance Under Equity Compensation Plan</u>
Equity compensation plans approved by shareholders	190,419 (1)	\$ 7.02	385,903
Equity compensation plans not approved by shareholders	<u>-</u>	<u>-</u>	<u>-</u>
Total	190,419	\$ 7.02	385,903

(1) Consists entirely of shares of common stock underlying previously granted stock options that have not been exercised. All of these options were granted pursuant to the Company's stock-based compensation plans.

## ITEM 13: CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE

Information on certain relationships and related transactions, and director independence, are detailed in the Definitive Proxy Statement and incorporated herein by reference.

## ITEM 14: PRINCIPAL ACCOUNTING FEES AND SERVICES

Information on principal accounting fees and services is provided in the Definitive Proxy Statement and is incorporated herein by reference.

## PART IV

### ITEM 15: EXHIBITS, FINANCIAL STATEMENT SCHEDULES.

- (a)1. Financial Statements are included in Part II, Item 8, Financial Statements and Supplementary Data
- (a)2. All required tables are included in Part II, Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations
- (a)3. Exhibits:

No.	Description
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3.1 Articles of Incorporation, as amended, of Bay Banks of Virginia, Inc. (Incorporated by reference to previously filed Form 10-K for the year ended December 31, 2002).

3.2 Bylaws, as amended, of Bay Banks of Virginia, Inc. (Incorporated by reference to previously filed Form 8-K filed on March 28, 2014).

- 10.1 Employment Agreement dated October 6, 2011, among Bay Banks of Virginia, Inc., Bank of Lancaster and Randal R. Greene (Incorporated by reference to previously filed Form 8-K filed on October 10, 2011).
- 10.2 Management Continuity Agreement, dated as of January 10, 2014, by and between Bay Banks of Virginia, Inc. and Deborah M. Evans (Incorporated by reference to previously filed Form 8-K filed on January 15, 2014).
- 10.3 Management Continuity Agreement, dated as of January 10, 2014, by and between Bay Banks of Virginia, Inc. and Douglas F. Jenkins, Jr. (Incorporated by reference to previously filed Form 8-K filed on January 15, 2014).
- 10.4 1998 Non-Employee Directors Stock Option Plan (Incorporated by reference to previously filed Form 10-K for the year ended December 31, 1999).
- 10.5 2003 Incentive Stock Option Plan (Incorporated by reference to previously filed Form S-8, Commission File Number 333-112947, previously filed on February 19, 2004).
- 10.6 2008 Non-Employee Directors Stock Option Plan (incorporated by reference to previously filed Form S-8, Commission File Number 333-155370, previously filed on November 14, 2008).
- 10.7 Bay Banks of Virginia, Inc. 2013 Stock Incentive Plan (Incorporated by reference to previously filed Form S-8 filed on June 28, 2013).
- 11.0 Statement re: Computation of per share earnings. (Incorporated by reference to Note 19 of the 2014 Consolidated Financial Statements included herein).
- 14.0 Code of Ethics (filed herewith).
- 21.0 Subsidiaries of the Company (filed herewith).
- 23.1 Consent of Dixon Hughes Goodman LLP (filed herewith).
- 31.1 Section 302 Certification (filed herewith).
- 31.2 Section 302 Certification (filed herewith).
- 32.0 Section 906 Certification (filed herewith).
- 101 The following materials from the Company's Annual Report on Form 10-K for the year ended December 31, 2014, formatted in Extensible Business Reporting Language (XBRL): (i) Consolidated Balance Sheets as of December 31, 2014 and 2013, (ii) Consolidated Statements of Income for the years ended December 31, 2014 and 2013, (iii) Consolidated Statements of Comprehensive Income for the years ended December 31, 2014 and 2013; (iv) Consolidated Statements of Changes in Shareholders' Equity for the years ended December 31, 2014 and 2013, (v) Consolidated Statements of Cash Flows for the years ended December 31, 2014 and 2013, and (vi) Notes to Consolidated Financial Statements.

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, on the 25th day of March, 2015.

Bay Banks of Virginia, Inc.  
(registrant)

By: /s/ Randal R. Greene  
Randal R. Greene  
President and Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant, and in the capacities indicated, on the 25th day of March, 2015.

### PRINCIPAL EXECUTIVE OFFICER:

/s/ Randal R. Greene  
Randal R. Greene  
Director, President and Chief Executive Officer

### PRINCIPAL FINANCIAL AND ACCOUNTING OFFICER:

/s/ Deborah M. Evans  
Deborah M. Evans  
Senior Vice President and Chief Financial Officer

### DIRECTORS:

/s/ Robert F. Hurliman  
Robert F. Hurliman  
Chairman, Board of Directors  
Director

/s/ Kenneth O. Bransford, Jr.  
Kenneth O. Bransford, Jr.  
Director

/s/ C. Dwight Clarke  
C. Dwight Clarke  
Director

/s/ Elizabeth H. Crowther, Ed.D.  
Elizabeth H. Crowther, Ed.D.  
Director

/s/ Richard A. Farmar, III  
Richard A. Farmar, III  
Director

/s/ Julien G. Patterson  
Julien G. Patterson  
Director

**CODE OF ETHICS**  
**Chief Executive Officer/Chief Financial Officer**

For the Chief Executive Officer and the Chief Financial Officer, adherence to a Code of Ethics is anticipated not only for themselves, but, also, of all the members of the Bay Banks of Virginia, Inc. (the "Company") family. To this end, the Chief Executive Officer and the Chief Financial Officer will:

- Act with honesty and integrity in their professional and personal life, including avoiding conflicts of interest in professional and personal relationships.
- Actively participate in the financial and accounting activities of the Company to ensure accurate, complete, relevant, timely and understandable disclosure in reports the Company files with, or submits to Stockholders and regulatory and governmental bodies.
- Manage diligently to ensure compliance with applicable governmental laws, rules and regulations.
- Create readily available and confidential lines of communication to promote prompt internal reporting to the appropriate person or persons of violations of this Code. Further, that the reporting of violations will come with no recrimination or prejudice as to the full and complete resolution of the reported incident.
- Act in good faith, responsibly, with due care, competence and diligence, without misrepresenting material facts or allowing one's independent judgment to be subordinated.
- Adhere to ethical standards to remain fully aware that the positions of Chief Executive Officer and Chief Financial Officer are accountable for adherence to this Code and for the continued trust that the Stockholders, Directors, Officers and Employees enjoy in this Company.

/s/Randal R. Greene

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Randal R. Greene  
President and CEO  
Bay Banks of Virginia, Inc.

/s/Deborah M. Evans

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Deborah M. Evans  
Chief Financial Officer  
Bay Banks of Virginia, Inc.



**Subsidiaries of Bay Banks of Virginia, Inc.**

<u>Subsidiary</u>	<u>State of Incorporation</u>
Bank of Lancaster	Virginia
Bay Trust Company	Virginia
Step toes Holdings, LLC (inactive)	Virginia

**CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Directors  
Bay Banks of Virginia, Inc.

We consent to the incorporation by reference in the registration statements on Form S-8 (Nos. 333-112947, 333-155370 and 333-189688) and Form S-3 (No. 333-139895) of Bay Banks of Virginia, Inc. and subsidiaries, which report appears in Bay Banks of Virginia, Inc.'s 2014 Annual Report on Form 10-K.

/s/Dixon Hughes Goodman LLP

Asheville, North Carolina  
March 25, 2015

**CERTIFICATIONS**

I, Randal R. Greene, certify that:

1. I have reviewed this Annual Report on Form 10-K of Bay Banks of Virginia Inc.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer, and I am responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:

(a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

(b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

(c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

(d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting.

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent function):

(a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting, which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

(b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 25, 2015

/s/ Randal R. Greene

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Randal R. Greene  
President and Chief Executive Officer

**CERTIFICATIONS**

I, Deborah M. Evans, certify that:

1. I have reviewed this Annual Report on Form 10-K of Bay Banks of Virginia, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I am responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:
  - (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting.
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent function):
  - (a) all significant deficiencies and material weaknesses in the design or operation of internal control which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls.

Date: March 25, 2015

/s/ Deborah M. Evans

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Deborah M. Evans  
Senior Vice President and Chief Financial Officer

CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED PURSUANT TO SECTION 906 OF THE  
SARBANES-OXLEY ACT OF 2002

In connection with the Annual Report on Form 10-K for the year ended December 31, 2014 of Bay Banks of Virginia, Inc. (the “Company”), as filed with the Securities and Exchange Commission on the date hereof (the “Report”), the undersigned Chief Executive Officer and Chief Financial Officer of the Company hereby certify, pursuant to 18 U.S.C. §1350, as adopted pursuant to §906 of the Sarbanes-Oxley Act of 2002 that based on their knowledge and belief: (1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, and (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company as of and for the periods covered in the Report.

/s/ Randal R. Greene

Randal R. Greene, President and Chief Executive Officer

/s/ Deborah M. Evans

Deborah M. Evans, Senior Vice President and Chief Financial Officer

March 25, 2015